

CONSOLIDATED FINANCIAL STATEMENTS 31 DECEMBER 2015

# The Commerical Bank (Q.S.C)

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## CONSOLIDATED FINANCIAL STATEMENTS

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## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF THE COMMERCIAL BANK (Q.S.C.)

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of The Commercial Bank Q.S.C. (the "Bank") and its subsidiaries (together referred to as the "Group") which comprise the consolidated statement of financial position as at 31 December 2015, the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes 1 to 40, comprising a summary of significant accounting policies and other explanatory information.

#### Board of Directors' responsibility for the consolidated financial statements

The Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and the applicable provisions of the Qatar Central Bank regulations and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2015, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards and the applicable provisions of the Qatar Central Bank regulations.

#### Report on other legal and regulatory requirements

We have obtained all the information and explanations we considered necessary for the purposes of our audit. The Bank has maintained proper accounting records and its consolidated financial statements are in agreement therewith. We have reviewed the accompanying report of the Board of Directors and confirm that the financial information contained therein is in agreement with the books and records of the Bank. With the exception of non-compliance of the provisions of the Qatar Central Bank Law No. 13 of 2012 and the amendments thereto, in relation to the Board of Directors' remuneration, we are not aware of any violations of the provisions of the Qatar Central Bank Law No. 13 of 2012, the Qatar Commercial Companies Law No. 11 of 2015 or the terms of the Articles of Association, and the amendments thereto, having occurred during the year, which might have had a material adverse effect on the business of the Bank or its consolidated financial position as at 31 December 2015.

Gopal Balasubramaniam

Partner, KPMG Auditors' Registration No. 251

Doha State of Qatar

Independent auditor's report to the shareholders of The Commercial Bank Q.S.C. (Continued)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December	Notes	2015	2014
ASSETS			
Cash and balances with central banks	8	5,423,592	6,940,968
Due from banks	9	15,830,943	15,493,763
Loans and advances to customers	10	76,601,549	72,541,236
Investment securities	11	15,854,241	11,621,238
Investment in associates and joint arrangement	12	4,423,172	4,446,826
Property and equipment	13	1,345,381	1,310,515
Intangible assets	14	638,379	859,923
Other assets	15	3,303,797	2,437,879
TOTAL ASSETS		123,421,054	115,652,348
LIABILITIES			
Due to banks	16	12,456,035	14,124,506
Customer deposits	17	69,787,654	61,561,219
Debt securities	18	8,449,337	9,544,796
Other borrowings	19	12,074,417	9,339,678
Other liabilities	20	3,354,931	3,386,036
TOTAL LIABILITIES		106,122,374	97,956,235
EQUITY			
Share capital	21(a)	3,266,292	2,969,356
Legal reserve	21(b)	8,820,294	8,820,294
General reserve	21(c)	26,500	26,500
Risk reserve	21(d)	1,787,308	1,708,632
Fair value reserve	21(e)	(70,305)	91,003
Foreign currency translation reserve		(804,995)	(411,131)
Other reserves	21(f)	1,139,887	1,098,090
Other equity	39	(651,052)	(723,721)
Retained earnings		1,239,526	1,449,313
TOTAL EQUITY ATTRIBUTABLE TO SHARE HOLDERS OF THE BANK		14,753,455	15,028,336
Non-controlling interests		545,225	667,777
Instrument eligible for additional capital	21(i)	2,000,000	2,000,000
TOTAL EQUITY		17,298,680	17,696,113
TOTAL LIABILITIES AND EQUITY		123,421,054	115,652,348

The consolidated financial statements were approved by the Board of Directors on 15 February 2016 and were signed on its behalf

Sheikh Abdullah Bin Ali Bin Jabor Al Thani Chairman

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Mr. Hussain Ibrahim Alfardan Vice Chairman & Managing Director

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Mr. Abdulla Saleh Al Raisi Chief Executive Officer

QAR '000s

The attached notes 1 to 40 form an integral part of these consolidated financial statements

# CONSOLIDATED INCOME STATEMENT

For the year ended 31 December	Notes	2015	2014
Interest income	24	4,291,204	4,641,111
Interest expense	25	(1,756,915)	(2,060,445)
Net interest income	-	2,534,289	2,580,666
Fee and commission income	26	1,264,145	1,170,253
Fee and commission expense	27	(293,428)	(290,641)
Net fee and commission income	-	970,717	879,612
Net foreign exchange gain	28	141,406	119,656
Income from investment securities	29	104,884	185,470
Other income	30	197,862	137,065
Net operating income	_	3,949,158	3,902,469
Staff costs	31	(864,464)	(832,467)
Depreciation	13	(136,327)	(143,261)
Amortization of intangible assets	14	(52,562)	(52,657)
Impairment loss on investment securities		(56,355)	(49,811)
Net impairment loss on loans and advances to customers	10(c)	(841,836)	(622,818)
Other expenses	32	(637,373)	(591,962)
Profit before share of results of associates and joint arrangement		1,360,241	1,609,493
Share of results of associates and joint arrangement	12	109,066	381,166
Profit before tax	-	1,469,307	1,990,659
Income tax expense		(35,682)	(50,446)
Profit for the year	=	1,433,625	1,940,213
Attributable to:			
Share holders of the Bank		1,401,457	1,880,316
Non-controlling interests		32,168	59,897
Profit for the year	-	1,433,625	1,940,213
Earnings per share			
Basic/diluted earnings per share (QAR per share)	33	3.92	5.39

The attached notes 1 to 40 form an integral part of these consolidated financial statements.

QAR '000s

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME			QAR '000s
For the year ended 31 December	Notes	2015	2014
Profit for the year		1,433,625	1,940,213
Other comprehensive income for the year:			
Items that are or may be subsequently reclassified to profit or loss:			
Foreign currency translation differences for foreign operation	22	(524,760)	(239,955)
Share of other comprehensive income of investment in associates and joint arrangement	22	(15,452)	(6,392)
Net movement in fair value of available-for-sale investments	22	(150,286)	243,920
Other comprehensive income for the year		(690,498)	(2,427)
Total comprehensive income for the year		743,127	1,937,786
Attributable to:			
Equity holders of the Bank		841,855	1,939,701
Non-controlling interests		(98,728)	(1,915)
Total comprehensive income for the year	:	743,127	1,937,786

The attached notes 1 to 40 form an integral part of these consolidated financial statements.

# The Commercial Bank (Q.S.C.)

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 31 December \_\_\_\_\_

	Notes	Share capital	Legal reserve	General reserve	Risk reserve	Fair value reserve	Foreign currency translation reserve	Other reserves	Other equity	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interests	Instrument eligible for additional capital	Total equity
Balance as at 1 January 2015		2,969,356	8,820,294	26,500	1,708,632	91,003	(411,131)	1,098,090	(723,721)	1,449,313	15,028,336	667,777	2,000,000	17,696,113
Total comprehensive income for the yea	r													
Profit for the year		-	-	-	-	-	-	-	-	1,401,457	1,401,457	32,168	-	1,433,625
Other comprehensive income		-	-	-	-	(165,738)	(393,864)	-	-	-	(559,602)	(130,896)	-	(690,498)
Total comprehensive income for the yea	r	-	-	-	-	(165,738)	(393,864)	-		1,401,457	841,855	(98,728)		743,127
Transfer to risk reserve Dividend for instrument eligible for	21(d) 21(i)	-	-	-	78,676	-	-	-	-	(78,676) (120,000)	(120,000)	-	-	- (120,000)
additional capital		-	-	-	-	-	-	-	-		(120,000)	-	-	(120,000)
Net movement in other reserves	21(f)	-	-	-	-	-	-	41,797	-	(41,797)	-	-	-	-
Social and sports fund appropriation	23	-	-	-	-	-	-	-	-	(35,841)	(35,841)	-	-	(35,841)
Transactions with share holders of the Bank recognised directly in equity														
Contributions by and distributions to equity holders of the Bank: Increase in share capital		-	-	-	-	-	-	-	-	-	-	-	-	-
Increase in legal reserve		-	-	-	-	-	-	-	-	-	-	-	-	-
Dividends for the year 2014	21(h)	-	-	-	-	-	-	-	-	(1,039,275)	(1,039,275)	-	-	(1,039,275)
Bonus issue	21(a)	296,936	-	-	-	-	-	-	-	(296,936)	-	-	-	-
Put option on non-controlling interest	39	-	-	-	-	-	-	-	72,669	-	72,669	-	-	72,669
Total contributions by and distributions to equity holders of the Bank	6	296,936	-	-	-	-	-	-	72,669	(1,336,211)	(966,606)	-	-	(966,606)
Net movement in non-controlling interest		-	-	-	-	4,430	-	-	-	1,281	5,711	(23,824)	-	(18,113)
Balance as at 31 December 2015		3,266,292	8,820,294	26,500	1,787,308	(70,305)	(804,995)	1,139,887	(651,052)	1,239,526	14,753,455	545,225	2,000,000	17,298,680

The attached notes 1 to 40 form an integral part of these consolidated financial statements.

QAR '000s

# The Commercial Bank (Q.S.C.)

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the year ended 31 December

QAR '000s

	Notes	Share capital	Legal reserve	General reserve	Risk reserve	Fair value reserve	Foreign currency translation reserve	Other reserves	Other equity	Retained earnings	Total equity attributable to equity holders of the Bank	Non- controlling interests	Instrumen t eligible for additional capital	Total equity
Balance as at 1 January 2014	-	2,474,464	8,820,259	26,500	1,316,300	(146,525)	(232,988)	835,840	(512,761)	1,381,870	13,962,959	592,136	2,000,000	16,555,095
Total comprehensive income for the year Profit for the year Other comprehensive income Total comprehensive income for the year		- - -	- - -	-	-	237,528 237,528	(178,143) (178,143)	-	- - -	1,880,316	1,880,316 59,385 1,939,701	59,897 (61,812) (1,915)	- - -	1,940,213 (2,427) 1,937,786
Transfer to risk reserve Dividend for Instrument eligible for additional capital Net movement in other reserves Social and sports fund appropriation	21(d) 21(i) 21(f) 23	- - -	- - -	-	392,332	- - -	-	- 262,250	- - -	(392,332) (120,000) (262,250) (48,505)	- (120,000) - (48,505)	-		- (120,000) (48,505)
Transactions with share holders of the Bank recognised directly in equity Contributions by and distributions to equity holders of the Bank: Increase in share capital	[											80,555		80,555
Increase in legal reserve Dividends for the year 2013 Bonus issue	21(h) 21(a)	- - 494,892	35	-	-	-	-	-	-	- (494,894) (494,892)	35 (494,894)	-	-	35 (494,894)
Put option on non-controlling interest Total contributions by and distributions to equity holders of the Bank	39	494,892	- 35	-	-	-	-	-	(210,960) (210,960)	(191,092) - (989,786)	(210,960) (705,819)	- 80,555	-	(210,960) (625,264)
Net movement in non-controlling interest Balance as at 31 December 2014	-	- 2,969,356	- 8,820,294	- 26,500	- 1,708,632	- 91,003	- (411,131)	- 1,098,090	- (723,721)	- 1,449,313	- 15,028,336	(2,999) 667,777	- 2,000,000	(2,999) 17,696,113

The attached notes 1 to 40 form an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS For the year ended 31 December

