## 9

The Commercial Bank (P.S.Q.C.)
INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
31 March 2019

Building a better working world

Ernst \& Young - (Qatar Branch)

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## INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF THE COMMERCIAL BANK (P.S.Q.C.)

## Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of The Commercial Bank (P.S.Q.C.) (the "Bank") and its subsidiaries (the "Group") as at 31 March 2019, comprising of the interim consolidated statement of financial position as at 31 March 2019 and the related interim consolidated statements of income and comprehensive income for the three month period ended 31 March 2019, the related interim consolidated statement of changes in equity and interim consolidated statement of cash flows for the three month period then ended, and the related explanatory notes.

The Board of Directors are responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with IAS 34 Interim Financial Reporting ("IAS 34") and the applicable provisions of Qatar Central Bank regulations. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 and the applicable provisions of Qatar Central Bank regulations.


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The Commercial Bank (P.S.Q.C.)
INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2019
QAR '000s


The interim condensed consolidated financial statements were approved by the Board of Directors on 17 April 2019 and were signed on its behalf by:


The attached notes 1 to 21 form an integral part of these interim condensed consolidated financial statements

## The Commercial Bank (P.S.Q.C.)

INTERIM CONSOLIDATED STATEMENT OF INCOME
FOR THE THREE MONTHS ENDED 31 MARCH 2019
QAR ‘000s

|  |  | Three months ended |  |
| :---: | :---: | :---: | :---: |
|  |  | 31-Mar-2019 | 31-Mar-2018 |
|  | Notes | Reviewed | Reviewed |
| Interest income |  | 1,587,501 | 1,422,622 |
| Interest expense |  | $(1,006,854)$ | $(763,389)$ |
| Net interest income |  | 580,647 | 659,233 |
| Fee and commission income |  | 308,172 | 294,021 |
| Fee and commission expense |  | $(86,347)$ | $(76,532)$ |
| Net fee and commission income |  | 221,825 | 217,489 |
| Net foreign exchange gain |  | 78,034 | 30,356 |
| Net income /(losses) from investment securities |  | 6,279 | $(5,314)$ |
| Other operating income |  | 12,965 | 17,422 |
| Net operating income |  | 899,750 | 919,186 |
| Staff costs |  | $(171,039)$ | $(176,480)$ |
| Depreciation |  | $(40,298)$ | $(34,332)$ |
| Amortization of intangible assets |  | $(13,578)$ | $(14,013)$ |
| Net impairment reversal on investment securities |  | 4,662 | 4,906 |
| Net impairment losses on loans and advances to customers | 7 | $(207,321)$ | $(221,714)$ |
| Net impairment losses on other financial assets |  | $(17,875)$ | $(19,053)$ |
| Other expenses |  | $(53,215)$ | $(86,669)$ |
| Profit before share of results of associates and a joint venture |  | 401,086 | 371,831 |
| Share of results of associates and a joint venture |  | 41,503 | 43,385 |
| Profit before tax |  | 442,589 | 415,216 |
| Income tax expense |  | $(11,518)$ | $(10,524)$ |
| Profit for the period |  | 431,071 | 404,692 |
| Attributable to: |  |  |  |
| Equity holders of the bank |  | 431,071 | 404,691 |
| Non-controlling interests |  | - | 1 |
| Profit for the period |  | 431,071 | 404,692 |
| Earnings per share |  |  |  |
| Basic/diluted earnings per share (QAR) | 17 | 1.07 | 1.00 |

The attached notes 1 to 21 form an integral part of these interim condensed consolidated financial statements

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | 31-Mar-2019 | 31-Mar-2018 |
|  | Reviewed | Reviewed |
| Profit for the period | 431,071 | 404,692 |
| Other comprehensive income for the period: |  |  |
| Items that are, or may be subsequently reclassified to profit or loss: |  |  |
| Foreign currency translation differences from foreign operation | $(47,882)$ | $(61,393)$ |
| Share of other comprehensive income of investment in associates and a joint venture | 208 | $(3,566)$ |
| Net movement in cash flow hedges-effective portion of changes in fair value | $(18,291)$ | - |
| Net change in fair value of investments in debt securities designated at FVOCI : |  |  |
| Net change in fair value | 154,960 | $(174,565)$ |
| Net amount transferred to interim consolidated statement of income | (533) | 39,674 |
| Items that may not be subsequently reclassified to profit or loss: |  |  |
| Net change in fair value of equity investments designated at FVOCl | $(39,438)$ | $(2,002)$ |
| Share of other comprehensive income of investment in associates and a joint venture | $(5,645)$ | - |
| Other comprehensive income /(loss) for the period | 43,379 | $(201,852)$ |
| Total comprehensive income for the period | 474,450 | 202,840 |
| Attributable to: |  |  |
| Equity holders of the bank | 474,450 | 202,839 |
| Non-controlling interests | - | 1 |
| Total comprehensive income for the period | 474,450 | 202,840 |

