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The Commercial Bank (P.S.Q.C.)
INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
30 September 2019

## Ernst \& Young - (Qatar Branch)

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# INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF THE COMMERCIAL BANK (P.S.Q.C.) 

## Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of The Commercial Bank (P.S.Q.C.) (the "Bank") and its subsidiaries (the "Group") as at 30 September 2019, comprising of the interim consolidated statement of financial position as at 30 September 2019 and the related interim consolidated statements of income and comprehensive income for the three months and nine months period ended 30 September 2019, the related interim consolidated statement of changes in equity and interim consolidated statement of cash flows for the nine months period then ended, and the related explanatory notes.

The Board of Directors are responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with IAS 34 Interim Financial Reporting ("IAS 34") and the applicable provisions of Qatar Central Bank regulations. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with 1AS 34 and the applicable provisions of Qatar Central Bank regulations.


The Commercial Bank (P.S.Q.C.)
INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2019

|  | 30-Sep-2019 |
| ---: | ---: |
| Notes | Reviewed |


| $30-S e p-2018$ | 31-Dec-2018 |
| ---: | ---: |
| Reviewed | Audited |
|  |  |
| $5,944,876$ | $6,729,798$ |
| $13,319,791$ | $9,474,893$ |
| $85,815,259$ | $84,642,464$ |
| $21,653,583$ | $22,206,077$ |
| $2,057,138$ | $2,096,310$ |
| $2,559,591$ | $2,559,591$ |
| $2,653,670$ | $2,718,913$ |
| 241,713 | 283,049 |
| $4,449,770$ | $4,359,615$ |
| $138,695,391$ | $135,070,710$ |

31-Dec-2018
Audited
ASSETS
Cash and balances with central banks
Due from banks
Loans and advances to customers
Investment securities
Investment in associates and a joint venture
Asset held for sale
Property and equipment
Intangible assets
Other assets
TOTAL ASSETS

| $5,899,934$ | $5,944,876$ | $6,729,798$ |
| ---: | ---: | ---: |
| $9,870,734$ | $13,319,791$ | $9,474,893$ |
| $89,095,043$ | $85,815,259$ | $84,642,464$ |
| $27,033,975$ | $21,653,583$ | $22,206,077$ |
| $2,127,985$ | $2,057,138$ | $2,096,310$ |
| $2,559,591$ | $2,559,591$ | $2,559,591$ |
| $2,845,216$ | $2,653,670$ | $2,718,913$ |
| 252,531 | 241,713 | 283,049 |
| $6,009,312$ | $4,449,770$ | $4,359,615$ |
| $145,694,321$ | $138,695,391$ | $135,070,710$ |

## LIABILITIES

Due to banks
Customer deposits
Debt securities
Other borrowings
Other liabilities
TOTAL LIABILITIES

EQUITY
Share capital
Legal reserve
General reserve
Risk reserve
Fair value reserve
Treasury shares
Foreign currency translation reserve
Other reserves
Revaluation reserve
Retained earnings
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF
THE BANK
Non-controlling interests
Instruments eligible for additional capital
TOTAL EQUITY
TOTAL LIABILITIES AND EQUITY
Notes Reviewed

|  | $5,899,934$ |
| :---: | ---: |
|  | $9,870,734$ |
| 7 | $89,095,043$ |
| 8 | $27,033,975$ |
| 9 | $2,127,985$ |
| 10 | $2,559,591$ |
|  | $2,845,216$ |
|  | 252,531 |
|  | $6,009,312$ |
|  | $145,694,321$ |


| $22,810,065$ | $11,147,043$ | $13,950,459$ |
| ---: | ---: | ---: |
| $74,294,203$ | $75,323,245$ | $71,785,783$ |
| $11,197,439$ | $15,839,009$ | $16,071,746$ |
| $10,091,938$ | $10,096,056$ | $8,379,734$ |
| $5,764,944$ | $6,582,504$ | $4,883,568$ |
|  | $118,987,857$ | $115,071,290$ |

The interim condensed consolidated financial statements were approved by the Board of Directors on 22 October 2019 and were signed on its behalf by:


The attached notes 1 to 22 form an integral part of these interim condensed consolidated financial statements.

The Commercial Bank (P.S.Q.C.)
INTERIM CONSOLIDATED STATEMENT OF INCOME
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| FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2019 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

The attached notes 1 to 22 form an integral part of these interim condensed consolidated financial statements.