## QAR '000s

Cash flows from operating activities	Notes	2015	2014
Profit before tax		1,469,307	1,990,659
Adjustments for:			
Net impairment loss on loans and advances to customers	10 (c)	841,836	622,818
Impairment loss on investment securities		56,355	49,811
Depreciation	13	136,327	143,261
Amortization of intangible assets	14	52,562	52,657
Amortization of transaction costs		64,851	50,620
Loss / (gain) on investment securities at fair value through profit or loss	29	1,332	(2,179)
Net gain on disposal of available-for-sale investments	29	(86,636)	(166,787)
Gain on disposal of property and equipment and other assets		(89,761)	(17,102)
Share of results of associates and joint arrangement	12	(109,066)	(381,166)
Operating profit before working capital changes		2,337,107	2,342,592
Working capital changes			
Change in due from banks		(696,538)	(2,613,438)
Change in loans and advances to customers		(8,875,663)	(7,658,614)
Change in other assets		(131,200)	314,098
Change in due to banks		(1,331,506)	1,694,420
Change in customer deposits		10,042,228	(1,010,400)
Change in other liabilities		152,492	(150,517)
Contribution to social and sports fund		(48,505)	(40,135)
Cash from /(used in) operations		1,448,415	(7,121,994)
Income tax paid	_	(34,062)	(44,015)
Net cash from / (used in) operating activities		1,414,353	(7,166,009)
Cash flows from investing activities			
Acquisition of investment securities		(15,101,187)	(11,035,104)
Proceeds from redemption of capital from investment in associates and joint arrangement		-	7,500
Dividend received from associates and joint arrangement		117,269	118,916
Proceeds from sale/maturity of investment securities		10,448,007	14,257,835
Acquisition of property and equipment and intangible assets	13&14	(233,331)	(183,385)
Proceeds from the sale of property and equipment and other assets		125,750	17,873
Net cash (used in) / from investing activities	_	(4,643,492)	3,183,635
Cash flows from financing activities			
Proceeds from issue of debt securities	18	403,427	4,064,863
Repayment of debt securities	18	(1,399,732)	(4,020,435)
Repayment of other borrowings	19	(6,539,127)	(4,425,817)
Proceeds from other borrowings	19	9,819,002	6,835,137
Dividends paid		(1,039,275)	(494,892)
Net cash from financing activities	_	1,244,295	1,958,856
Net (decrease) / increase in cash and cash equivalents		(1,984,844)	(2,023,518)
Effect of exchange rate fluctuations		174,405	(91,479)
Cash and cash equivalents as at 1 January		12,749,677	14,864,674
Cash and cash equivalents as at 31 December	35	10,939,238	12,749,677
Net cash flows from operating activities:		1 (02 540	1 150 00 1
Interest paid		1,683,749	1,158,924
Interest received		4,313,970	3,162,607
Dividend received		19,580	16,504

The attached notes 1 to 40 form an integral part of these consolidated financial statements.

## 1. **REPORTING ENTITY**

The Commercial Bank of Qatar (Q.S.C.) ("the Bank") is an entity domiciled in the State of Qatar and was incorporated in 1974 as a public shareholding company under Emiri Decree No.73 of 1974. The commercial registration number of the Bank is 150. The address of the Bank's registered office is PO Box 3232, Doha, State of Qatar. The legal name of the Bank was amended from The Commercial Bank of Qatar (Q.S.C.) to The Commercial Bank (Q.S.C.), based on the shareholders' approval during the Extraordinary General Meeting held on 18 March 2015. The consolidated financial statements of the Bank for the year ended 31 December 2015 comprise the Bank and its subsidiaries (together referred to as "the Group"). The Group is primarily engaged in conventional banking, brokerage services and credit card business and operates through its head office, subsidiaries and branches.

The principal subsidiaries of the Group are as follows:

Name	Country of	Country of Capital		Percentage of ownership		
	incorporation		Activity	2015	2014	
Alternatifbank A.S. ("ABank")	Turkey	TRY 620,000,000	Banking services	75%	74.24%	
Commercial Bank Investment Services (S.P.C.)	Qatar	QAR 100,000,000	Brokerage services	100%	100%	
Orient1 Limited	Bermuda	US\$ 20,000,000	Holding Company	100%	100%	
Global Card Services L.L.C.	Sultanate of Oman	OMR 500,000	Credit card business	100%	100%	
CBQ Finance Limited	Bermuda	US\$ 1,000	Debt issuance for the Bank	100%	100%	

# 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and the applicable provisions of the Qatar Central Bank ("QCB") regulations.

The Group presents its consolidated statement of financial position broadly in the order of liquidity. An analysis regarding recovery or settlement of assets within twelve months after the end of the reporting date ("current") and more than twelve months after the reporting date ("non-current") is presented in Note 4(c) (iii).

## (b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following assets and liabilities that are measured at fair value:

- investment securities designated at fair value through income statement;
- derivatives;
- available-for-sale investments; and
- the carrying values of recognised assets and liabilities that are hedged items in quantifying fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

#### (c) Functional and presentation currency

These consolidated financial statements are presented in Qatari Riyals ("QAR"), which is the Bank's functional and presentation currency. Except as otherwise indicated, financial information presented in QAR has been rounded to the nearest thousand.

QAR '000s

## 2. BASIS OF PREPARATION (CONTINUED)

#### (d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRS and QCB regulations requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 5.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

Except for the changes explained in note 3(z), the accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Group entities.

## (a) Basis of consolidation

#### (i) **Business combination**

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement.

Transaction costs are expensed as incurred, except if they are related to the issue of debt or equity securities.

## (ii) Non-controlling interests (NCI)

In accordance with IFRS 3R, for each business combination, the acquirer can measure, at the acquisition date, components of NCI in the acquiree that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation at either:

- (a) fair value on the acquisition date; or
- (b) the present ownership instruments' proportionate share in the recognised amounts of the acquiree's identifiable net assets.

NCI is measured only on initial recognition. The Group measures the NCI at fair value, including its share of goodwill.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (a) **Basis of consolidation (continued)**

## (iii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date when control ceases.

The accounting policies of subsidiaries are consistent with the accounting policies adopted by the Group.

#### (iv) Transactions eliminated on consolidation

Intra-group balances, and income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (v) Associates and joint arrangements

Associates and joint arrangement are entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Investments in associates and joint arrangement are accounted for by the equity method of accounting and are initially recognised at cost (including transaction costs directly related to acquisition of investment in associates and joint arrangement). The Group's investment in associates and joint arrangement includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The Group's share of its associates and joint arrangement post-acquisition profits or losses is recognised in the consolidated income statement; its share of post-acquisition reserve movements is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associates and joint arrangement equals or exceeds its interest in the associates and joint arrangement, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associates and joint arrangement.

Intergroup gains on transactions between the Group and its associates and joint arrangement are eliminated to the extent of the Group's interest in the associates and joint arrangement. Intergroup losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

## (vi) Funds management

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity. Information about the Group's funds management is set out in Note 37

## (vii) Put option on non-controlling interests (NCI)

The fair value of the put option on the NCI is calculated as the present value of the redemption amount in accordance with IAS 32 is recognised as a liability, regardless of the probability of exercise, as this is not within the Group's control. This put option does not affect the goodwill and NCI valuation as it is recorded separately within equity. If the put option expires without exercising, this recorded value would be reversed.

This puttable instrument on NCI relates to the acquisition of Alternatifbank A.S. ("ABank") and is recognised as a liability with the debit recognised in 'Other Equity'. Subsequent changes in the fair value are recognised through equity.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Foreign currency

## (i) Foreign currency transactions and balances

Foreign currency transactions that require settlement in a foreign currency are translated into the respective functional currencies of the operations at the spot exchange rates at the date of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the translated using the exchange rate at the date of the transaction.

The gains and losses on revaluation of foreign currency non-monetary available-for-sale investments are recognised in the consolidated statement of changes in equity.

Foreign currency differences resulting from the settlement of foreign currency transactions and arising on translation at period end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

## (ii) Foreign operations

The results and financial position of all the Group's entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- Income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income.

Exchange differences arising from the above process are reported in equity and NCI as 'foreign currency translation reserve''. When the Group has any foreign operation that is disposed of, or partially disposed of, such exchange differences are recognised in the consolidated income statement as part of the gain or loss on sale. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of the net investment in the foreign operation and are recognised in other comprehensive income, and presented in the foreign exchange translation reserve in equity.

QAR '000s

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c) Financial assets and financial liabilities

## (i) Recognition and initial measurement

The Group initially recognises loans and advances to customers, due from / to banks, customer deposits, debt securities and other borrowings on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

# (ii) Classification

Financial assets

At inception a financial asset is classified in one of the following categories:

- loans and receivables (LaR);
- held to maturity (HTM);
- available-for-sale (AFS); and
- at fair value through profit or loss (FVTPL), either as: held for trading; or FVTPL on initial designation

## Financial assets held for trading

A financial asset is classified as held-for-trading if it is:

- acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
- on initial recongnition, part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking; or
- a derivative, except for a derivative that is a designated and effective hedging instrument.

## Financial assets designated as at FVTPL

In addition to financial assets held for trading, financial assets are classified in the FVTPL category on initial recognition, to designate such instruments as a FVTPL using the fair value option in one of the following circumstances:

When doing so results in more relevant information because either:

- it eliminates or significantly reduces a measurement or recognition inconsistency that would result from measuring assets or liabilities or recognising gains or losses on them on different bases (an "accounting mismatch"); or
- a group of financial assets or liablities (or both) is managed and its performance is evaluated on a fair value basis in accordance with the entity's document risk management or investment strategy and information is provided by key management personnel on this basis.

## **Financial liabilities**

The Group has classified and measured its financial liabilities at amortized cost.

## (iii) Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability. On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss.

The Group enters into transactions whereby it transfers assets recognised, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

(c) Financial assets and financial liabilities (continued)

## (iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group has a legal right to set off the recognised amounts and it intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

## (v) Measurement principles

## (i) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment loss. The calculation of effective interest rate includes all fees paid or received that are an integral part of the effective interest rate (EIR).

## (ii) Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Group on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

QAR '000s

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) Financial assets and financial liabilities (continued)

#### (iii) Identification and measurement of impairment

At each reporting date the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s), and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of a loan or advance by the Group on terms that the Group would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

The Group considers evidence of impairment loss for loans and advances to customers and held-to-maturity investment securities at both a specific asset and collective level. All individually significant loans and advances to customers and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and advances to customers and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and advances to customers and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and advances to customers and held-to-maturity investment securities with similar risk characteristics.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Impairment losses are recognised in profit or loss and reflected in an allowance account against loans and advances to customers.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

For listed investments, a decline in the market value from cost by 20% or more, or a decline in the market value from cost for a continuous period of 9 months or more, are considered to be indicators of impairment.

Impairment losses on available-for-sale investment securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

In subsequent periods, the appreciation of fair value of previously impaired available-for-sale equity investment securities is recorded in fair value reserve.

QAR '000s

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Cash and cash equivalents include amounts due from banks and with an original maturity of 90 days or less.

#### (e) Loans and advances to customers

Loans and advances to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

Loans and advances to customers, cash and balances with central banks and due from banks are classified as 'loans and receivables'.

Loans and advances to customers are initially measured at the transaction price which is the fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### (f) Investment securities

Subsequent to initial recognition investment securities are accounted for depending on their classification as either 'held to maturity', 'fair value through profit or loss', or 'available-for-sale'.

#### (i) Held-to-maturity financial assets

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity, and which were not designated as at fair value through profit or loss or as available-for-sale. Held-to-maturity investments are carried at amortised cost using the effective interest method.

#### (ii) Fair value through profit or loss

The Group has classified its investments as held for trading where such investments are managed for short term profit taking or designated certain investments as fair value through profit or loss. Fair value changes on these investments are recognised immediately in profit or loss.