The Commercial Bank (P.S.Q.C.)
NTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE THREE MONTHS ENDED 31 MARCH 2019

| Notes | Share Capital | Legal Reserve | General Reserve | Risk Reserve | Fair Value Reserve | Treasury Shares | Foreign <br> Currency <br> Translation <br> Reserve | Other Reserves | Revaluation Reserve | Retained Earnings | Total Equity Attributable to Equity Holders of the Bank | NonControlling Interests | Instruments <br> Eligible for <br> Additional Capital | QAR ${ }^{\text {000 }}$ sTotal Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 4,047,254 | 9,745,152 | 26,500 | 886,151 | $(73,466)$ | $(179,507)$ | $(1,816,866)$ | 1,079,858 | 1,283,920 | 1,000,413 | 15,999,409 | 11 | 4,000,000 | 19,999,420 |
|  |  |  |  |  |  |  |  |  |  | 431,071 | 431,071 |  |  | 431,071 |
|  | - | - | - | - | 91,261 |  | $(47,882)$ |  |  |  | 43,379 |  |  | 43,379 |
|  | - | - | - | - | 91,261 | - | $(47,882)$ | - | - | 431,071 | 474,450 | - | - | 474,450 |
|  | - | 1,730 | - | - | - | - | - | - | - | $(1,730)$ | - | - | - | - |
|  | - |  | - | - | - | - | - | 37,003 |  | $(37,003)$ | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 16 | - | - | - | - | - | - | - | - | - | $(607,088)$ | $(607,088)$ | - | - | $(607,088)$ |
|  |  |  |  |  |  |  |  |  |  | $(607,088)$ | $(607,088)$ | - | - | $(607,088)$ |
|  | - | - | - | - | - | - | - | - | - | - | - | (1) | - | (1) |
|  | 4,047,254 | 9,746,882 | 26,500 | 886,151 | 17,795 | $(179,507)$ | $(1,864,748)$ | 1,116,861 | 1,283,920 | 785,663 | 15,866,771 | 10 | 4,000,000 | 19,866,781 |

Balance as at 1 January 2019
Profit for the period
ther comprehensive income
otal comprehensive income
Transfer to legal reserve
et movement in other reserves
Contributions by and distributions to equity holders of
he bank:
Dividends for the year 2018
Total contributions by and distributions to equity holders of the bank
Net movement in non-controlling interests Balance as at 31 March 2019

| Share Capital | Legal Reserve | General Reserve | Risk Reserve | Fair Value Reserve | Treasury Shares | Foreign Currency Translation | Other Reserves | Revaluation Reserve | Retained Earnings | Total Equity Attributable to Equity | NonControlling Interests | Instruments <br> Eligible for <br> Additional | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4,047,254 | 9,742,066 | 26,500 | 1,890,408 | $(44,500)$ | $(179,507)$ | $(1,383,926)$ | 1,064,189 | 1,264,794 | 594,226 | 17,021,504 | 15 | 4,000,000 | 21,021,519 |
| - | - | - | $(1,529,257)$ | $(30,401)$ | - | - | $(78,673)$ | - | 63,381 | $(1,574,950)$ | - |  | $(1,574,950)$ |
| 4,047,254 | 9,742,066 | 26,500 | 361,151 | $(74,901)$ | $(179,507)$ | $(1,383,926)$ | 985,516 | 1,264,794 | 657,607 | 15,446,554 | 15 | 4,000,000 | 19,446,569 |
| - | - | - | - | - | - | - | - | - | 404,691 | 404,691 | 1 | - | 404,692 |
| - | - | - | - | $(140,459)$ | - | $(61,393)$ | - | - | - | $(201,852)$ | - | - | $(201,852)$ |
| - | - | - | - | $(140,459)$ | - | $(61,393)$ | - | - | 404,691 | 202,839 | 1 | - | 202,840 |
| - | 1,443 |  |  |  |  |  |  |  | $(1,443)$ |  |  |  |  |