| FOR THE THREE AND NINE MONTHS ENDED 30 SEPTEMBER 2019 |  |  |
| :--- | :--- | ---: | :--- |


|  |  |  |  |  |  |  |  |  |  |  |  |  |  | QAR ${ }^{\text {co00s }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notes | Share Capital | Legal <br> Reserve | General Reserve | Risk Reserve | Fair Value Reserve | Treasury Shares | Foreign <br> Currency <br> Translation Reserve | Other Reserves | Revaluation Reserve | Retained Earnings | Total Equity Attributable to Equity Holders of the Bank | NonControlling Interests | Instruments <br> Eligible for <br> Additional Capital | Total Equity |
|  | 4,047,254 | 9,745,152 | 26,500 | 886,151 | $(73,466)$ | $(179,507)$ | $(1,816,866)$ | 1,079,858 | 1,283,920 | 1,000,413 | 15,999,409 | 11 | 4,000,000 | 19,999,420 |
|  |  |  |  |  |  |  |  |  |  | 1,503,957 | 1,503,957 |  |  | 1,503,957 |
|  | - | - | - | - | 592,401 |  | $(51,990)$ |  |  |  | 540,411 | (1) |  | 540,410 |
|  | - | - | - | - | 592,401 | - | $(51,990)$ | - | - | 1,503,957 | 2,044,368 | (1) | - | 2,044,367 |
|  | - | 9,213 | - | - | - | - | - | - | - | $(9,213)$ | - | - | - | - |
|  | - | - | - | 235,085 | - | - | - | - | - | $(225,000)$ | 10,085 | - | - | 10,085 |
|  | - | - | - | - | 31,215 | - | - | - | - | $(31,215)$ | - | - | - | - |
|  | - | - | - | - | - | - | - | 34,952 | - | $(34,952)$ | - | - | - | - |
|  | - | 32,664 | - | - | - | 56,284 | - | - | - | - | 88,948 | - | - | 88,948 |
| 16 | - | - | - | - | - | - | - | - | - | - | , | - | - | - |
|  | - | - | - | - | - | - | - | - | - | $(607,088)$ | $(607,088)$ | - | - | $(607,088)$ |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 4,047,254 | 9,787,029 | 26,500 | 1,121,236 | 550,150 | $(123,223)$ | $(1,868,856)$ | 1,114,810 | 1,283,920 | 1,596,902 | 17,535,722 | 10 | 4,000,000 | 21,535,732 |

## Balance as at 1 January 2019

Profit for the period
ther comprehensive income
otal comprehensive income for the period
Transfer to legal reserve
Net movement in risk reserves

Net movement in other reserves
ovement in treasury shares
ontributions by and distributions to equity holders of

## he bank:

Dividends for the year 2018
otal contributions by and distributions to equity

## olders of the bank

Net movement in non-controlling interests
Balance as at 30 September 2019

|  | Notes | Share Capital | Legal Reserve | General Reserve | Risk Reserve | Fair Value Reserve | Treasury Shares | Foreign <br> Currency <br> Translation <br> Reserve | Other Reserves | Revaluation Reserve | Retained Earnings | Total Equity Attributable to Equity Holders of the Bank | NonControlling Interests | Instruments Eligible for Additional Capital | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January 2018 |  | 4,047,254 | 9,742,066 | 26,500 | 1,890,408 | $(44,500)$ | $(179,507)$ | $(1,383,926)$ | 1,064,189 | 1,264,794 | 594,226 | 17,021,504 | 15 | 4,000,000 | 21,021,519 |
| Transition adjustments on adoption of IFRS 9 on 1 January 2018* |  |  | - | - | $(1,529,257)$ | $(18,530)$ | - | - | $(78,442)$ | - | 51,510 | $(1,574,719)$ | - |  | $(1,574,719)$ |
| Balance as at 1 January 2018 - restated |  | 4,047,254 | 9,742,066 | 26,500 | 361,151 | $(63,030)$ | $(179,507)$ | $(1,383,926)$ | 985,747 | 1,264,794 | 645,736 | 15,446,785 | 15 | 4,000,000 | 19,446,800 |
| Profit for the period |  | - | - | - |  | - | - | - |  |  | 1,259,613 | 1,259,613 | 2 |  | 1,259,615 |
| Other comprehensive loss |  | - | - | - | - | (556) | - | $(593,600)$ | - | - |  | $(594,156)$ | - | - | $(594,156)$ |
| Total comprehensive income for the period |  | - | - | - | - | (556) | - | $(593,600)$ | - | - | 1,259,613 | 665,457 | 2 | - | 665,459 |
| Transfer to legal reserve |  | - | 2,688 | - | - | - | - | - | - |  | $(2,688)$ | - | - | - |  |
| Net movement in other reserves |  | - | - | - | - | - | - | - | 52,026 | - | $(52,026)$ | - | - | - |  |
| Contributions by and distributions to equity holders of the bank: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends for the year 2017 | 16 | - | - | - | - | - | - | - | - | - | $(404,725)$ | $(404,725)$ | - | - | $(404,725)$ |
| Total contributions by and distributions to equity holders of the bank |  | - | - | - | - | - | - |  | - | - | $(404,725)$ | $(404,725)$ | - | - | $(404,725)$ |
| Net movement in non-controlling interests |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Balance as at 30 September 2018 |  | 4,047,254 | 9,744,754 | 26,500 | 361,151 | $(63,586)$ | $(179,507)$ | $(1,977,526)$ | 1,037,773 | 1,264,794 | 1,445,910 | 15,707,517 | 17 | 4,000,000 | 19,707,534 |

* Includes transition on adoption of IFRS 9 for Investment in associate.