#### (iii) Available-for-sale financial investments

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Unquoted equity securities are carried at cost less impairment, and all other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Dividend income is recognised in profit or loss when the Group becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in profit or loss.

Other fair value changes are recognised in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in other comprehensive income are transferred to profit or loss.

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (g) Derivatives

#### (i) Derivatives held for risk management purposes and hedge accounting

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives held for risk management purposes are measured at fair value. The Group designates certain derivatives held for risk management as well as certain non-derivative financial instruments as hedging instruments in qualifying hedging relationships. On initial designation of the hedge, the Group formally documents the relationship between the hedging derivative instrument(s) and hedged item(s), including the risk management objective and strategy in undertaking the hedge, together with the method that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, as to whether the hedging instrument(s) is (are) expected to be *highly effective* in offsetting the changes in the fair value or cash flows of the respective hedged item(s) during the period for which the hedge is designated, and whether the actual results of each hedge are within a range of 80-125 percent. The Group makes an assessment for a cash flow hedge of a forecast transaction, as to whether the forecast transaction is highly probable to occur and presents an exposure to variations in cash flows that could ultimately affect profit or loss. These hedging relationships are discussed below.

## Fair value hedges

When a derivative is designated as the hedging instrument in a hedge of the change in fair value of a recognised asset or liability or a firm commitment that could affect profit or loss, changes in the fair value of the derivative are recognised immediately in profit or loss together with changes in the fair value of the hedged item that are attributable to the hedged risk. If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for fair value hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively. Any adjustment up to that point to a hedged item, for which the effective interest method is used, is amortised to profit or loss as part of the recalculated effective interest rate of the item over its remaining life.

#### Cash value hedges

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognized in other comprehensive income in the hedging reserve. The amount recognised in other comprehensive income is reclassified to profit or loss as a reclassification adjustment in the same period as the hedged cash flows affect profit or loss, and in the same line item in the statement of comprehensive income. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss. If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for cash flow hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively. In a discontinued hedge of a forecast transaction the cumulative amount recognised in other comprehensive income from the period when the hedge was effective is reclassified from equity to profit or loss as a reclassification adjustment when the forecast transaction occurs and affects profit or loss. If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is reclassified immediately to profit or loss as a reclassification adjustment.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated income statement within 'Other gains/ (losses) – net'.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place).

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the consolidated income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the consolidated income statement within 'Other gains/ (losses) – net'.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (g) Derivatives (continued)

## (ii) Derivatives held for trading purposes

The Group's derivative trading instruments includes, forward foreign exchange contracts and interest rate swaps. The Group sells these derivatives to customers in order to enable them to transfer, modify or reduce current and future risks. These derivative instruments are fair valued as at the end of reporting date and the corresponding fair value changes is taken to the profit or loss.

## (h) **Property and equipment**

#### (i) Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and is recognised in other income/other expenses in profit or loss.

#### (ii) Subsequent costs

The cost of replacing a component of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred

## (iii) Depreciation

The depreciable amount is the cost of property and equipment, or other amount substituted for cost, less its residual value.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset and is based on cost of the asset less its estimated residual value. Land and Capital work in progress are not depreciated.

The estimated useful lives for the current and comparative years are as follows:

Buildings	20 years
Leasehold improvements	6 - 10 years
Furniture and equipment	3 - 8 years
Motor vehicles	5 years

QAR '000s

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i) Impairment of goodwill and intangible assets

#### (i) Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the noncontrolling interest in the acquiree.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

#### (ii) Intangible assets

The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit or loss as the expense category that is consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis. Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

## (j) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

## (k) **Provisions**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (l) **Financial guarantees**

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are recognised initially at their fair value, and this initial fair value is amortised over the life of the financial guarantee. The financial guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment when a payment under the guarantee has become probable. Financial guarantees are included within other liabilities.

## (m) Employee benefits

#### **Defined contribution plans**

The Bank provides for its contribution to the State administered retirement fund for Qatari employees in accordance with the retirement law, and the resulting charge is included in staff cost in the consolidated income statement. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognised when they are due.

#### **Defined benefit plan**

The Bank makes provision for end of service benefits payable to its expatriate employees on the basis of the employees' length of service in accordance with the employment policy of the Bank and the applicable provisions of the Labour Law. This provision is included in other provisions as part of other liabilities in the consolidated statement of financial position. The expected costs of these benefits are accrued over the period of employment.

ABank (the Bank's subsidiary), under Turkish Labour Law, is required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires. There are certain transitional provisions relating to length of service prior to retirement. The amount payable consists of one month's salary subject to a maximum threshold per employee for each year of service. There are no agreements for pension commitments other than the legal requirement as explained above. The liability is not funded, as there is no funding requirement

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### (n) Share capital and reserves

#### (i) Share issue costs

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

#### (ii) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Bank's shareholders.

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#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (o) Interest income and expense

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading, are recognized within 'interest income' and 'interest expense' using the effective interest method.

The 'effective interest rate' is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### (p) Fee and commission income and expense

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, the related loan commitment fees are recognised on a straight-line basis over the commitment period. Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the services are received.

#### (q) Income from investment securities

Gains or losses on the disposal of investment securities are recognised in profit or loss as the difference between fair value of the consideration received and carrying amount of the investment securities.

Unrealised gains or losses on fair value changes from remeasurement of investment securities classified as held for trading or designated as fair value through profit or loss are recognised in profit or loss.

#### (r) Dividend income

Dividend income is recognised when the right to receive income is established.

#### (s) Income tax expenses

Taxes are calculated based on tax laws and regulations in other countries in which the Group operates. A tax provision is made based on an evaluation of the expected tax liability. The Group operations inside Qatar are exempted from income tax.

#### (t) Earnings per share

The Bank presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

#### (u) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Chief Executive Officer of the Bank as its chief operating decision maker.

All transactions between operating segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated in head office. Income and expenses directly associated with each segment are included in determining operating segment performance.

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (v) Fiduciary activities

The Group acts as fund manager and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, corporate and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group

## (w) Repossessed collateral

Repossessed collaterals in settlement of customers' debts are stated under "Other assets" at carrying value of debts or fair value if lower. According to QCB instructions, the Group should dispose of any land and properties acquired in settlement of debts within a period not exceeding three years from the date of acquisition although this period can be extended with the approval of QCB.

#### (x) Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

#### (y) Parent financial information

Statement of financial position and income statement of the Parent, disclosed as supplementary information, are prepared following the same accounting policies as mentioned above except for; investment in subsidiaries and associates and joint arrangement which are not consolidated and are carried at cost; and, any dividends received from subsidiaries and associates and joint arrangement are recognised in the income statement.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(z) New standards, amendments and interpretations

## New standards, amendments and interpretations effective from 1 January 2015

The following authoritative pronouncements which introduce certain improvements to existing standards which did not have any impact on the accounting policies, financial position and performance of the Bank:

- a) Defined Benefit Plans: Employee Contributions (Amendments to IAS 19)
- b) Annual Improvements to IFRSs 2010-2012 and 2011-2013 Cycles various standards

#### New standards, amendments and interpretations issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2015 and earlier application is permitted; however, the Group has not early adopted the following new or amended standards in preparing these consolidated financial statements.

## a) IFRS 9 Financial Instruments

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 *Financial Instruments: Recognition and Measurement* and IFRIC 9 Reassessment of Embedded Derivatives. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 9.

## b) IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 *Revenue*, IAS 11 *Construction Contracts*, IFRIC 13 *Customer Loyalty Programmes*, IFRIC 15 Agreements for the construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC 13 Revenue – Barter Transactions Involving Advertising Services.

IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 15.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (z) New standards, amendments and interpretations (Continued)

#### c) Agriculture: Bearer Plants (Amendments to IAS 16 and IAS 41)

These amendments require a bearer plant, defined as a living plant, to be accounted for as property, plant and equipment and included in the scope of IAS 16 Property, Plant and Equipment, instead of IAS 41 Agriculture. The amendments are effective for annual reporting periods beginning on or after 1 January 2016, with early adoption permitted.

The Group does not have any bearer plants.

#### d) Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11).

The amendments to IFRS 11 provide guidance on how to account for the acquisition of a joint operation that constitutes a business as defined in IFRS 3 Business Combinations. The amendments state that the relevant principles on accounting for business combinations in IFRS 3 and other standards should be applied.

The amendments to IFRS 11 apply prospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted. The Group does not expect to have a significant impact on its consolidated financial statements.

#### e) Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38).

The amendment to IAS 16 prohibits entities from using a revenue based depreciation method for items of property, plant and equipment. The amendments to IAS 38 introduce a rebuttable presumption that revenue is not an appropriate basis for amortisation of an intangible asset. This presumption can only be rebutted if the intangible asset is expressed as a measure of revenue or when it can be demonstrated that revenue and consumption of the economic benefits of the intangible asset are highly correlated.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted.

The Group does not expect to have a significant impact on its consolidated financial statements.

#### f) Equity Method in Separate Financial Statements (Amendments to IAS 27).

The IASB has made amendments to IAS 27 Separate Financial Statements, which will allow entities to use the equity method in their separate financial statements to measure investments in subsidiaries, joint ventures and associates.

IAS 27 currently allows entities to measure their investments in subsidiaries, joint ventures and associates either at cost or as a financial asset in their separate financial statements. The amendments introduce the equity method as a third option. The election can be made independently for each category of investment (subsidiaries, joint ventures and associates).

The amendments apply retrospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted.

# g) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).

The IASB has made limited scope amendments to IFRS 10 Consolidated financial statements and IAS 28 Investments in associates and joint ventures.

The amendments clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitutes a 'business' (as defined in IFRS 3 Business Combinations).

Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's investors in the associate or joint venture.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted. The Group does not expect to have a significant impact on its consolidated financial statements.

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## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (z) New standards, amendments and interpretations (continued)

#### h) Annual Improvements to IFRSs 2012–2014 Cycle – various standards.

The annual improvements to IFRSs to 2012-2014 cycles include a number of amendments to various IFRSs. Most amendments will apply prospectively for annual periods beginning on or after 1 January 2016; earlier application are permitted (along with the special transitional requirement in each case), in which case the related consequential amendments to other IFRSs would also apply.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application.

The following are the key amendments in brief:

- **IFRS 5** when an asset (or disposal group) is reclassified from 'held for sale' to 'held for distribution' or vice versa, this does not constitute a change to a plan of sale or distribution and does not have to be accounted for as such
- **IFRS 7** specific guidance for transferred financial assets to help management determine whether the terms of a servicing arrangement constitute 'continuing involvement' and, therefore, whether the asset qualifies for derecognition.
- **IFRS 7** that the additional disclosures relating to the offsetting of financial assets and financial liabilities only need to be included in interim reports if required by IAS 34.
- **IAS 19** that when determining the discount rate for post-employment benefit obligations, it is the currency that the liabilities are denominated in that is important and not the country where they arise.
- **IAS 34** what is meant by the reference in the standard to 'information disclosed elsewhere in the interim financial report' and adds a requirement to cross-reference from the interim financial statements to the location of that information.

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## (z) New standards, amendments and interpretations (continued)

i) Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28).

Amendments made to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in associates and joint ventures clarify that:

- The exception from preparing consolidated financial statements is also available to intermediate parent entities which are subsidiaries of investment entities.
- An investment entity should consolidate a subsidiary which is not an investment entity and whose main purpose and activity is to provide services in support of the investment entity's investment activities.
- Entities which are not investment entities but have an interest in an associate or joint venture which is an investment entity have a policy choice when applying the equity method of accounting. The fair value measurement applied by the investment entity associate or joint venture can either be retained, or a consolidation may be performed at the level of the associate or joint venture, which would then unwind the fair value measurement.