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| - | - | - | - | - | - | - | - | - | $(404,725)$ | $(404,725)$ | - | - | $(404,725)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | - | - | $(404,725)$ | $(404,725)$ | - | - | $(404,725)$ |
| - | - | - | - | - | - | $-$ | - | - | - | - | - | - | - |
| 4,047,254 | 9,743,509 | 26,500 | 361,151 | $(215,360)$ | $(179,507)$ | $(1,445,319)$ | 1,028,901 | 1,264,794 | 612,745 | 15,244,668 | 16 | 4,000,000 | 19,244,684 |

ransition adjustments on adoption of IFRS 9 on 1
nuary 2018*

## Balance as at 1 January 2018 - restated

Profit for the period
ther comprehensive loss
total comprehensive income for the period
Transfer to legal reserve
et movement in other reserves
Contributions by and distributions to equity holders of
the bank:
Dividends for the year 2017
Total contributions by and distributions to equity

## holders of the bank

Net movement in non-controlling interests
Balance as at 31 March 2018
iate.
The attached notes 1 to 21 form an integral part of these interim condensed consolidated financial statements

The Commercial Bank (P.S.Q.C.)
INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS


The attached notes 1 to 21 form an integral part of these interim condensed consolidated financial statements

## 1- REPORTING ENTITY

The Commercial Bank (P.S.Q.C.) (the "Bank") is an entity domiciled in the State of Qatar and was incorporated in 1974 as a public shareholding company under Emiri Decree No. 73 of 1974. The commercial registration number of the Bank is 150 . The address of the Bank's registered office is PO Box 3232, Doha, State of Qatar. The condensed consolidated interim financial statements of the Bank comprise the Bank and its subsidiaries (together referred to as the "Group"). The Group is primarily engaged in conventional banking, brokerage services and the credit card business and operates through its head office, branches and subsidiaries.

The principal subsidiaries of the Group are as follows:

## Name of subsidiary

Alternatifbank A.S.
Commercial bank Financial Services L.L.C.
CBQ Finance Limited
Country of
incorporation
Turkey
Qatar
Bermuda
Capital of the
subsidiary
TRY 1,439,725,000
QAR 100,000,000
US\$ 1,000

| Activity of the | Percentage of ownership |  |
| :---: | :---: | :---: |
| subsidiary | 31 Mar 2019 | 31 Mar 201 |
| Banking services | 100\% | 100\% |
| Brokerage services | 100\% | 100\% |
| Debt issuance for | 100\% | 100\% |

2- BASIS OF PREPARATION
(a) Statement of compliance

The accompanying interim condensed consolidated financial information is prepared in accordance with IAS 34 - "Interim Financial Reporting" and the applicable provisions of Qatar Central Bank ("QCB") Regulations. This interim condensed consolidated financial information should be read in conjunction with the 2018 annual consolidated financial statements of the Group.

The interim condensed consolidated financial statements do not include all the information and disclosures required for full consolidated financial statements prepared in accordance with International Financial Reporting Standards and the applicable provisions of QCB regulations. The results for the three months ended 31 March 2019 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2019.
The preparation of the interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

## 3- SIGNIFICANT ACCOUNTING POLICIES

Except as described below, the accounting policies applied in these interim condensed consolidated financial statements are the same as those applied in the last annual consolidated financial statements as at 31 December 2018.
(a) New standards, amendments and interpretations:

The Group has adopted the following new and amended International Accounting Standards/International Financial Reporting Standards as of 1 January 2019:

## IFRS 16 Leases

IFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the balance sheet by lessee, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exception are short-term and low-value leases.

The Group has applied the standard from its mandatory adoption date of 1 January 2019. The Group has applied the simplified transition approach and has not restated comparative amounts, prior to the date of the standard.

Further the Group has used the following practical expedients on initial application:
-Used the Group's previous assessment of which existing contracts are or contain lease;
-Where the unexpired lease term of less than 12 months or leases are of low value (USD 5,000 or less), then the Group has elected to use the short term lease exemption.