The attached notes 1 to 22 form an integral part of these interim condensed consolidated financial statements.

|  | Nine months ended |  | Year ended |
| :---: | :---: | :---: | :---: |
|  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Cash flows from operating activities |  |  |  |
| Profit before tax | 1,532,148 | 1,269,349 | 1,670,452 |
| Adjustments for: |  |  |  |
| Net impairment losses on loans and advances to customers | 585,929 | 616,835 | 927,164 |
| Net impairment (reversal) / losses on investment securities | $(1,184)$ | $(16,721)$ | 399 |
| Net impairment (reversal) / losses on other financial assets | 40,039 | 30,171 | $(92,055)$ |
| Depreciation | 118,406 | 98,556 | 129,227 |
| Amortization of intangible assets and transaction costs | 69,187 | 72,096 | 97,592 |
| Net (gain) / loss on investment securities | $(34,117)$ | 25,873 | 24,131 |
| Gain on disposal of property and equipment and other assets | - | (91) | (91) |
| Share of results of associates and a joint venture | $(128,024)$ | $(128,653)$ | $(170,738)$ |
| Operating profit before working capital changes | 2,182,384 | 1,967,415 | 2,586,081 |
| Working capital changes |  |  |  |
| Change in due from banks | $(2,228,453)$ | 1,512,586 | 908,197 |
| Change in loans and advances to customers | $(6,286,438)$ | $(3,431,587)$ | $(898,316)$ |
| Change in other assets | $(1,304,031)$ | $(1,778,091)$ | $(1,322,483)$ |
| Change in due to banks | 10,019,475 | $(2,065,462)$ | 673,265 |
| Change in customer deposits | 3,110,329 | 1,793,492 | $(3,148,142)$ |
| Change in other liabilities | 1,030,568 | 2,524,402 | 522,206 |
| Contribution to social and sports fund | $(41,580)$ | $(15,091)$ | $(15,091)$ |
| Net cash flows from / (used in ) operating activities | 6,482,254 | 507,664 | $(694,283)$ |
| Cash flows from investing activities |  |  |  |
| Acquisition of investment securities | $(8,037,466)$ | $(6,020,600)$ | $(7,323,607)$ |
| Proceeds from sale of treasury shares | 88,948 | $(272,491)$ | $(272,491)$ |
| Dividend received from associates and a joint venture | 93,072 | 76,627 | 76,627 |
| Proceeds from sale/maturity of investment securities | 3,728,725 | 2,933,785 | 3,977,082 |
| Acquisition of property and equipment and intangible assets | $(114,691)$ | $(217,097)$ | $(286,431)$ |
| Proceeds from the sale of property and equipment and other assets | - | 1,274 | 4,184 |
| Net cash flows used in investing activities | $(4,241,412)$ | $(3,498,502)$ | $(3,824,636)$ |
| Cash flows from financing activities |  |  |  |
| Proceeds from issue of debt securities | 2,942,097 | 8,455,742 | 9,508,091 |
| Repayment of debt securities | $(7,621,939)$ | $(4,205,077)$ | $(5,055,194)$ |
| Repayment of other borrowings | $(3,568,666)$ | $(1,903,054)$ | $(6,634,330)$ |
| Proceeds from other borrowings | 5,448,639 | 3,969,071 | 6,583,404 |
| Payment on Coupon of instrument eligible for Tier 1 Capital | $(240,000)$ | $(240,000)$ | $(240,000)$ |
| Dividends paid (note 16) | $(607,088)$ | $(404,725)$ | $(404,725)$ |
| Net cash flows (used in) / from financing activities | $(3,646,957)$ | 5,671,957 | 3,757,246 |
| Net (decrease) / increase in cash and cash equivalents | $(1,406,115)$ | 2,681,119 | $(761,673)$ |
| Effect of exchange rate fluctuation | $(74,806)$ | 527,468 | 424,784 |
| Cash and cash equivalents as at 1 January | 9,984,546 | 10,321,435 | 10,321,435 |
| Cash and cash equivalents at the end of the period / year (note 19) | 8,503,625 | 13,530,022 | 9,984,546 |
| Net cash flows from interest and dividend: |  |  |  |
| Interest paid | 2,889,537 | 2,351,717 | 3,455,544 |
| Interest received | 4,876,062 | 4,148,590 | 5,864,966 |
| Dividend received | 4,364 | 4,756 | 5,305 |

The attached notes 1 to 22 form an integral part of these interim condensed consolidated financial statements.

## 1- REPORTING ENTITY

The Commercial Bank (P.S.Q.C.) (the "Bank") is an entity domiciled in the State of Qatar and was incorporated in 1974 as a public shareholding company under Emiri Decree No. 73 of 1974. The commercial registration number of the Bank is 150. The address of the Bank's registered office is PO Box 3232, Doha, State of Qatar. The condensed consolidated interim financial statements of the Bank comprise the Bank and its subsidiaries (together referred to as the "Group"). The Group is primarily engaged in conventional banking, brokerage services and the credit card business and operates through its head office, branches and subsidiaries.

The principal subsidiaries of the Group are as follows:

| Name of subsidiary | Country of |  | Capital of the |  |  | Activity of the |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Percentage of ownership |  |  |  |  |  |  |  |  |

## 2- BASIS OF PREPARATION

(a) Statement of compliance

The accompanying interim condensed consolidated financial information is prepared in accordance with IAS 34 - "Interim Financial Reporting" and the applicable provisions of Qatar Central Bank ("QCB") Regulations. This interim condensed consolidated financial information should be read in conjunction with the 2018 annual consolidated financial statements of the Group.

The interim condensed consolidated financial statements do not include all the information and disclosures required for full consolidated financial statements prepared in accordance with International Financial Reporting Standards and the applicable provisions of QCB regulations. The results for the nine months ended 30 September 2019 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2019.
The preparation of the interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

## 3- SIGNIFICANT ACCOUNTING POLICIES

Except as described below, the accounting policies applied in these interim condensed consolidated financial statements are the same as those applied in the last annual consolidated financial statements as at 31 December 2018.
(a) New standards, amendments and interpretations:

The Group has adopted the following new and amended International Accounting Standards/International Financial Reporting Standards as of 1 January 2019:

IFRS 16 Leases
IFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the balance sheet by lessee, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exception are short-term and low-value leases.