The amendments to IFRS 10 apply prospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted.

#### j) Disclosure Initiative (Amendments to IAS 1).

The amendments to IAS 1 Presentation of Financial Statements are made in the context of the IASB's Disclosure Initiative, which explores how financial statement disclosures can be improved. The amendments provide clarifications on a number of issues, including:

- Materiality an entity should not aggregate or disaggregate information in a manner that obscures useful information. Where items are material, sufficient information must be provided to explain the impact on the financial position or performance.
- Disaggregation and subtotals line items specified in IAS 1 may need to be disaggregated where this is relevant to an understanding of the entity's financial position or performance. There is also new guidance on the use of subtotals.
- Notes confirmation that the notes do not need to be presented in a particular order.
- OCI arising from investments accounted for under the equity method the share of OCI arising from equity-accounted investments is grouped based on whether the items will or will not subsequently be reclassified to profit or loss. Each group should then be presented as a single line item in the statement of other comprehensive income.

According to the transitional provisions, the disclosures in IAS 8 regarding the adoption of new standards/accounting policies are not required for these amendments.

The amendments apply prospectively for annual periods beginning on or after 1 January 2016. Early adoption is permitted.

QAR '000s

# 4. FINANCIAL RISK MANAGEMENT

# (a) Introduction and overview

The Group's business involves taking risks in a targeted manner and managing them professionally. The core functions of the Group's risk management are to identify all key risks for the Group, measure these risks, manage the risk positions and determine capital allocations. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance. The Group defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

## **Financial instruments**

Financial instruments comprise the Group's financial assets and liabilities. Financial assets include cash and balances with Central banks, due from banks, loans and advances, investment securities, derivative financial assets and certain other assets and financial liabilities include customer deposits, borrowings under repurchase agreements and due to banks, debt issued and other borrowed funds, derivative financial liabilities and certain other liabilities. Financial instruments also include rights and commitments included in off- balance sheet items.

Note 3(c) describes the accounting policies followed by the Group in respect of recognition and measurement of the key financial instruments and their related income and expense.

#### **Risk management**

The Group derives its revenue from assuming and managing customer risk for profit. Through a robust governance structure, risk and return are evaluated to produce sustainable revenue, to reduce earnings volatility and increase shareholder value. The most important types of risk are credit risk, liquidity risk, market risk and operational risk. Credit risk reflects the possible inability of a customer to meet his/her repayment or delivery obligations. Market risk, which includes foreign currency, interest rate risks and other price risks, is the risk of fluctuation in asset and commodity values caused by changes in market prices and yields. Liquidity risk results in the inability to accommodate liability maturities and withdrawals, fund asset growth or otherwise meet contractual obligations at reasonable market rates. Operational risk is the potential for loss resulting from events involving people, processes, technology, legal issues, external events or execution or regulatory issues.

The Group's Market Risk and Structural Risk Management policies envisage the use of interest rate derivative contracts and foreign exchange derivative contracts as part of its asset and liability management process.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(a) Introduction and overview (continued)

## **Risk and other committees**

The governance structure of the Group is headed by the Board of Directors. The Board of Directors evaluates risk involving the Chief Executive Officer and the following Board and Management Committees:

- Board Risk Committee is responsible for all aspects of Enterprise Risk Management including but not restricted to credit risk, market risk, and operational risk. This committee sets the policy on all risk issues and maintains oversight of all Group risks through the Management Risk Committee.
- Board Audit Committee is responsible for setting the policy on all Audit issues and maintains oversight of all Bank audit issues through the Management Audit Committee. In addition, it is also be responsible for Compliance & Anti-Money Laundering.
- 3) Policy, Strategy and Governance Committee is a Board committee which is responsible for all policies and strategies of the business and compliance of corporate Governance.
- 4) Board Executive Committee is responsible for evaluating and granting credit facilities and approval of the Group's investment activities within authorized limits per Qatar Central Bank and Board of Directors' guidelines.
- 5) Management Credit Committee is the third highest-level authority on all Counterparty Credit Risk Exposures, after the Board of Directors and Board Executive Committee. The Committee exercises the powers as conferred upon it by the Delegation of Authority ("DoA") for Corporate Credit as approved by the Board.
- 6) Management Risk Committee is the highest management authority on all risk related issues in the Group and its subsidiaries and affiliates in which it has strategic investments. This committee provides recommendations on all risk policy and portfolio issues to the Board Risk Committee.
- Asset and Liability Committee (ALCO) is a management committee which is a decision making body for developing policies relating to Asset and Liability management. (i.e. balance sheet structure, funding, pricing, hedging, setting limits etc) Under the overall risk management framework, ALCO is a key component of risk management within the Bank.
- 8) Investment Committee (IC) is the decision making committee for Cb's investment activities, with a view to optimize returns, ensuring that the investment book provides a liquidity buffer for the bank and mitigate market risk attached to the nature of targeted investment.
- 9) Special Assets Management (SAM) Committee is the authority for management of all Special Assets (SA) to minimize risks, prevent losses, maximize recoveries and restore profits through rehabilitation, restructuring, workout, collection or legal actions.
- 10) Crisis Management Committee (CMC) is the authority for management of a crisis entailing, prevention, planning, testing, evaluation and maintenance to mitigate and minimize the consequences.

**QAR '000s** 

**QAR '000s** 

## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(a) Introduction and overview (continued)

## (b) Credit risk

The Group takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Group by failing to discharge an obligation. Credit risk is the most important risk for the Group's business; management therefore carefully manages its exposure to credit risk. Credit risk is attributed to both on-balance sheet financial instruments such as loans, overdrafts, debt securities and other bills, investments, and acceptances and credit equivalent amounts related to off-balance sheet financial instruments. The Group's approach to credit risk management preserves the independence and integrity of risk assessment, while being integrated into the business management processes. Policies and procedures, which are communicated throughout the organisation, guide the day-to-day management of credit exposure and remain an integral part of the business culture. The goal of credit risk management is to evaluate and manage credit risk in order to further enhance this strong credit culture.

#### (i) Credit risk measurement

#### 1. Loans and advances

The Group's aim is to maintain a sound asset portfolio by enhancing its loan mix. This is being achieved through a strategy of reducing exposure to non-core client relationships while increasing the size of the consumer portfolio comprising of consumer loans, vehicle loans, credit cards and residential mortgages, which have historically recorded very low loss rates. In measuring credit risk of loan and advances to customers and to banks at a counterparty level, the Group reflects three components (i) the 'probability of default' by the client or counterparty on its contractual obligations; (ii) current exposures to the counterparty and its likely future development, from which the Group derive the 'exposure at default'; and (iii) the likely recovery ratio on the defaulted obligations (the 'loss given default').

(i) The Group assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They combine statistical analysis along with the business relationship officers and credit risk officers assessment and are validated, where appropriate, by comparison with externally available data. Clients of the Group are segmented based on a 10 point rating scale. The Group's rating scale reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary.

The ratings of the major rating agency are mapped to Group's rating grades based on the long-term average default rates for each external grade. The Group uses the external ratings where available to benchmark internal credit risk assessment. Observed defaults per rating category vary year on year, especially over an economic cycle.

- (ii) Exposure at default is based on the amounts the Group expects to be owed at the time of default. For example, for a loan this is the face value. For a commitment, the Group includes any amount already drawn plus the further amount that may have been drawn by the time of default, should it occur.
- (iii) Loss given default or loss severity represents the Group's expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

#### 2. Debt securities and other bills

For debt securities and other bills, external ratings such as Standard & Poor's and Moody's ratings or their equivalents are used by Group Treasury for managing the credit risk exposures. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time.

## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (b) Credit risk (continued)
- (ii) Risk limit control and mitigation policies

#### **Portfolio diversification**

Portfolio diversification is an overriding principle, therefore, the credit policies are structured to ensure that the Group is not over exposed to a given client, industry sector or geographic area. To avoid excessive losses if any single counter-party is unable to fulfil its payment obligations, large exposure limits have been established per credit policy following the local regulations. Limits are also in place to manage exposures to a particular country or sector. These risks are monitored on an ongoing basis and subject to an annual or more frequent review, when considered necessary.

#### Collateral

In order to proactively respond to credit deterioration, the Group employs a range of policies and practices to mitigate credit risk.

The most traditional of these is the taking of security for funds advanced, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

## **Credit-related commitments**

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as at the reporting date. With gross-settled derivatives, the Group is also exposed to a settlement risk, being the risk that the Group honours its obligation but the counterparty fails to deliver the counter-value.

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## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

## (b) Credit risk (continued)

(iii) Maximum exposure to credit risk before collateral held or other credit enhancements

	2015	2014
Credit risk exposures relating to assets recorded on the consolidated statement of financial position are as follows:		
Balances with central banks	4,767,631	6,258,314
Due from banks	15,830,943	15,493,763
Loans and advances to customers	76,601,549	72,541,236
Investment securities - debt	15,009,934	10,800,524
Other assets	1,021,251	1,123,417
Total as at 31 December	113,231,308	106,217,254
Other credit risk exposures are as follows:		
Guarantees	22,900,522	21,449,106
Letters of credit	3,520,761	4,046,513
Unutilised credit facilities	5,828,606	6,156,369
Total as at 31 December	32,249,889	31,651,988
	145,481,197	137,869,242

The above table represents a worse-case scenario of credit risk exposure to the Group, without taking account of any collateral held or other credit enhancements attached.

## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

## (b) Credit risk (continued)

(iv) Concentration of risks of financial assets with credit risk exposure Geographical sectors

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorized by geographical region. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties.

## 2015

			Other Middle	Rest of the	
	Qatar	Other GCC	east	world	Total
Balances with central banks	2,944,434	-	1,823,197	-	4,767,631
Due from banks	4,872,171	1,731,328	4,452,914	4,774,530	15,830,943
Loans and advances to customers	59,259,694	2,431,200	14,248,132	662,523	76,601,549
Investment securities - debt	12,309,773	1,011,357	1,107,081	581,723	15,009,934
Other assets	509,926	19,017	367,827	124,481	1,021,251
	79,895,998	5,192,902	21,999,151	6,143,257	113,231,308

2014

			Other Middle	Rest of the	
	Qatar	Other GCC	east	world	Total
Balances with central banks	4,287,298	-	1,971,016	-	6,258,314
Due from banks	3,082,722	4,476,771	2,175,690	5,758,580	15,493,763
Loans and advances to customers	54,055,200	3,201,501	14,764,923	519,612	72,541,236
Investment securities - debt	7,947,761	885,566	1,457,970	509,227	10,800,524
Other assets	549,928	57,815	388,699	126,975	1,123,417
	69,922,909	8,621,653	20,758,298	6,914,394	106,217,254

2015

	Qatar	Other GCC	Other Middle East	Rest of the world	Total
Guarantees	9,024,495	2,308,206	3,160,215	8,407,606	22,900,522
Letters of credit	2,511,681	336,300	455,148	217,632	3,520,761
Unutilised credit facilities	4,023,844	910,050	894,712	-	5,828,606
-	15,560,020	3,554,556	4,510,075	8,625,238	32,249,889
2014					
			Other Middle	Rest of the	
	Qatar	Other GCC	east	world	Total
Guarantees	7,779,080	2,547,735	2,645,223	8,477,068	21,449,106
Letter of credit	3,249,747	48,810	593,327	154,629	4,046,513
Unutilised credit facilities	3,878,649	910,050	1,332,775	34,895	6,156,369
-	14,907,476	3,506,595	4,571,325	8,666,592	31,651,988

## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

## (b) Credit risk (continued)

#### (iv) Concentration of risks of financial assets with credit risk exposure Industry sectors

The following table breaks down the Group's credit exposure at carrying amounts before taking into account collateral held or other credit enhancements, as categorized by the industry sectors of the Group's counterparties.