The Group's activities as a lessor are not material and hence the Bank does not expect any significant impact on the financial statements.
When measuring lease liabilities, the Group discounted lease payments using its incremental borrowing rate at 1 January 2019.
The following amounts are recognised under the new standard and included in the respective headings of the interim consolidated statement of financial position and interim consolidated statement of income:

|  | 31-Mar-2019 | 1-Jan-2019 |
| :--- | ---: | ---: |
| Reviewed |  |  |
| Right of use Asset (Property \& Equipment) | 148,416 | 143,765 |
| Lease Liability (Other Liabilities) | 148,801 | 130,373 |

## 4- ESTIMATES AND JUDGMENTS

The preparation of interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

In preparing the interim condensed consolidated financial statements, significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements as at and for the year ended 31 December 2018.

## 5- FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended 31 December 2018.

Exposures and Movement in ECL

|  | 31-Mar-2019 |  |  |
| :--- | :---: | :---: | :---: |
| Stage1 | Stage2 | Stage3 | Total |

Exposure (Carrying Value) Subject to ECL

Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

| $18,181,868$ | $3,623,120$ | - | $\mathbf{2 1 , 8 0 4 , 9 8 8}$ |
| ---: | ---: | :---: | ---: |
| $64,268,480$ | $19,900,966$ | $5,028,293$ | $89,197,739$ |
| $21,097,630$ | 654,939 | - | $\mathbf{2 1 , 7 5 2 , 5 6 9}$ |
| $20,887,373$ | $6,757,241$ | 562,635 | $\mathbf{2 8 , 2 0 7 , 2 4 9}$ |


| $19,941,969$ |
| :--- |
| $98,575,924$ |
| $19,909,190$ |
| $27,986,203$ |

Opening Balance as at 1 January 2019
Due from banks and balances with central banks Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees
ECL Charge for the Period (net)
Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

Write offs / Transfer
Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

## Exchange differences

Due from banks and balances with central banks Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

Closing Balance as at 31 March 2019
Due from banks and balances with central banks
Loans and Advances to Customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

| 619 | 13,079 | - | 13,698 | 31,632 |
| :---: | :---: | :---: | :---: | :---: |
| 50,382 | 952,227 | 2,844,016 | 3,846,625 | 5,478,995 |
| 236 | 23,817 | - | 24,053 | 23,654 |
| 25,711 | 76,308 | 1,953 | 103,972 | 269,339 |
| 76,948 | 1,065,431 | 2,845,969 | 3,988,348 | 5,803,620 |
| 1,123 | 3,180 | - | 4,303 | $(14,238)$ |
| (437) | 40,791 | 266,655 | 307,009 | 278,666 |
| (37) | $(4,625)$ | - | $(4,662)$ | $(4,906)$ |
| 1,413 | $(5,352)$ | 17,511 | 13,572 | 33,117 |
| 2,062 | 33,994 | 284,166 | 320,222 | 292,639 |
| - | - | - | - | - |
| - | - | $(94,091)$ | $(94,091)$ | $(4,764)$ |
| - | - | - | - | - |
| - | - | 1,936 | 1,936 | - |
| - | - | $(92,155)$ | $(92,155)$ | $(4,764)$ |
| (74) | - | - | (74) | - |
| 7,014 | $(14,643)$ | $(15,158)$ | $(22,787)$ | $(15,948)$ |
| - | - | - | - | - |
| $(4,804)$ | (347) | (92) | $(5,243)$ | - |
| 2,136 | $(14,990)$ | $(15,250)$ | $(28,104)$ | $(15,948)$ |
| 1,668 | 16,259 | - | 17,927 | 17,394 |
| 56,959 | 978,375 | 3,001,422 | 4,036,756 | 5,736,949 |
| 199 | 19,192 | - | 19,391 | 18,748 |
| 22,320 | 70,609 | 21,308 | 114,237 | 302,456 |
| 81,146 | 1,084,435 | 3,022,730 | 4,188,311 | 6,075,547 |

The Commercial Bank (P.S.Q.C.)
NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
31-March-2019