The Group has applied the standard from its mandatory adoption date of 1 January 2019. The Group has applied the simplified transition approach and has not restated comparative amounts, prior to the date of the standard.

Further the Group has used the following practical expedients on initial application:
-Used the Group's previous assessment of which existing contracts are or contain lease;
-Where the unexpired lease term of less than 12 months or leases are of low value (USD 5,000 or less), then the Group has elected to use the short term lease exemption.
The Group's activities as a lessor are not material and hence the Bank does not expect any significant impact on the financial statements.
When measuring lease liabilities, the Group discounted lease payments using its incremental borrowing rate at 1 January 2019.
The following amounts are recognised under the new standard and included in the respective headings of the interim consolidated statement of financial position and interim consolidated statement of income:

| 30-Sep-2019 | 1-Jan-2019 |
| :---: | ---: |
| Reviewed | 143,765 |
| 128,164 | 130,373 |
| 126,830 |  |

## 4- ESTIMATES AND JUDGMENTS

In preparing the interim condensed consolidated financial statements, significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the consolidated financial statements as at and for the year ended 31 December 2018.

## 5- FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended 31 December 2018.

Exposures

|  | 30-Sep-2019 |  |  |  | 31-Dec-2018 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Exposure (Carrying Value) Subject to ECL | Stage1 | Stage2 <br> (Revie | Stage3 <br> d) | Total | Total (Audited) |
| Due from banks and balances with central banks | 13,098,638 | 1,878,247 | - | 14,976,885 | 15,580,437 |
| Loans and advances to customers | 70,451,114 | 17,514,453 | 4,552,357 | 92,517,924 | 87,548,256 |
| Investment Securities (Debt) | 24,480,262 | 620,967 | - | 25,101,229 | 20,921,295 |
| Loan Commitments and Financial Guarantees | 22,814,721 | 4,246,449 | 364,085 | 27,425,255 | 28,580,518 |

Movement in ECL
Opening Balance as at 1 January 2019
Due from banks and balances with central banks Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

ECL Charge for the Period (net)
Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

Write offs / Transfer
Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

## Exchange differences

Due from banks and balances with central banks
Loans and advances to customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

Closing Balance as at 30 September 2019
Due from banks and balances with central banks
Loans and Advances to Customers
Investment Securities (Debt)
Loan Commitments and Financial Guarantees

30-Sep-2019 (Reviewed)

| Stage1 | Stage2 | Stage3 | Total |
| ---: | ---: | :---: | ---: |
| 619 | 13,079 | - | 13,698 |
| 50,382 | 952,227 | $2,844,016$ | $3,846,625$ |
| 236 | 23,817 | - | 24,053 |
| 25,711 | 76,308 | 1,953 | 103,972 |
| 76,948 | $1,065,431$ | $2,845,969$ | $3,988,348$ |


| 2,186 | $(710)$ | - | 1,476 | $(17,816)$ |
| :---: | :---: | :---: | :---: | :---: |
| $(8,245)$ | 108,256 | 698,338 | 798,349 | 790,147 |
| 3,777 | $(4,961)$ | - | $(1,184)$ | $(16,721)$ |
| 3,498 | $(22,440)$ | 57,505 | 38,563 | 51,112 |
| 1,216 | 80,145 | 755,843 | 837,204 | 806,722 |


| - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
| - | $(10,085)$ | $(269,092)$ | $(279,177)$ | $(732,015)$ |
| - | - | - | - | - |
| - | - | 42,399 | 42,399 | $(487)$ |
| - | $(10,085)$ | $(226,693)$ | $(236,778)$ | $(732,502)$ |


| $(113)$ | - | - | $(113)$ | $(80)$ |  |
| :---: | :---: | :---: | ---: | ---: | ---: |
| 7,521 | $(17,390)$ | $(23,638)$ | $(33,507)$ | $(321,973)$ |  |
| - | - | - | - | $(22)$ |  |
| $(5,088)$ | $(391)$ | $(98)$ | $(5,577)$ |  | $(7,048)$ |
|  | $(17,781)$ | $(23,736)$ | $(39,197)$ |  | $(329,123)$ |
|  |  |  |  |  |  |
| 2,692 | 12,369 | - | 15,061 |  | 13,736 |
| 49,658 | $1,033,008$ | $3,249,624$ | $4,332,290$ |  | $5,215,154$ |
| 4,013 | 18,856 | - | 22,869 |  | 6,911 |
| 24,121 | 53,477 | 101,759 | 179,357 |  | 312,916 |
| 80,484 | $1,117,710$ | $3,351,383$ | $4,549,577$ |  | $5,548,717$ |