Funded	Gross exposure 2015	Gross exposure 2014
Government	22 642 855	20 221 122
	22,642,855	20,321,133
Government agencies	2,756,631	2,992,344
Industry	4,562,473	6,168,011
Commercial	11,339,308	11,259,543
Services	32,441,111	29,591,236
Contracting	7,181,317	6,755,481
Real estate	21,399,039	19,546,127
Consumers	9,799,452	7,775,635
Other sectors	1,109,122	1,807,744
Total funded	113,231,308	106,217,254
Un-funded		
Government institutions & semi government agencies	1,852,813	2,013,008
Services	8,857,854	5,205,187
Commercial and others	21,539,222	24,433,793
Total un-funded	32,249,889	31,651,988
Total	145,481,197	137,869,242

Total maximum exposure net of tangible collateral is QAR 59 billion (2014: QAR 64 billion). The types of collateral obtained include cash, mortgages over real estate properties and pledges of shares.

#### **Credit risk exposure**

The table below presents an analysis of financial assets by rating grade equivalent to the rating of the international rating agencies.

	2015	2014
Equivalent grades		
AAA to AA-	30,251,489	30,054,417
A+ to A-	15,307,770	11,573,752
BBB+ to BBB-	68,342,158	65,055,922
BB+ to B-	12,057,329	11,926,010
Unrated/ equivalent internal grading	19,522,451	19,259,141
	145,481,197	137,869,242

The majoirty of the unrated exposures represent credit facilities granted to corporations by the Group's subsidiary ABank.

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## 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

# (b) Credit risk (continued)

# (v) Credit quality

The following table sets out the credit quality of the Group's credit exposure at carrying amounts before taking into account collateral held or other credit enhancements.

	Loans and advances to customers		Due from banks		Investment securities - debt	
	2015	2014	2015	2014	2015	2014
Neither past due nor impaired:						
A: Low risk	23,416,453	22,176,228	8,374,279	8,707,085	13,517,933	9,731,770
B: Standard/satisfactory risk	49,756,802	47,570,032	7,456,664	6,786,678	1,492,001	1,068,754
	73,173,255	69,746,260	15,830,943	15,493,763	15,009,934	10,800,524
Past due but not impaired :						
A: Low risk	432,832	1,012,327	-	-	-	-
B: Standard/satisfactory risk	2,042,887	1,055,193	-	-	-	-
	2,475,719	2,067,520	-	-	-	-
Impaired:						
C: Substandard	1,829,503	317,152	-	-	-	-
D: Doubtful	290,172	253,547	-	-	-	-
E: Bad debts	1,193,358	2,256,530	-	-	118,883	104,526
	3,313,033	2,827,229	-	-	118,883	104,526
Less: impairment allowance-specific & collective	(2,360,458)	(2,099,773)	-	-	(118,883)	(104,526)
	952,575	727,456	-	-	-	-
	76,601,549	72,541,236	15,830,943	15,493,763	15,009,934	10,800,524

Available-for-sale	15,070,075	10,787,029
Investment securities designated at fair value through income statement	58,742	118,021
Less: impairment allowance	(118,883)	(104,526)
Carrying amount – net	15,009,934	10,800,524

Note: None of the other assets are past due or impaired as at 31 December 2015.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (b) Credit risk (continued)
- (v) Credit quality (continued)

### Impaired loans and advances to customers and investment in debt securities

Individually impaired loans and advances to customers and investment in debt securities are those instruments for which the Group determines that there is objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loan/investment security agreement(s).

Investment in debt securities carried at fair value through profit or loss are not assessed for impairment but are subject to the same internal grading system, where applicable.

#### Loans and advances to customers past due but not impaired

Past due but not impaired loans and advances to customers are those for which contractual interest or principal payments are past due, but the Group believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group.

Loans and advances to customers less than 90 days as at 31 December past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans and advances by class to customers that were past due but not impaired were as follows:

	2015	2014
Up to 30 days	1,071,934	1,440,755
31 to 60 days	1,029,064	252,722
Above 60 days	374,721	374,043
Gross	2,475,719	2,067,520

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (b) Credit risk (continued)

#### (v) Credit quality (continued)

#### **Rescheduled loans and advances to customers**

Rescheduled activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgement of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts as non impaired. The carrying value of renegotiated loans and advances as at 31 December 2015 was QAR 3,528 million (2014: QAR 5,835 million).

#### (vi) Collateral

The determination of eligible collateral and the value of collateral are based on QCB regulations and are assessed by reference to market price or indices of similar assets.

The Group has collateral in the form of blocked deposits, pledge of shares or legal mortgage against the past dues loans and advances to customers.

The aggregate collateral is QAR 2,662 million (2014: QAR 3,741 million) for past due loans and advances to customers up to 30 days, QAR 3,488 million (2014: QAR 537 million) for past due from 31 to 60 days and QAR 1,080 million (2014: QAR 365 million) for past due above 60 days.

#### (vii) Repossessed collateral

During the year, the Group acquired ownership of land and building by taking possession of collateral held as security for an amount of QAR 885 million (2014: QAR nil million).

Repossessed properties proceeds are used to reduce the outstanding indebtedness and are sold as soon as pracitable. Repossessed property is classified in the consolidated statement of financial position within other assets.

#### (viii) Write-off policy

The Group writes off a loan or an investment in debt security balance, and any related allowances for impairment losses, when Group Credit determines that the loan or security is uncollectible. QCB approval is required for such write off when the amount to be written off exceeds Qatar Riyal hundred thousand.

This determination is made after considering information such as the occurrence of significant changes in the borrower's/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardised loans, write-off decisions generally are based on a product-specific past due status. The amount written off during the year was QAR 613 million (2014: QAR 174 million).

# 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (c) Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of e.g. customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives etc. Such outflows would deplete available cash resources for client lending, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfill lending commitments. The risk that the Group will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

#### (i) Management of liquidity risk

The management of liquidity risk is governed by the Group's liquidity policy. The primary objective of liquidity risk management; over which ALCO has oversight, is to provide a planning mechanism for unanticipated changes in the demand or needs for liquidity created by customer behaviour or abnormal market conditions. ALCO emphasises the maximisation and preservation of customer deposits and other funding sources. ALCO also monitors deposit rates, levels, trends and significant changes. Deposit marketing plans are regularly reviewed for consistency with the liquidity policy requirements. ALCO has in place a contingency plan, which is periodically reviewed. The Group's ability to raise wholesale and/or long term funding at competitive costs is directly impacted by the Bank's credit ratings, which are as follows:

Moody's:	Long Term A1, Short Term P1, financial strength Baa2 and outlook Negative.
Fitch :	Long Term A+, Short Term F1, financial strength bbb and outlook stable.
Standard & Poor's:	: Long Term A-, Short Term A-2, financial strength bbb- and outlook Negative.

#### (ii) Exposure to liquidity risk

The key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, debt securities, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Group's compliance with the liquidity limit established by the Group's lead regulator, QCB under the heading 'Liquidity adequacy ratio' (LAR). The minimum ratio limit set by QCB is 100%.

Following table sets out the LAR position of the Group during the year as follows:

2015	2014
At 31 December 108.12	106.89
Average for the year 107.52	107.02
Maximum for the year 115.86	110.91
Minimum for the year 102.80	103.32

# 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iii) Maturity analysis

The following table sets out the maturity profile of the Group's assets and liabilities. The contractual/expected maturities of assets and liabilities have been determined on the basis of the remaining period at 31 December to the contractual maturity date and do not take account of the effective maturities as indicated by the Group's deposit retention history and the availability of liquid funds. Management monitors the maturity profile to ensure that adequate liquidity is maintained.

	Carrying amount	Demand / within 1 month	1-3 months	3 months – 1 year	Subtotal 1 year	1-5 years	More than 5 years	No Maturity
31 December 2015								
Cash and balances with central banks	5,423,592	409,361	-	-	409,361	-	-	5,014,231
Due from banks	15,830,943	8,505,741	2,607,660	3,343,124	14,456,525	1,374,418	-	-
Loans and advances to customers	76,601,549	4,282,270	2,284,027	7,913,894	14,480,191	21,882,540	40,238,818	-
Investment securities	15,854,241	3,147,562	9	1,069,676	4,217,247	6,594,826	4,197,860	844,308
Investment in associates and joint arrangement	4,423,172	-	-	-	-	-	-	4,423,172
Others assets	5,287,557	472,049	143,092	152,812	767,953	2,238,452	-	2,281,152
Total	123,421,054	16,816,983	5,034,788	12,479,506	34,331,277	32,090,236	44,436,678	12,562,863
Due to banks	12,456,035	9,627,865	896,065	1,233,889	11,757,819	698,216	-	-
Customer deposits	69,787,654	39,377,801	18,057,223	9,967,219	67,402,243	2,385,411	-	-
Debt securities	8,449,337	-	77,739	94,661	172,400	7,594,936	682,001	-
Other borrowings	12,074,417	94,206	743,526	4,495,524	5,333,256	6,137,474	603,687	-
Other liabilities	3,354,931	861,312	703,615	216,272	1,781,199	996,578	-	577,154
Total	106,122,374	49,961,184	20,478,168	16,007,565	86,446,917	17,812,615	1,285,688	577,154
Difference	17,298,680	(33,144,201)	(15,443,380)	(3,528,059)	(52,115,640)	14,277,621	43,150,990	11,985,709

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

## (iii) Maturity analysis (continued)

	Carrying amount	Demand / within 1 month	1-3 months	3 months -1 year	Subtotal 1 year	1-5 years	More than 5 years	No Maturity
31 December 2014							<b>j</b> • • • •	<u> </u>
Cash and balances with central bank	6,940,968	3,853,433	-	-	3,853,433	-	-	3,087,535
Due from banks	15,493,763	7,926,758	3,055,598	4,043,350	15,025,706	468,057	-	-
Loans and advances to customers	72,541,236	5,530,518	2,553,930	8,423,931	16,508,379	18,745,346	37,178,624	108,887
Investment securities	11,621,238	1,941,760	4,633	689,777	2,636,170	4,899,743	3,264,608	820,717
Investment in associates and joint arrangement	4,446,826	-	-	-	-	-	-	4,446,826
Others assets	4,608,317	569,564	138,942	117,195	825,701	951,920	456,346	2,374,350
Total	115,652,348	19,822,033	5,753,103	13,274,253	38,849,389	25,065,066	40,899,578	10,838,315
Due to banks	14,124,506	12,880,923	629,951	-	13,510,874	613,632	-	-
Customer deposits	61,561,219	37,955,256	18,683,600	4,105,797	60,744,653	816,566	-	-
Debt securities	9,544,796	64,561	224,889	1,158,978	1,448,428	5,419,093	2,677,275	-
Other borrowings	9,339,678	156,511	4,077,880	3,314,574	7,548,965	1,790,713	-	-
Other liabilities	3,386,036	1,111,675	464,644	130,430	1,706,749	909,925	-	769,362
Total	97,956,235	52,168,926	24,080,964	8,709,779	84,959,669	9,549,929	2,677,275	769,362
Difference	17,696,113	(32,346,893)	(18,327,861)	4,564,474	(46,110,280)	15,515,137	38,222,303	10,068,953

### (iv) Maturity analysis (financial liabilities and derivatives)

The table below summarises the maturity profile of the Group's financial liabilities at 31 December based on contractual undiscounted repayment obligations.