## 6- SEGMENT INFORMATION

Segment assets and liabilities comprise operating assets and liabilities which are directly handled by the operating segment and income or expenses are attributed with the assets and liabilities' ownership. The following table summarizes performance of the operating segments:

| 31-Mar-2019 | Commercial Bank |  |  | Subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wholesale Banking | Retail Banking | Total Commercial Bank | Alternatif bank | Others | Unallocated | Total |
| Net interest income | 322,006 | 182,084 | 504,090 | 92,133 | 1,186 | $(16,762)$ | 580,647 |
| Net fee, commission and other income | 89,362 | 149,952 | 239,314 | 65,121 | 6,071 | 8,597 | 319,103 |
| Segmental revenue | 411,368 | 332,036 | 743,404 | 157,254 | 7,257 | $(8,165)$ | 899,750 |
| Net Impairment reversal on investment securities | 4,662 |  | 4,662 |  |  |  | 4,662 |
| Net impairment loss on loans and advances to customers and other financial assets | $(66,082)$ | $(97,806)$ | $(163,888)$ | $(61,335)$ | 27 | - | $(225,196)$ |
| Segmental profit |  |  | 376,488 | 21,992 | 4,274 | $(13,186)$ | 389,568 |
| Share of results of associates and a joint venture |  |  |  |  |  |  | 41,503 |
| Net profit for the year |  |  |  |  |  |  | 431,071 |
| Other information |  |  |  |  |  |  |  |
| Assets | 39,887,391 | 1,478,168 | 41,365,559 | 6,347,689 | 405,772 | 5,991,884 | 54,110,904 |
| Loans and advances to customers | 55,100,876 | 18,938,866 | 74,039,742 | 11,086,351 | - | 34,890 | 85,160,983 |
| Investments in associates and a joint venture | - | - | - | - | - | - | 2,127,876 |
| Asset held for sale | - | - | - | - | - | - | 2,559,591 |
| Liabilities | 33,158,797 | 1,094,735 | 34,253,532 | 7,447,646 | 167,024 | 627,807 | 42,496,009 |
| Customer deposits | 49,949,818 | 22,998,376 | 72,948,194 | 8,639,704 | - | 8,666 | 81,596,564 |
| Contingent items | 23,435,543 | 172,164 | 23,607,707 | 4,039,542 | 560,000 | - | 28,207,249 |

Intra-group transactions are eliminated from this segmental information (Assets: QAR 2,126 million, Liabilities: QAR 617 million).

| 31-Mar-2018 | Commercial Bank |  |  | Subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wholesale Banking | Retail Banking | Total Commercial Bank | Alternatif bank | Others | Unallocated | Total |
| Net interest income | 316,325 | 217,374 | 533,699 | 141,269 | 1,025 | $(16,760)$ | 659,233 |
| Net fee, commission and other income | 86,003 | 142,349 | 228,352 | 16,344 | 5,049 | 10,208 | 259,953 |
| Segmental revenue | 402,328 | 359,723 | 762,051 | 157,613 | 6,074 | $(6,552)$ | 919,186 |
| Net Impairment reversal on investment securities | 4,906 | - | 4,906 | - | - | - | 4,906 |
| Net impairment loss on loans and advances to customers and other financial assets | $(257,313)$ | 53,083 | $(204,230)$ | $(36,847)$ | 310 | - | $(240,767)$ |
| Segmental profit |  |  | 333,012 | 37,281 | 2,886 | $(11,872)$ | 361,307 |
| Share of results of associates and a joint venture |  |  |  |  |  |  | 43,385 |
| Net profit for the year |  |  |  |  |  |  | 404,692 |
| Other information |  |  |  |  |  |  |  |
| Assets | 35,450,435 | 1,684,574 | 37,135,009 | 6,068,217 | 280,719 | 5,525,628 | 49,009,573 |
| Loans and advances to customers | - | - | 78,510,745 | 14,102,410 | 30 | 114,608 | 92,727,793 |
| Investments in associates and a joint venture | - | - | - | - | - | - | 2,049,302 |
| Asset held for sale | - | - | - | - | - | - | 2,559,591 |
| Liabilities | 37,079,266 | 1,010,537 | 38,089,803 | 8,940,126 | 55,491 | 716,581 | 47,802,001 |
| Customer deposits | - | - | 69,369,376 | 9,901,729 | - | 28,469 | 79,299,574 |
| Contingent items | 22,668,993 | 369,599 | 23,038,592 | 4,386,666 | 560,945 | - | 27,986,203 |

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## The Commercial Bank (P.S.Q.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
31-March-2019
QAR ‘000s