## 6- SEGMENT INFORMATION

Segment assets and liabilities comprise operating assets and liabilities which are directly handled by the operating segment and income or expenses are attributed with the assets and liabilities' ownership. The following table summarizes performance of the operating segments:

| 30-Sep-2019 | Commercial Bank |  |  | Subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wholesale Banking | Retail Banking | Total Commercial Bank | Alternatif bank | Others | Unallocated | Total |
| Net interest income | 1,092,076 | 578,089 | 1,670,165 | 315,211 | 3,724 | $(50,280)$ | 1,938,820 |
| Net fee, commission and other income | 292,005 | 420,988 | 712,993 | 159,590 | 16,302 | 25,307 | 914,192 |
| Segmental revenue | 1,384,081 | 999,077 | 2,383,158 | 474,801 | 20,026 | $(24,973)$ | 2,853,012 |
| Net Impairment reversal on investment securities | 1,256 |  | 1,256 | (72) | - |  | 1,184 |
| Net impairment loss on loans and advances to customers and other financial assets | $(260,121)$ | $(204,807)$ | $(464,928)$ | $(161,068)$ | 28 | - | $(625,968)$ |
| Segmental profit | - | - | 1,296,478 | 109,302 | 10,285 | $(40,132)$ | 1,375,933 |
| Share of results of associates and a joint venture |  |  |  |  |  |  | 128,024 |
| Net profit for the period |  |  |  |  |  |  | 1,503,957 |
| Other information |  |  |  |  |  |  |  |
| Loans and advances to customers | 59,011,688 | 18,056,255 | 77,067,943 | 12,015,657 | - | 11,443 | 89,095,043 |
| Investments in associates and a joint venture | - | - | - | - | - | - | 2,127,985 |
| Asset held for sale | - | - | - | - | - | - | 2,559,591 |
| Assets (other than above) | 36,624,108 | 1,454,706 | 38,078,814 | 6,939,481 | 377,190 | 6,516,217 | 51,911,702 |
|  |  |  |  |  |  |  | 145,694,321 |
| Customer deposits | 41,401,460 | 22,862,240 | 64,263,700 | 10,027,661 | - | 2,842 | 74,294,203 |
| Liabilities (other than above) | 41,080,124 | 1,057,510 | 42,137,634 | 7,349,935 | 134,305 | 242,512 | 49,864,386 |
|  |  |  |  |  |  |  | 124,158,589 |
| Contingent items | 22,313,977 | 294,288 | 22,608,265 | 4,256,990 | 560,000 | - | 27,425,255 |

Intra-group transactions are eliminated from this segmental information (Assets: QAR 2,897 million, Liabilities: QAR 1,270 million).

| 30-Sep-2018 | Commercial Bank |  |  | Subsidiaries |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Wholesale Banking | Retail Banking | Total Commercial Bank | Alternatif bank | Others | Unallocated | Total |
| Net interest income | 988,598 | 645,150 | 1,633,748 | 321,168 | 3,771 | $(50,282)$ | 1,908,405 |
| Net fee, commission and other income | 219,328 | 425,425 | 644,753 | 69,116 | 22,908 | 18,243 | 755,020 |
| Segmental revenue | 1,207,926 | 1,070,575 | 2,278,501 | 390,284 | 26,679 | $(32,039)$ | 2,663,425 |
| Net Impairment reversal / (losses) on investment securities | 16,813 |  | 16,813 | (92) |  |  | 16,721 |
| Net impairment loss on loans and advances to customers and other financial assets | $(190,111)$ | $(348,978)$ | $(539,089)$ | $(108,457)$ | 540 | - | $(647,006)$ |
| Segmental profit |  |  | 1,091,908 | 74,556 | 12,631 | $(48,133)$ | 1,130,962 |
| Share of results of associates and a joint venture |  |  |  |  |  |  | 128,653 |
| Net profit for the period |  |  |  |  |  |  | 1,259,615 |
| Other information |  |  |  |  |  |  |  |
| Loans and advances to customers | 54,438,655 | 19,866,470 | 74,305,125 | 11,456,924 | - | 53,210 | 85,815,259 |
| Investments in associates and a joint venture | - | - | - | - | - | - | 2,057,138 |
| Asset held for sale | - | - | - | - | - | - | 2,559,591 |
| Assets (other than above) | 34,515,109 | 2,813,475 | 37,328,584 | 6,210,036 | 500,528 | 4,224,255 | 48,263,403 |
|  |  |  |  |  |  |  | 138,695,391 |
| Customer deposits | 45,066,060 | 21,628,583 | 66,694,643 | 8,615,384 | - | 13,218 | 75,323,245 |
| Liabilities (other than above) | 34,005,487 | 845,711 | 34,851,198 | 8,020,028 | 266,314 | 527,072 | 43,664,612 |
|  |  |  |  |  |  |  | 118,987,857 |
| Contingent items | 23,700,029 | 628,245 | 24,328,274 | 3,760,611 | 560,945 | - | 28,649,830 |

Intra-group transactions are eliminated from this segmental information (Assets: QAR 1,990 million, Liabilities: QAR 763 million).

| 7- LOANS AND ADVANCES TO CUSTOMERS |  |  |  |
| :---: | :---: | :---: | :---: |
| Loans and advances to customers comprises: | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Loans | 83,096,506 | 82,427,724 | 80,356,664 |
| Overdrafts | 7,702,295 | 4,189,788 | 5,069,471 |
| Bills discounted | 272,807 | 516,178 | 367,098 |
| Bankers acceptances | 1,455,363 | 2,986,425 | 1,766,122 |
|  | 92,526,971 | 90,120,115 | 87,559,355 |
| Deferred profit | $(9,047)$ | $(11,759)$ | $(11,099)$ |
|  | 92,517,924 | 90,108,356 | 87,548,256 |
| Accrued interest | 909,409 | 1,032,138 | 940,833 |
| Allowance for impairment of loans and advances to customers* | $(3,249,623)$ | $(4,129,810)$ | $(2,844,016)$ |
| ECL on loans and advances to customers | $(1,082,667)$ | $(1,195,425)$ | $(1,002,609)$ |
| Net loans and advances to customers | 89,095,043 | 85,815,259 | 84,642,464 |