31 December 2015	Carrying amount	Gross undiscounted cash flows	Less than 1 month	1-3 months	3 months – 1 year	1-5 years	More than 5 years
Non-derivative financial liabilities							
Due to banks	12,456,035	12,905,048	9,930,028	900,771	1,359,491	714,758	-
Customer deposits	69,787,654	70,847,753	39,870,411	18,472,412	10,092,889	2,412,041	-
Debt securities	8,449,337	9,611,069	-	84,188	102,514	8,663,143	761,224
Other borrowings	12,074,417	12,464,563	96,991	763,192	4,600,455	6,382,393	621,532
Other liabilities	3,273,794	3,273,794	780,175	703,615	216,272	996,578	577,154
Total liabilities	106,041,237	109,102,227	50,677,605	20,924,178	16,371,621	19,168,913	1,959,910
							4.1

- (c) Liquidity risk (continued)
- (iv) Maturity analysis (financial liabilities and derivatives)

Derivative financial instruments:

Generally, forward foreign exchange contracts are settled on a gross basis and interest rate swaps are settled on a net basis.

Derivatives Held for Trading:	Total	Up to 1 Year	1 - 5 years	More than 5
Forward foreign exchange contracts		Op to 1 Tear	1 - 5 years	years
	(17 282 852)	(15,007,022)	(1,0.42,(72))	(241, 247)
Outflow	(17,282,853)	(15,097,933)	(1,943,673)	(241,247)
Inflow	17,602,483	15,127,469	2,233,767	241,247
Interest rate swaps:				
Outflow	(166,107)	(25,823)	(85,510)	(54,774)
Inflow	167,644	26,053	86,270	55,321
Derivatives Held as Cash Value Hedges:				
Forward foreign exchange contracts:				
Outflow	-	-	-	-
Inflow	-	-	-	-
Interest rate swaps:				
Outflow	(15,830)	(15,830)	-	-
Inflow	13,592	13,592	-	-
Total Outflows	(17,464,790)	(15,139,586)	(2,029,183)	(296,021)
Total inflows	17,783,719	15,167,114	2,320,037	296,568

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (c) Liquidity risk (continued)

# (iv) Maturity analysis (financial liabilities and derivatives)

	Carrying amount	Gross undiscounted cash flows	Less than 1 month	1-3 months	3 months – 1 year	1-5 years	More than 5 years
31 December 2014							
Non-derivative financial liabilities							
Due to banks	14,124,506	14,154,580	12,633,025	483,752	422,841	614,962	-
Customer deposits	61,561,219	62,112,012	38,397,666	18,740,832	4,123,962	849,552	-
Debt securities	9,544,796	11,014,434	-	-	1,639,780	5,352,807	4,021,847
Other borrowings	9,339,678	9,491,307	68,323	3,938,306	3,628,229	1,856,449	-
Other liabilities	3,176,736	3,176,736	1,069,484	330,417	130,430	909,925	736,480
Total liabilities	97,746,935	99,949,069	52,168,498	23,493,307	9,945,242	9,583,695	4,758,327

- (c) Liquidity risk (continued)
- (iv) Maturity analysis (financial liabilities and derivatives)

Derivative financial instruments:

Generally, forward foreign exchange contracts are settled on a gross basis and interest rate swaps are settled on a net basis.

Generality, forward foreign exchange contracts are setted on a gross basis and interest rate swaps are setted o	ii a net basis.			M
Derivatives Held for Trading:	Total	Up to 1 Year	1 - 5 years	More than 5 years
Forward foreign exchange contracts				
Outflow	(5,735,349)	(4,996,998)	(738,351)	-
Inflow	5,845,692	5,052,778	792,914	-
Interest rate swaps:				
Outflow	(192,577)	(27,122)	(92,121)	(73,334)
Inflow	194,791	27,732	93,014	74,045
Derivatives Held as Fair Value Hedges:				
Interest rate swaps:				
Outflow	(50,666)	(26,199)	(24,467)	-
Inflow	57,598	29,003	28,595	-
Derivatives Held as Cash Value Hedges:				
Forward foreign exchange contracts:				
Outflow	(38,534)	(38,534)	-	-
Inflow	42,662	42,662	-	-
Interest rate swaps:				
Outflow	(171,993)	-	(171,993)	-
Inflow	171,993	-	171,993	-
Total Outflows	(6,189,119)	(5,088,853)	(1,026,932)	(73,334)
Total inflows	6,312,736	5,152,175	1,086,516	74,045

# The Commercial Bank (Q.S.C.)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2015

# 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

- (c) Liquidity risk (continued)
- (v) Off-balance sheet items

	Below 1 Year	Above 1 Year	Total
As at 31 December 2015			
Loan commitments	1,461,272	4,367,334	5,828,606
Guarantees and other financial facilities	10,060,028	16,361,255	26,421,283
Capital commitments	149,610	250,585	400,195
Total	11,670,910	20,979,174	32,650,084
	Below 1 Year	Above 1 Year	Total
As at 31 December 2014			
Loan commitments	1,001,721	5,154,648	6,156,369
Guarantees and other financial facilities	14,971,794	10,523,825	25,495,619
Capital commitments	10,400	389,457	399,857
Total	15,983,915	16,067,930	32,051,845

### QAR '000s

QAR '000s

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (d) Market risks

The Group takes exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Group separates exposures to market risk into either trading or non-trading portfolios and by product type.

The market risks arising from trading and non-trading activities are concentrated in Group Treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit.

Trading portfolios include those positions arising from market-making transactions where the Group acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the Group's held-to-maturity and available-for-sale investments.

#### (i) Management of market risks

Overall authority for market risk is vested in ALCO. Group Market Risk is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for the day-to-day review of their implementation.

The Group's proprietary investments are managed according to the Group's internal investment policy, which has been approved by the Board of Directors and drafted in accordance with the Qatar Central Bank guidelines. The Group's trading activities are conducted by Treasury and Investments Division. These activities are subject to business line guidelines and policies. The Group employs several techniques to measure and control activities including sensitivity analysis, position limits and risk based limits. The maximum limit of the Group's total proprietary investments (i.e. total of fair value through profit and loss, held to maturity and available for sale investment excluding Qatar Government issued or guaranteed investment or debt security portfolios) is restricted to 70% of the Group's capital and reserves (Tier 1 capital). However the individual limit for the held for trading investment portfolio is 10% of capital and reserves (Tier 1 capital) with a maximum permissible loss to carry for local securities at any given time. Investment policy is reviewed by the Board of Directors annually and day to day limits are independently monitored by the Market Risk Management department.

Investment proposals are approved at the Investment Committee and decisions driven by the investment strategy, which is developed by the business line under ALCO oversight and approved by the Board.

QAR '000s

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (d) Market risks (continued)

#### (ii) Exposure to interest rate risk – non-trading portfolio

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and is assisted by Group Treasury in its day-to-day monitoring activities.

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise. The Board sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored daily by Group Treasury.

The Asset and Liability Management ("ALM") process, managed through ALCO, is used to manage interest rate risk associated with non-trading financial instruments. Interest rate risk represents the most significant market risk exposure to the Group's non-trading financial instruments.

The Group's goal is to manage interest rate sensitivity so that movements in interest rates do not adversely affect net interest income. Interest rate risk is measured as the potential volatility to the net interest rate income caused by changes in market interest rates. The Group typically manages the interest rate risk of its non-trading financial instruments by segmenting these assets and liabilities into two broad portfolios: non-discretionary and discretionary. The non-discretionary portfolio consists of the Group's customer driven loans and deposit positions and securities required to support regulatory requirements. To manage the resulting interest rate sensitivity of the Group's non-discretionary portfolio, the Group uses a discretionary portfolio of securities, long dated deposits, inter-bank takings and placements, and when warranted, derivatives. Strategically positioning the discretionary portfolio, the Group largely manages the interest rate sensitivity in the non-discretionary portfolio.

The following table summarises the interest sensitivity position at year end, by reference to the re-pricing period or maturity of the Group's assets and liabilities.

# 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

# (ii) Exposure to interest rate risk – non-trading portfolios (continued)

A summary of the Group's interest rate gap position on non-trading balances are as follows:

		Repricing in:					
	Carrying amount	Less than 3 months	3-12 months	1-5 years	More than 5 years	Non-interest sensitive	Effective interest rate %
31 December 2015							
Cash and balances with central banks	5,423,592	1,928,200	-	-	_	3,495,392	
Due from banks	15,830,943	12,178,419	3,652,524	-	-	-	1.07%
Loans and advances to customers	76,601,549	38,196,456	31,313,376	4,876,218	1,730,731	484,768	5.09%
Investment securities	15,854,241	3,098,235	1,873,482	7,001,118	3,037,099	844,307	3.46%
Investment in associates and joint arrangement	4,423,172	-	-	-	-	4,423,172	
Property and equipment and all other assets	5,287,557	104,021	59,027	224,621	33,602	4,866,286	
	123,421,054	55,505,331	36,898,409	12,101,957	4,801,432	14,113,925	
Due to banks	(12,456,035)	(11,222,146)	(1,233,889)	-	-	-	1.05%
Customer deposits	(69,787,654)	(47,575,225)	(9,692,636)	(2,353,832)	-	(10,165,961)	1.98%
Debt securities	(8,449,337)	-	(172,400)	(7,594,936)	(682,001)	-	4.44%
Other borrowings	(12,074,417)	(1,742,471)	(9,032,127)	(947,884)	(351,935)	-	1.58%
Other liabilities	(3,354,931)	(51,457)	(17,724)	(221,468)	(1,622)	(3,062,660)	
Equity	(17,298,680)	-	-	(2,000,000)	-	(15,298,680)	
	(123,421,054)	(60,591,299)	(20,148,776)	(13,118,120)	(1,035,558)	(28,527,301)	
Interest rate sensitivity gap	_	(5,085,968)	16,749,633	(1,016,163)	3,765,874	(14,413,376)	
Cumulative Interest rate sensitivity gap		(5,085,968)	11,663,665	10,647,502	14,413,376	-	

# 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

# (ii) Exposure to interest rate risk – non-trading portfolios (continued)

				Repricing in:			
	Carrying amount	Less than 3 months	3-12 months	1-5 years	More than 5 years	Non-interest sensitive	Effective interest rate %
31 December 2014							
Cash and balances with central bank	6,940,968	3,700,433	-	-	-	3,240,535	
Due from banks	15,493,763	10,979,226	4,043,350	468,057	-	3,130	1.11
Loans and advances to customers	72,541,236	40,866,002	26,919,817	3,568,821	694,632	491,964	5.71
Investment securities	11,621,238	2,563,932	892,737	4,685,470	2,658,385	820,714	4.74
Investment in associates and joint arrangement	4,446,826	-	-	-	-	4,446,826	
Property and equipment and other assets	4,608,317	13,876	30,765	171,993	-	4,391,683	
	115,652,348	58,123,469	31,886,669	8,894,341	3,353,017	13,394,852	
Due to Bank	(14,124,506)	(14,124,506)	-	-	-	-	2.56
Customer deposits	(61,561,219)	(46,749,637)	(3,849,687)	(795,934)	-	(10,165,961)	2.16
Debt securities	(9,544,796)	(289,449)	(1,158,979)	(5,419,093)	(2,677,275)	-	4.78
Other borrowings	(9,339,678)	(6,143,782)	(2,662,777)	(533,119)	-	-	1.56
Other liabilities	(3,386,036)	(170,240)	(30,765)	(171,993)	-	(3,013,038)	
Equity	(17,696,113)	-	-	-	(2,000,000)	(15,696,113)	
	(115,652,348)	(67,477,614)	(7,702,208)	(6,920,139)	(4,677,275)	(28,875,112)	
Interest rate sensitivity gap	_	(9,354,145)	24,184,461	1,974,202	(1,324,258)	(15,480,260)	
Cumulative Interest rate sensitivity gap		(9,354,145)	14,830,316	16,804,518	15,480,260	-	