## 7- LOANS AND ADVANCES TO CUSTOMERS

Loans and advances to customers comprises:

Loans
Overdrafts
Bills discounted
Bankers acceptances

Deferred profit
Allowance for impairment of loans and advances to customers*
ECL on loans and advances to customers
Net loans and advances to customers
31-Mar-2019
Reviewed

| $81,873,360$ | $86,906,970$ | $80,356,664$ |
| ---: | ---: | ---: |
| $5,819,420$ | $8,017,968$ | $5,069,471$ |
| 375,899 | 532,102 | 367,098 |
| $1,139,597$ | $3,132,093$ | $1,766,122$ |
|  | $98,589,133$ | $87,559,355$ |
| $(10,537)$ | $(13,209)$ | $(11,099)$ |
| $(3,001,422)$ | $(4,515,039)$ | $(2,844,016)$ |
| $(1,035,334)$ | $(1,333,092)$ | $(1,002,609)$ |
| $85,160,983$ | $92,727,793$ |  |

The aggregate amount of non-performing loans and advances to customers at 31 March 2019 amounted to QAR 5,028 million which represents $5.6 \%$ of total loans and advances to customers ( 31 Mar 2018: QAR 5,228 million, 5.3\% of total loans and advances to customers; 31 December 2018: QAR 4,891 million, $5.6 \%$ of total loans and advances to customers).
*Allowance for impairment includes QAR 630 million of interest in suspense ( 31 March 2018: QAR 602 million; 31 December 2018: QAR 563 million).


The carrying value of investment securities pledged under Repurchase agreements (REPO) is QAR 6,248 million (31 March 2018: QAR 10,737 million; 31 December 2018: QAR 7,656 million).

Expected Credit losses of debt securities measured at FVOCI and AC is amounted to QAR 19.39 million at 31 March 2019 ( 31 March 2018: QAR 18.75 million and 31 December 2018: QAR 24.05 million).

## The Commercial Bank (P.S.Q.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 9- INVESTMENT IN ASSOCIATES AND A JOINT VENTURE

The Group's investment in associates and a joint venture are as follows:

| Name of the Entity | Classification | Country | Activities | Carrying Value and \% of interest held |  |  |  |  |  | Price per share (QAR) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 31-Mar-2019 |  | 31-Mar-2018 |  | 31-Dec-2018 |  |  |
|  |  |  |  | Reviewed | \% | Reviewed | \% | Audited | \% |  |
| National Bank of Oman SAOG ('NBO') | Associate | Oman | Banking | 2,119,226 | 34.9\% | 2,038,649 | 34.9\% | 2,083,707 | 34.9\% | 1.66 |
| United Arab Bank PJSC ('UAB')* | Associate | UAE | Banking | - | 40.0\% | - | 40.0\% | - | 40.0\% | 1.18 |
| Massoun Insurance <br> Services L.L.C | Joint venture | Qatar | Insurance brokerage | 8,650 | 50.0\% | 10,653 | 50.0\% | 12,603 | 50.0\% | Not listed |
| TOTAL |  |  |  | 2,127,876 |  | 2,049,302 |  | 2,096,310 |  |  |

* Refer to note 10


## 10- ASSET HELD FOR SALE

The Group had granted a third party purchaser (the "Purchaser") an exclusivity during which the parties were negotiating the terms of a potential sale to the Purchaser, subject to the satisfaction of certain conditions, of it's investment in UAB. Discussions for the sale of Group's stake in UAB have concluded with both parties unable to reach an agreement. The Group's strategy in regards to UAB remains unchanged.

11- DUE TO BANKS

|  | 31-Mar-2019 <br> Reviewed | 31-Mar-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| :--- | ---: | ---: | ---: |
| Balances due to central banks | $1,231,201$ | $5,159,320$ | 561,311 |
| Current accounts | 386,812 | $1,057,146$ | 323,873 |
| Placement with banks | $5,437,895$ | $4,865,734$ | $6,773,721$ |
| Repurchase agreements with banks | $\underline{4,975,575}$ | $\underline{5,728,155}$ | $\underline{6,161,638}$ |
| Total | $\underline{12,031,483}$ | $\underline{16,810,355}$ | $\underline{13,820,543}$ |