The aggregate amount of non-performing loans and advances to customers as at 30 September 2019 amounted to QAR 4,552 million which represents $4.9 \%$ of total loans and advances to customers ( 30 September 2018: QAR 4,945 million, $5.5 \%$ of total loans and advances to customers; 31 December 2018: QAR 4,891 million, $5.6 \%$ of total loans and advances to customers).
*Allowance for impairment includes QAR 701 million of interest in suspense ( 30 September 2018: QAR 676 million; 31 December 2018: QAR 563 million).

| Net impairment losses on loans and advances to customers |  | 30-Sep-19 <br> Reviewed | 30-Sep-18 <br> Reviewed |
| :---: | :---: | :---: | :---: |
| Gross allowance made during the period |  | 874,260 | 902,508 |
| Less: Recoveries during the period |  | $(75,911)$ | $(112,361)$ |
|  |  | 798,349 | 790,147 |
| Less: Interest suspended during the period |  | $(149,480)$ | $(173,312)$ |
| Less: Recoveries on previously written off loans |  | $(62,940)$ | - |
|  |  | 585,929 | 616,835 |
| 8- INVESTMENT SECURITIES |  |  |  |
| Investment securities comprise the following | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Fair value through other comprehensive income (FVOCI) | 4,868,479 | 4,018,650 | 3,992,624 |
| Fair value through profit \& loss (FVTPL) | 1,738,722 | 1,215,322 | 1,099,791 |
| Amortised cost (AC) | 20,234,156 | 16,299,340 | 17,015,392 |
| Accrued interest | 192,618 | 120,271 | 98,270 |
| Total | 27,033,975 | 21,653,583 | 22,206,077 |

The carrying value of investment securities pledged under Repurchase agreements (REPO) is QAR 9,807 million (30 September 2018: QAR 8,754 million; 31 December 2018: QAR 7,656 million).

Expected Credit losses of debt securities measured at FVOCI and AC amounted to QAR 22.87 million at 30 September 2019 (30 September 2018: QAR 6.9 million and 31 December 2018: QAR 24.05 million).

9- INVESTMENT IN ASSOCIATES AND A JOINT VENTURE
The Group's investment in associates and a joint venture are as follows:

| Name of the Entity | Classification | Country | Activities | Carrying Value and \% of interest held |  |  |  |  |  | Price per share (QAR) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 30-Sep-2019 |  | 30-Sep-2018 |  | 31-Dec-2018 |  |  |
|  |  |  |  | Reviewed | \% | Reviewed | \% | Audited | \% |  |
| National Bank of Oman SAOG (‘NBO’) | Associate | Oman | Banking | 2,120,921 | 34.9\% | 2,045,198 | 34.9\% | 2,083,707 | 34.9\% | 1.77 |
| United Arab Bank PJSC ('UAB')* | Associate | UAE | Banking | - | 40.0\% | - | 40.0\% | - | 40.0\% | 1.00 |
| Massoun Insurance Services L.L.C | Joint venture | Qatar | Insurance brokerage | 7,064 | 50.0\% | 11,940 | 50.0\% | 12,603 | 50.0\% | Not listed |
| TOTAL |  |  |  | 2,127,985 |  | 2,057,138 |  | 2,096,310 |  |  |

* Refer to note 10


## 10- ASSET HELD FOR SALE

The Group had granted a third party purchaser (the "Purchaser") an exclusivity during which the parties were negotiating the terms of a potential sale to the Purchaser, subject to the satisfaction of certain conditions, of it's investment in UAB. Discussions for the sale of Group's investment in UAB have concluded with both parties unable to reach an agreement. The Group's strategy in regards to UAB remains unchanged.

## 11- DUE TO BANKS

|  | 30-Sep-2019 <br> Reviewed | 30-Sep-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| :--- | ---: | ---: | ---: |
| Balances due to central banks | $1,135,617$ | $1,320,336$ | 561,311 |
| Current accounts | $1,466,001$ | 328,898 | 323,873 |
| Placement with banks | $11,615,829$ | $2,291,885$ | $6,773,721$ |
| Repurchase agreements with banks | $8,445,421$ | $7,106,124$ | $6,161,638$ |
| Accrued interest | $\underline{147,197}$ | $\underline{99,800}$ | $\underline{129,916}$ |
| Total | $\underline{02,810,065}$ | $\underline{11,147,043}$ | $\underline{0}$ |

## 12- CUSTOMER DEPOSITS

Current and call deposits
Saving deposits
Time deposits
Accrued interest
Total

| 30-Sep-2019 <br> Reviewed | 30-Sep-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| ---: | ---: | ---: |
| 19,356,302 | $16,941,451$ | $16,310,290$ |
| $4,665,995$ | $4,474,012$ | $4,389,075$ |
| $49,754,081$ | $53,478,725$ | $50,622,085$ |
| 517,825 | 429,057 | 464,333 |
| $\mathbf{7 4 , 2 9 4 , 2 0 3}$ |  | $75,323,245$ |
|  |  |  |

## 13- DEBT SECURITIES

## 30-Sep-2019 <br> Reviewed

| $6,340,929$ | $7,910,253$ | $7,809,032$ |
| ---: | ---: | ---: |
| 603,151 | $2,434,346$ | $2,888,175$ |
| $3,445,684$ | $3,424,650$ | $3,441,222$ |
| 727,290 | $1,950,736$ | $1,860,110$ |
| 80,385 | 119,024 | 73,207 |
|  | $11,197,439$ |  |