### (d) Market risks (continued)

### (ii) Exposure to interest rate risk – non-trading portfolios (continued)

#### Sensitivity analysis

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a monthly basis include a 50 basis point (bp) parallel fall or rise in all yield curves worldwide and a 50 bp rise or fall in the greater than 12-month portion of all yield curves. An analysis of the Group's sensitivity to an increase or decrease in market interest rates, assuming no a symmetrical movement in yield curves and a constant financial position, is as follows:

	50 bp parallel increase	50 bp parallel decrease
Sensitivity of net interest income 2015	inci cuse	utertust
At 31 December	(137,479)	137,479
Average for the year	(133,473)	133,473
2014		
At 31 December	(130,883)	130,883
Average for the year	(139,666)	139,666
	50 bp parallel	50 bp parallel
	increase	decrease
Sensitivity to reported Fair value reserve in equity of interest rate movements 2015		
At 31 December	2,650	(2,650)
Average for the year	4,423	(4,423)
2014		
At 31 December	6,195	(6,195)
Average for the year	7,197	(7,197)

Interest rate movements affect reported equity in the following ways:

- retained earnings arising from increases or decreases in net interest income and the fair value changes reported in profit or loss; and
- fair value reserves arising from increases or decreases in fair values of available-for-sale financial instruments are reported directly in other comprehensive income.

Overall non-trading interest rate risk positions are managed by Group Treasury, which uses investment securities, advances to banks, deposits from banks and derivative instruments to manage the overall position arising from the Group's non-trading activities.

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(iii) Exposure to other market risks – non-trading portfolios Foreign currency transactions

The Group monitors any concentration risk in relation to any individual currency in regard to the translation of foreign currency transactions and monetary assets and liabilities. The table shows the net foreign currency exposure by major currencies at the end of the reporting period along with the sensitivities if there were to be a change in the currency exchange rate.

	2015	2014
Net foreign currency exposure:		
Pounds Sterling	(387)	12,951
Euro	(2,508,715)	(1,219,142)
USD	(1,799,140)	(1,891,798)
Other currencies	4,678,699	3,286,147

	Increase / (de in profit or		Increase / (decrease) in fair value reserve		
5% increase / (decrease) in currency exchange rate	2015	2014	2015	2014	
Pound Sterling	(19)	648	39	43	
Euro Other currencies	(125,436) 233,935	(60,957) 164,307	118 7,941	37 7,130	

Open exchange position in other currencies represents Group's investment in associates and joint arrangement denominated in RO and AED. As these currencies and Qatar Riyal are pegged to the USD, there is no impact to income statement and impact to equity is insignificant.

#### 4. HINAMCIAILRISSK WAANACREWIENII ((CCONTIINUED))

#### (d) Market risks (continued)

#### (iii) Exposure to other market risks – non-trading portfolios (continued)

#### Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as held for trading and available for sale. A 10 per cent increase in the Qatar Exchange and Bombay Stock Exchange and a 15 per cent increase in the Abu Dhabi Securities Exchange market index at 31 December 2015 would have increased equity by QAR 25 million (2014: QAR 24 million). An equivalent decrease would have resulted in an equivalent but opposite impact.

The Group is also exposed to equity price risk and the sensitivity analysis thereof is as follows:

Increase / (decrease) in other comprehensive income:	2015	2014
Qatar Exchange	16,458	15,330
Bombay Stock Exchange	2,670	6,609
Abu Dhabi Securities Exchange	5,783	2,467

The above analysis has been prepared on the assumption that all other variables such as interest rate, foreign exchange rate, etc are held constant and is based on historical correlation of the equity securities to the relevant index. Actual movement may be different from the one stated above and is subject to impairment assessment at the end of each reporting period.

### (e) Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid Control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address Operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

### 4. FINANCIAL RISK MANAGEMENT (CONTINUED)

# Capital management

**(f)** 

# **Regulatory capital**

The Group's policy is to maintain a strong capital base so as to ensure investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the period. The Captial Adquacy Ratio (CAR) of the group is calculated in accordance with the Basel Committee guidelines as adopted by Qatar Central Bank (QCB). From 1<sup>st</sup> January 2014 QCB adopted Basel III guidelines for CAR calculation.

The Group's regulatory capital position under Basel and QCB regulations as at 31 December was as follows:

	<b>Basel III</b>	Basel III
	2015	2014
Common Equity Tier 1 (CET 1) Capital	10,503,678	10,930,246
Additional Tier 1 Capital	2,000,000	2,000,000
Tier 1 Capital	12,503,678	12,930,246
Tier 2 Capital	1,784,830	2,141,821
Total Eligible Capital	14,288,508	15,072,067
Risk Weighted Assets for Credit Risk	97,796,316	91,441,410
Risk Weighted Assets for Market Risk	1,013,644	1,475,991
Risk Weighted Assets for Operational Risk	6,915,529	6,102,566
Total Risk Weighted Assets	105,725,489	99,019,967
CET 1 Ratio	9.93%	11.04%
Tier 1 Capital Ratio	11.83%	13.06%
Total Capital Ratio	13.51%	15.22%

The minimum requirement for Capital Adequacy Ratio under Basel III as per QCB regulations are as follows:

	Without Capital Conservation Buffer	Including Capital Conservation Buffer	Additional DSIB charge	Including DSIB and Capital Conservation Buffer
Minimum limit for CET 1 ratio	6%	8.5%	0.13%	8.63%
Minimum limit for Tier 1 capital ratio	8%	10.5%	0.13%	10.63%
Minimum limit for Total capital ratio	10%	12.5%	0.13%	12.63%

### 5. USE OF ESTIMATES AND JUDGMENTS

### (a) Key sources of estimation uncertainty

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

#### (a) Key sources of estimation uncertainty (continued)

#### (i) Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on the basis as described in the accounting policy.

The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function. Minimum impairment on specific counter parties is determined based on the QCB regulations.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of loans and advances to customers and investment securities measured at amortised cost with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired financial assets, but the individual impaired items cannot yet be identified. In assessing the need for collective loss allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

The Bank reviews its loan portfolio to consolidate impairment at the end of each reporting period. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### (ii) Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in the accounting policy. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Where the fair values of financial assets and financial liabilities cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

#### **Goodwill impairment**

Goodwill is tested annually for impairment; assets are grouped together into smallest group of assets that generates cash inflows from continuing use that is largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to the CGU which is expected to benefit from the synergies of the combination.

The 'recoverable amount' of an asset or CGU is the greater of its value in use and its fair value less costs to sell. 'Value in use' is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognized in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

### 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

#### (b) Critical accounting judgements in applying the Group's accounting policies

#### (i) Valuation of financial instruments

The Group's accounting policy on fair value measurements is discussed in the significant accounting policies section.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: Inputs other than quoted prices included within Level1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.
- Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are value based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

			31 December 15
	Level 1	Level 2	Carrying amount
Derivative assets	-	155,181	155,181
Investment securities	1,347,029	14,241,701	15,854,241
	1,347,029	14,396,882	16,009,422
Derivative liabilities	-	81,137	81,137
	-	81,137	81,137
			31 December 14
	Level 1	Level 2	Carrying amount
Derivative assets	-	223,757	223,757
Investment securities	1,746,411	9,628,708	11,621,238
	1,746,411	9,852,465	11,844,995
Derivative liabilities	-	209,300	209,300
	-	209,300	209,300

All unquoted available for sale equities and investment funds are recorded at fair value except for investments with a carrying value of QAR 266 million (2014: QAR 246 million), which are recorded at cost since their fair value cannot be reliably estimated. There have been no transfers between levels 1, 2 and 3 during the years 2015 and 2014.

Fair value of financial assets and liabilities not measured at fair value is approximately equal to the carrying value.

### 5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

### (b) Critical accounting judgements in applying the Group's accounting policies (continued)

#### (ii) Financial asset and liability classification

The Group's accounting policies provide scope for assets and liabilities to be designated at inception into different accounting categories in certain circumstances:

- in classifying financial assets or liabilities as trading, the Group has determined that it meets the description of trading assets and liabilities set out in the accounting policies.
- in designating financial assets at fair value through profit or loss, the Group has determined that it has met one of the criteria for this designation set out in the accounting policies.
- in classifying financial assets as held-to-maturity, the Group has determined that it has both the positive intention and ability to hold the assets until their maturity date as required by the accounting policies.

Details of the Group's classification of financial assets and liabilities are given in Note 7.

#### (iii) Qualifying hedge relationships

In designating financial instruments in qualifying hedge relationships, the Group has determined that it expects the hedges to be highly effective over the period of the hedging relationship.

#### (iv) Impairment of investments in equity and debt securities

Investments in equity and debt securities are evaluated for impairment on the basis described in the significant accounting policies section.

#### (v) Useful lives of property and equipment

The Group's management determines the estimated useful life of property and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

#### (vi) Useful life of intangible assets

The Group's management determines the estimated useful life of its intangible assets for calculating amortization. This estimate is determined after considering the expected economic benefits from the use of intangible assets.

### 6. **OPERATING SEGMENTS**

For management purposes, the Group is divided into four operating segments, which are based on business lines, together with its associates and joint arrangement companies, as follows:

Commercial Bank:

- 1. Wholesale Banking provides an extensive range of conventional funded and non-funded credit facilities, demand and time deposit services, currency exchange facilities, interest rate swaps and other derivative trading services, loan syndication and structured financing services to corporate, commercial and multinational customers. Money market funds and proprietary investment portfolio are also managed by this operating segment.
- 2. **Retail Banking** provides personal current, savings, time and investment account services, credit card and debit card services, consumer and vehicle loans, residential mortgage services and custodial services to retail and individual customers.

Subsidiaires:

- 3. Alternatifbank A.S. ("ABank"): A subsidiary that provides banking services through its branch network in Turkey. Abank also has its subsidiaries. The Group reported Abank group result under this operating segment.
- 4. Other Subsidiaries:
  - a) Orient 1 and Global Card Services L.L.C. provide credit card services in the Sultanate of Oman.
  - b) Commercialbank Investment Services (S.P.C.) provides brokerage services in the State of Qatar.
  - c) CBQ Finance Limited, a SPV used for debt issuance for the bank,

Unallocated assets, liabilities and revenues are related to certain central functions and non-core business operations. (For example, Group head quarters, staff apartments, common property & equipment, cash functions and development projects and related payables, net of intra-group transactions).

Associates and joint arrangement Companies – includes the Group's strategic investments in the National Bank of Oman in the Sultanate of Oman, and United Arab Bank in United Arab Emirates, Asteco Qatar L.L.C. and Massoun Insurance Services L.L.C. which operate in the State of Qatar. All Associates and joint arrangement Companies are accounted for under the equity method.