## 12- CUSTOMER DEPOSITS

|  | 31-Mar-2019 | 31-Mar-2018 | 31-Dec-2018 |
| :---: | :---: | :---: | :---: |
|  | Reviewed | Reviewed | Audited |
| Current and call deposits | 19,591,024 | 17,774,824 | 16,310,290 |
| Saving deposits | 4,757,489 | 4,613,984 | 4,389,075 |
| Time deposits | 57,248,051 | 56,910,766 | 50,622,085 |
| Total | 81,596,564 | 79,299,574 | 71,321,450 |

## The Commercial Bank (P.S.Q.C.)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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13- DEBT SECURITIES

|  | 31-Mar-2019 <br> Reviewed | 31-Mar-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| :--- | ---: | ---: | ---: | ---: |
| EMTN Unsecured Programme - Senior Unsecured Notes | $7,944,365$ | $5,546,089$ | $7,809,032$ |
| Senior Notes | $3,223,053$ | $2,742,473$ | $2,888,175$ |
| Subordinated Notes | $3,460,516$ | $3,440,012$ | $3,441,222$ |
| Others | $\underline{2,801,870}$ | $1,551,609$ | $1,860,110$ |
| Total | $\underline{17,429,804}$ | $\underline{13,280,183}$ | $\underline{15,998,539}$ |

The table below shows the maturity profile of debt securities:

Up to 1 year
Between 1 and 3 years
Over 3 years
Total
31-Mar-2019
Reviewed
$\begin{array}{r}9,184,268 \\ 4,666,049 \\ 3,579,487 \\ \hline 17,429,804 \\ \hline \hline\end{array}$

| 31-Mar-2018 |
| ---: |
| Reviewed |
|  |
| $2,222,800$ |
| $7,082,819$ |
| $3,974,564$ |
| $13,280,183$ |

31-Dec-2018
Audited

7,885,098
4,679,586
3,433,855
15,998,539

14- OTHER BORROWINGS

Bilateral loans
Syndicate loans
Others

| 31-Mar-2019 <br> Reviewed | 31-Mar-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| ---: | ---: | ---: |
| 2,628,041 | $3,262,952$ |  |
| $4,249,145$ | $5,986,981$ | $4,848,032$ |
| 722,169 |  |  |
|  | $1,141,597$ | $3,453,796$ |

The table below shows the maturity profile of other borrowings:

Up to 1 year
Between 1 and 3 years
Over 3 years
Total
31-Mar-2019
Reviewed
$\begin{array}{r}3,687,066 \\ 3,368,468 \\ 543,821 \\ \hline 7,599,355 \\ \hline \hline\end{array}$

| $7,116,588$ |
| ---: |
| $2,073,669$ |
| $1,201,273$ |
| $10,391,530$ |


| $4,093,799$ |
| ---: |
| 733,725 |
| $8,301,828$ |

## 15- SHARE CAPITAL

Authorised number of ordinary shares
31-Mar-2019
Reviewed
31-Mar-2018
Reviewed

31-Dec-2018
Audited

| $404,725,376$ | $404,725,376$ |  | $404,725,376$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |

On 20 March 2019, the Extraordinary General Meeting of the Bank approved the par value of the ordinary share to be QAR 1 instead of QAR 10, as per the instructions of Qatar Financial Markets Authority, and amendment of the related Articles of Association. The share split has not yet been implemented pending completion of certain legal formalities, as at the end of the reporting period.

## The Commercial Bank (P.S.Q.C.)

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

16- DIVIDEND
A cash dividend of 15\% for the year 2018 (2017: 10\% cash dividend), was approved at the Annual General Assembly held on 20 March 2019 and distributed to shareholders.

## 17- EARNINGS PER SHARE

Earnings per share of the Group is calculated by dividing profit for the period attributable to the equity holders of the Bank by the weighted average number of ordinary shares in issue during the period:

|  |  | Three months ended |  |
| :---: | :---: | :---: | :---: |
|  |  | 31-Mar-2019 Reviewed | 31-Mar-2018 <br> Reviewed |
| Basic and diluted |  |  |  |
| Profit attributable to the equity holders of the bank |  | 431,071 | 404,691 |
| Weighted average number of outstanding ordinary shares in thousands |  | 404,725 | 404,725 |
| Basic/diluted earnings per share (QAR) |  | 1.07 | 1.00 |
| 18- CONTINGENT LIABILITIES AND OTHER COMMITMENTS | 31-Mar-2019 | 31-Mar-2018 | 31-Dec-2018 |
| a-Contingent liabilities | Reviewed | Reviewed | Audited |
| Unused credit facilities | 4,431,860 | 4,527,907 | 4,373,836 |
| Guarantees | 21,470,276 | 20,751,284 | 22,057,901 |
| Letters of credit | 2,305,113 | 2,707,012 | 2,148,781 |
| Total | 28,207,249 | 27,986,203 | 28,580,518 |
| b- Other commitments |  |  |  |
| Derivative financial instruments | 47,029,868 | 57,882,374 | 55,159,143 |
| Capital commitments | 155,357 | 144,574 | 157,569 |
| Total | 47,185,225 | 58,026,948 | 55,316,712 |
| 19- CASH AND CASH EQUIVALENTS | 31-Mar-2019 | 31-Mar-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Cash and balances with central banks * | 3,917,914 | 3,799,954 | 3,184,658 |
| Due from banks up to 90 days | 10,713,238 | 10,668,978 | 6,799,888 |
|  | 14,631,152 | 14,468,932 | 9,984,546 |

* Cash and balances with central banks exclude the mandatory cash reserve.


## 20- VALUATION OF FINANCIAL INSTRUMENTS

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

| 31-Mar-2019-Reviewed | Level 1 | Level 2 | Level 3 | Carrying amount |
| :---: | :---: | :---: | :---: | :---: |
| Derivative assets | - | 342,075 | - | 342,075 |
| Investment securities | 753,927 | 4,858,441 | 116,626 | 5,728,994 |
|  | 753,927 | 5,200,516 | 116,626 | 6,071,069 |
| Derivative liabilities | - | 326,011 | - | 326,011 |
|  | - | 326,011 | - | 326,011 |
| 31-Dec-2018-Audited | Level 1 | Level 2 | Level 3 | Carrying amount |
| Derivative assets | - | 371,716 | - | 371,716 |
| Investment securities | 35,825 | 4,891,639 | 164,951 | 5,092,415 |
|  | 35,825 | 5,263,355 | 164,951 | 5,464,131 |
| Derivative liabilities | - | 353,499 | - | 353,499 |
|  | - | 353,499 | - | 353,499 |

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## 21- RELATED PARTY DISCLOSURE

The Group carries out various transactions with subsidiaries, associates and joint venture companies, members of the Board of Directors, the executive management or companies in which they have significant interest or any other parties of important influence in the Group's financial or operating decisions. The balances at the reporting date with these accounts were as follows:

|  | 31-Mar-2019 | 31-Mar-2018 | 31-Dec-2018 |
| :---: | :---: | :---: | :---: |
|  | Reviewed | Reviewed | Audited |
| Board members of the Bank |  |  |  |
| Loans, advances and financing activities (a) | 1,592,356 | 1,584,072 | 1,604,135 |
| Deposits | 767,924 | 668,893 | 729,255 |
| Contingent liabilities and other commitments | 13,205 | 23,375 | 13,307 |
| Interest and fee income received | 9,750 | 12,882 | 36,683 |
| Interest paid on deposits accounts of board members | 7,019 | 8,438 | 12,017 |
| Remuneration | - | - | 18,500 |
| Associates and joint venture companies |  |  |  |
| Due to banks | 123,050 | 12,208 | 436,800 |
| Due from banks | 163,800 | 91,000 | 24,333 |
| Deposits | 14,413 | 14,963 | 14,602 |
| Contingent liabilities | 775,009 | 771,129 | 782,138 |
| Interest earned from Associates | - | - | 26 |
| Interest paid to Associates | 606 | 551 | 2,271 |
| Senior management of the bank |  |  |  |
| Remuneration and other benefits | 10,178 | 12,288 | 46,710 |
| Loans and advances | 5,670 | 4,496 | 4,636 |

(a) A significant portion of the loans, advances and financing activities' balance at 31 March 2019 with the members of the Board and the companies in which they have significant influence, are secured against tangible collateral or personal guarantees. Moreover, the loans, advances and financing activities' are performing satisfactorily honoring all obligations.


[^0]:    Intra-group transactions are eliminated from this segmental information (Assets: QAR 2,248 million, Liabilities: QAR 348 million).