The table below shows the maturity profile of debt securities:

|  | 30-Sep-2019 <br> Reviewed | $\begin{gathered} \text { 30-Sep-2018 } \\ \text { Reviewed } \end{gathered}$ | 31-Dec-2018 <br> Audited |
| :---: | :---: | :---: | :---: |
| Up to 1 year | 2,833,945 | 2,644,563 | 7,958,305 |
| Between 1 and 3 years | 4,797,871 | 10,145,770 | 4,679,586 |
| Over 3 years | 3,565,623 | 3,048,676 | 3,433,855 |
| Total | $\underline{\text { 11,197,439 }}$ | 15,839,009 | 16,071,746 |
| 14- OTHER BORROWINGS |  |  |  |
|  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Bilateral loans | 4,239,469 | 3,114,675 | - |
| Syndicated loans | 4,613,482 | 5,773,793 | 4,848,032 |
| Others | 1,136,866 | 1,067,690 | 3,453,796 |
| Accrued interest | 102,121 | 139,898 | 77,906 |
| Total | 10,091,938 | 10,096,056 | 8,379,734 |

The table below shows the maturity profile of other borrowings:

|  | 30-Sep-2019 <br> Reviewed | 30-Sep-2018 <br> Reviewed | 31-Dec-2018 <br> Audited |
| :---: | :---: | :---: | :---: |
| Up to 1 year | 5,203,417 | 7,890,390 | 3,526,421 |
| Between 1 and 3 years | 3,995,052 | 1,415,180 | 4,096,190 |
| Over 3 years | 893,469 | 790,486 | 757,123 |
| Total | 10,091,938 | 10,096,056 | 8,379,734 |
| 15- SHARE CAPITAL |  |  |  |
|  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  | Reviewed | Reviewed | Audited |
| Authorised number of ordinary shares | 4,047,253,750 | 404,725,375 | 404,725,375 |
| Nominal value of ordinary shares (QAR) | 1 | 10 | 10 |
| Issued and paid up capital (in thousands of Qatar Riyals) | 4,047,254 | 4,047,254 | 4,047,254 |

On 20 March 2019, the Extraordinary General Meeting of the Bank, shareholders approved the par value of the ordinary share to be QAR 1 instead of QAR 10, as per the instructions of Qatar Financial Markets Authority, and amendment of the related Articles of Association. The share split was implemented on 09 June 2019 and the total number of shares were increased from 404,725,375 to $4,047,253,750$ ordinary shares. Consequently, Earnings per share for comparative periods has been restated to reflect this.

16- DIVIDEND
A cash dividend of $15 \%$ for the year 2018 (2017: $10 \%$ cash dividend), was approved at the Annual General Assembly held on 20 March 2019 and distributed to shareholders.

## 17- EARNINGS PER SHARE

Earnings per share of the Group is calculated by dividing profit for the period attributable to the equity holders of the Bank by the weighted average number of ordinary shares in issue during the period:

|  | Three months ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-Sep-2019 <br> Reviewed | $\begin{aligned} & \text { 30-Sep-2018 } \\ & \text { Reviewed } \end{aligned}$ | 30-Sep-2019 <br> Reviewed | $\begin{aligned} & \text { 30-Sep-2018 } \\ & \text { Reviewed } \end{aligned}$ |
| Basic and diluted |  |  |  |  |
| Profit attributable to the equity holders of the bank | 569,874 | 404,558 | 1,503,957 | 1,259,613 |
| Weighted average number of outstanding ordinary shares in thousands (note 15) | 4,047,254 | 4,047,254 | 4,047,254 | 4,047,254 |
| Basic/diluted earnings per share (QAR) | 0.14 | 0.10 | 0.37 | 0.31 |
| 18- CONTINGENT LIABILITIES AND OTHER COMMITMENTS |  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
| a-Contingent liabilities |  | Reviewed | Reviewed | Audited |
| Unutilized credit facilities |  | 4,803,102 | 5,051,544 | 4,373,836 |
| Guarantees |  | 20,748,773 | 20,947,257 | 22,057,901 |
| Letters of credit |  | 1,873,380 | 2,651,029 | 2,148,781 |
| Total |  | 27,425,255 | 28,649,830 | 28,580,518 |
| b- Other commitments |  |  |  |  |
| Derivative financial instruments |  | 55,688,875 | 45,726,266 | 55,159,144 |
| Capital commitments |  | 157,986 | 155,529 | 157,569 |
| Total |  | 55,846,861 | 45,881,795 | 55,316,713 |
| 19- CASH AND CASH EQUIVALENTS |  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
|  |  | Reviewed | Reviewed | Audited |
| Cash and balances with central banks* |  | 2,267,637 | 2,643,664 | 3,184,658 |
| Due from banks up to 90 days |  | 6,235,988 | 10,886,358 | 6,799,888 |
|  |  | 8,503,625 | 13,530,022 | 9,984,546 |

* Cash and balances with central banks exclude the mandatory cash reserve.


## 20- VALUATION OF FINANCIAL INSTRUMENTS

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

| 30-Sep-2019 (Reviewed) | Level 1 | Level 2 | Level 3 | Carrying amount |
| :---: | :---: | :---: | :---: | :---: |
| Derivative assets | - | 832,915 | - | 832,915 |
| Investment securities | 888,996 | 5,674,548 | 43,657 | 6,607,201 |
|  | 888,996 | 6,507,463 | 43,657 | 7,440,116 |
| Derivative liabilities | - | 688,562 | - | 688,562 |
|  | - | 688,562 | - | 688,562 |
| 31-Dec-2018 (Audited) | Level 1 | Level 2 | Level 3 | Carrying amount |
| Derivative assets | - | 371,716 | - | 371,716 |
| Investment securities | 35,825 | 4,891,639 | 164,951 | 5,092,415 |
|  | 35,825 | 5,263,355 | 164,951 | 5,464,131 |
| Derivative liabilities | - | 353,499 | - | 353,499 |
|  | - | 353,499 | - | 353,499 |

There were no changes in the Group's valuation process, valuation techniques, and type of inputs used in the fair value measurement during the period.

## 21- RELATED PARTY DISCLOSURE

The Group carries out various transactions with subsidiaries, associates and joint venture companies, members of the Board of Directors, the executive management or companies in which they have significant interest or any other parties of important influence in the Group's financial or operating decisions. The balances at the reporting date with these accounts were as follows:

|  | 30-Sep-2019 | 30-Sep-2018 | 31-Dec-2018 |
| :---: | :---: | :---: | :---: |
|  | Reviewed | Reviewed | Audited |
| Board members of the Bank |  |  |  |
| Loans, advances and financing activities (a) | 1,576,377 | 1,591,729 | 1,604,135 |
| Deposits | 624,248 | 808,775 | 729,255 |
| Contingent liabilities and other commitments | 5,357 | 22,693 | 13,307 |
| Interest and fee income received | 14,917 | 26,836 | 36,683 |
| Interest paid on deposits accounts of board | 7,581 | 10,985 | 12,017 |
| Remuneration | - | - | 18,500 |
| Associates and joint venture companies |  |  |  |
| Due to banks | 352,169 | 208,451 | 24,333 |
| Due from banks | 309,400 | 163,800 | 436,800 |
| Deposits | 8,891 | 14,579 | 14,602 |
| Contingent liabilities | 20,305 | 787,521 | 782,138 |
| Interest earned from Associates | - | - | 26 |
| Interest paid to Associates | 3,396 | 1,649 | 2,271 |
| Senior management of the bank |  |  |  |
| Remuneration and other benefits | 29,707 | 35,847 | 46,710 |
| Loans and advances | 5,727 | 4,863 | 4,636 |

(a) A significant portion of the loans, advances and financing activities' balance at 30 September 2019 with the members of the Board and the companies in which they have significant influence, are secured against tangible collateral or personal guarantees. Moreover, the loans, advances and financing activities' are performing satisfactorily honoring all obligations.

## 22- COMPARATIVES FIGURES

The comparative figures presented have been reclassified where necessary to preserve consistency with current period figures. However, such reclassifications did not have any impact on the consolidated net profit or the total consolidated equity for the comparative period. Accrued interest receivable amounting to QAR 1,169 million and QAR 1,059 million and accrued interest payable amounting to QAR 788 million and QAR 745 million as at 30 September 2018 and 31 December 2018 respectively, have been reclassified to each of the respective account balances.

| Particulars | 30-Sep-2018 | Reclassification | 30-Sep-2018 |
| :---: | :---: | :---: | :---: |
|  | (Previously reported) |  | Reclassified |
| Assets |  |  |  |
| Cash and balances with central banks | 5,936,387 | 8,489 | 5,944,876 |
| Due from banks | 13,311,426 | 8,365 | 13,319,791 |
| Loans and advances to customers | 84,783,121 | 1,032,138 | 85,815,259 |
| Investment securities | 21,533,312 | 120,271 | 21,653,583 |
| Other assets | 5,619,033 | $(1,169,263)$ | 4,449,770 |
| Total |  |  |  |
| Liabilities |  |  |  |
| Due to banks | 11,047,243 | 99,800 | 11,147,043 |
| Customer deposits | 74,894,188 | 429,057 | 75,323,245 |
| Debt securities | 15,719,985 | 119,024 | 15,839,009 |
| Other borrowings | 9,956,158 | 139,898 | 10,096,056 |
| Other liabilities | 7,370,283 | $(787,779)$ | 6,582,504 |
| Total |  |  |  |
| Particulars | 31-Dec-2018 | Reclassification | 31-Dec-2018 |
|  | (Previously |  | Reclassified |
|  | reported) |  |  |
| Assets |  |  |  |
| Cash and balances with central banks | 6,716,058 | 13,740 | 6,729,798 |
| Due from banks | 9,468,706 | 6,187 | 9,474,893 |
| Loans and advances to customers | 83,701,631 | 940,833 | 84,642,464 |
| Investment securities | 22,107,807 | 98,270 | 22,206,077 |
| Other assets | 5,418,645 | $(1,059,030)$ | 4,359,615 |
| Total |  | - |  |
| Liabilities |  |  |  |
| Due to banks | 13,820,543 | 129,916 | 13,950,459 |
| Customer deposits | 71,321,450 | 464,333 | 71,785,783 |
| Debt securities | 15,998,539 | 73,207 | 16,071,746 |
| Other borrowings | 8,301,828 | 77,906 | 8,379,734 |
| Other liabilities | 5.628.930 | (745.362) | 4,883.568 |
| Total |  | - |  |