Management monitors the results of the operating segments separately to make decisions about resource allocation and performance assessment. Transfer prices between operating segments are on an arm's length basis.

### 6. OPERATING SEGMENTS (CONTINUED)

(a) By operating segment

Segment assets and liabilities comprise operating assets and liabilities which are directly handled by the operating segment and income or expenses are attributed with the assets and liabilities' ownership. The following table summarizes performance of the operating segments:

31 December 2015	Commercial Bank			Subsidia			
	Wholesale Banking	Retail Banking	Total Commercial Bank	ABank	Others	Unallocated	Total
Net interest income	1,175,941	860,830	2,036,771	566,495	3,322	(72,299)	2,534,289
Net other operating income	558,940	469,777	1,028,717	212,132	23,565	150,455	1,414,869
Segmental revenue	1,734,881	1,330,607	3,065,488	778,627	26,887	78,156	3,949,158
Impairment loss on investment securities	(56,355)	-	(56,355)				(56,355)
Net impairment loss on loans and advances to customers	(507,723)	(145,945)	(653,668)	(187,889)	(279)		(841,836)
Segmental profit			1,190,310	128,675	4,327	1,247	1,324,559
Share of results of associates and joint arrangement							109,066
Net profit for the year							1,433,625
Other information							
Assets	75,649,940	20,669,463	96,319,403	17,410,953	273,599	4,993,927	118,997,882
Investments in associates and joint arrangement	-	-	-	-	-	-	4,423,172
Liabilities	71,388,188	17,856,678	89,244,866	16,120,196	61,797	695,515	106,122,374
Contingent items	25,467,646	1,396,149	26,863,795	4,814,751	571,343	-	32,249,889

Intra-group transactions are eliminated from this segmental information (Assets: QAR 1,365 million and Liabilities: QAR 440 million)

# 6. OPERATING SEGMENTS (CONTINUED)

(a) By operating segment (continued)

31 December 2014		Commercial Bank		Subsidi	aries		
	Wholesale Banking	Retail Banking	Total Commercial Bank	ABank	Others	Unallocated	Total
Net interest income	1,222,839	744,139	1,966,968	638,364	3,226	(27,892)	2,580,666
Net other operating income	692,494	339,727	1,032,221	210,846	29,029	49,707	1,321,803
Segmental revenue	1,915,323	1,083,866	2,999,189	849,210	32,255	21,815	3,902,469
Impairment loss on investment securities	(49,811)	-	(49,811)	_	_	_	(49,811)
Net impairment loss on loans and advances to customers	(451,498)	(64,485)	(515,983)	(105,047)	(1,788)	-	(622,818)
Segmental profit			1,404,435	231,411	19,597	(96,396)	1,559,047
Share of results of associates and joint arrangement							381,166
Net profit for the year							1,940,213
Other information							
Assets	70,954,750	18,607,437	89,562,187	17,567,453	311,855	3,764,027	111,205,522
Investments in associates and joint arrangement	-	-	-	-	-	-	4,446,826
Liabilities	66,994,281	14,043,574	81,037,855	16,055,454	105,635	757,291	97,956,235
Contingent items	26,777,603	29,451	26,807,054	4,844,934	-	-	31,651,988

Intra-group transactions are eliminated from this segmental information (Assets: QAR 1,659 million and Liabilities: QAR 410 million)

# 6. OPERATING SEGMENTS (CONTINUED)

(b) By geography

Consolidated statement of financial position	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
As at 31 December 2015							
Cash and balances with central banks	3,500,186	9	1,923,397	-	-	-	5,423,592
Due from banks	4,872,171	1,731,328	4,452,914	1,645,087	232,749	2,896,694	15,830,943
Loans and advances to customers	59,259,693	2,431,200	14,248,133	136,948	72,807	452,768	76,601,549
Investment securities	12,309,773	1,011,357	1,951,388	205,567	104,856	271,300	15,854,241
Investment in associates and joint arrangement	9,464	4,413,708	-	-	-	-	4,423,172
Property and equipment and all other assets	3,819,579	64,302	1,266,649	127,118	2,501	7,408	5,287,557
Total assets	83,770,866	9,651,904	23,842,481	2,114,720	412,913	3,628,170	123,421,054
Due to banks	3,718,668	4,165,194	1,903,102	2,340,842	71,358	256,871	12,456,035
Customer deposits	53,326,573	4,778,832	6,842,143	579,514	24,950	4,235,642	69,787,654
Debt securities	454,362	-	803,372	7,009,860	181,743	-	8,449,337
Other borrowings	227,398	2,194,379	1,078,208	6,857,932	1,405,413	311,087	12,074,417
Other liabilities	2,553,795	94,313	666,018	36,208	1,318	3,279	3,354,931
Equity	17,298,680	-	-	-	-	-	17,298,680
Total liabilities and equity	77,579,476	11,232,718	11,292,843	16,824,356	1,684,782	4,806,879	123,421,054

## 6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of income	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
Year ended 31 December 2015							
Net interest income	1,981,035	18,819	635,124	(146,826)	67,410	(21,273)	2,534,289
Net Fee, commission and other income	1,141,520	33,793	220,516	7,770	3,561	7,709	1,414,869
Net operating income	3,122,555	52,612	855,640	(139,056)	70,971	(13,564)	3,949,158
Staff cost	(634,093)	-	(229,209)	-	-	(1,162)	(864,464)
Depreciation	(124,079)	-	(11,929)	-	-	(319)	(136,327)
Amortization of intangible assets	(47,339)	-	(5,223)	-	-	-	(52,562)
Impairment loss on investment securities	(1,820)	(15,971)	-	(2,161)	(16,023)	(20,380)	(56,355)
Net impairment loss on loans and advances to customers	(653,668)	(279)	(187,889)	-	-	-	(841,836)
Other expenses	(453,816)	-	(180,020)	-	-	(3,537)	(637,373)
Profit before share of results of associates and joint arrangement	1,207,740	36,362	241,370	(141,217)	54,948	(38,962)	1,360,241
Share of results of associates and joint arrangement	4,690	104,376	-	-	-	-	109,066
Profit for the year before tax	1,212,430	140,738	241,370	(141,217)	54,948	(38,962)	1,469,307
Income tax expenses	-	-	(35,682)	-	-	-	(35,682)
Net profit for the year	1,212,430	140,738	205,688	(141,217)	54,948	(38,962)	1,433,625

# 6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of financial position	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
As at 31 December 2014							
Cash and balances with central bank	4,817,430	9	2,123,529	-	-	-	6,940,968
Due from banks	3,082,761	4,476,771	2,175,651	1,318,994	869,953	3,569,633	15,493,763
Loans and advances o customers	54,055,199	3,201,501	14,764,923	87,688	16	431,909	72,541,236
Investments securities	7,947,761	885,566	2,278,684	145,454	158,553	205,220	11,621,238
Investment in associates and joint arrangement	8,274	4,438,552	-	-	-	-	4,446,826
Property and equipment and other assets	2,832,028	64,302	1,575,973	127,118	2,501	6,395	4,608,317
Total assets	72,743,453	13,066,701	22,918,760	1,679,254	1,031,023	4,213,157	115,652,348
Due to banks	5,670,227	5,249,778	1,836,223	1,100,059	37,133	231,086	14,124,506
Customer deposits	47,345,107	4,142,708	8,545,445	932,747	32,261	562,951	61,561,219
Debt securities	-	-	1,335,649	8,027,233	181,914	-	9,544,796
Other borrowings	674,624	3,977,480	593,049	2,428,461	752,138	913,926	9,339,678
Other liabilities	2,260,662	68,051	904,059	150,424	814	2,026	3,386,036
Equity	17,696,113	-	-	-	-	-	17,696,113
Total liabilities and equity	73,646,733	13,438,017	13,214,425	12,638,924	1,004,260	1,709,989	115,652,348

## 6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of income	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
Year ended 31 December 2014							
Net interest income	1,838,244	74,564	699,789	(104,703)	19,898	52,874	2,580,666
Net Fee, commission and other income	1,026,275	41,279	219,304	(935)	3,444	32,436	1,321,803
Net operating income	2,864,519	115,843	919,093	(105,638)	23,342	85,310	3,902,469
Staff cost	(554,393)	-	(276,084)	-	-	(1,990)	(832,467)
Depreciation	(128,062)	-	(14,667)	-	-	(532)	(143,261)
Amortization of intangible assets	(47,339)	-	(5,318)	-	-	-	(52,657)
Impairment loss on investment securities	(1,820)	(6,728)	-	(1,531)	(19,269)	(20,463)	(49,811)
Net impairment loss on loans and advances to customers	(515,983)	(1,788)	(105,047)	-	-	-	(622,818)
Other expenses	(421,863)	-	(166,237)	-	-	(3,862)	(591,962)
Profit before share of results of associates and joint arrangement	1,195,059	107,327	351,740	(107,169)	4,073	58,463	1,609,493
Share of results of associates and joint arrangement	3,446	377,720	-	-	-	-	381,166
Profit for the year before tax	1,198,505	485,047	351,740	(107,169)	4,073	58,463	1,990,659
Income tax expenses	-	-	(50,446)	-	-	-	(50,446)
Net profit for the year	1,198,505	485,047	301,294	(107,169)	4,073	58,463	1,940,213

# (a) Accounting classifications and fair values

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value through income statement	Held-to- maturity	Loans and receivables (at amortised cost)	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
31 December 2015							
Cash and balances with central banks	-	-	5,423,592	-	-	5,423,592	5,423,592
Due from banks	-	-	15,830,943	-	-	15,830,943	15,830,943
Derivative assets	155,181	-	-	-	-	155,181	155,181
Loans and advances to customers	-	-	76,601,549	-	-	76,601,549	76,601,549
Investment securities:	-	-	-	-	-	-	-
Measured at fair value	58,742	-	-	15,795,499	-	15,854,241	15,854,241
	213,923	-	97,856,084	15,795,499	-	113,865,506	113,865,506
Derivative liabilities	81,137	-	-	-	-	81,137	81,137
Due to banks	-	-	-	-	12,456,035	12,456,035	12,456,035
Customer deposits	-	-	-	-	69,787,654	69,787,654	69,787,654
Debt securities	-	-	-	-	8,449,337	8,449,337	8,858,556
Other borrowings	-	-	-	-	12,074,417	12,074,417	12,074,417
	81,137	-	-	-	102,767,443	102,848,580	103,257,799

The fair value of loans and receivables has been arrived at using a level 2 valuation method, except for the impaired loans and receivables net of provisions amounting to QAR 953 million for which a level 3 valuation method has been used.

The fair value of liabilities measured at amortized cost has been arrived at using a level 2 valuation method, except for debt securities which are quoted and valued using a level 1 method.

### 7. FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

### (a) Accounting classifications and fair values (continued)

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value		Loans and				
	through income		receivables (at	Available-for-	Other amortised	Total carrying	
	statement	Held-to-maturity	amortised cost)	sale	cost	amount	Fair value
31 December 2014							
Cash and balances with central bank	-	-	6,940,968	-	-	6,940,968	6,940,968
Due from banks	-	-	15,493,763	-	-	15,493,763	15,493,763
Derivative assets	223,757	-	-	-	-	223,757	223,757
Loans and advances to customers	-	-	72,541,236	-	-	72,541,236	72,541,236
Investment securities:	-	-	-	-	-	-	-
Measured at fair value	118,021	-	-	11,503,217	-	11,621,238	11,621,238
	341,778	-	94,975,967	11,503,217	-	106,820,962	106,820,962
Derivative liabilities	209,300	-	-	-	-	209,300	209,300
Due to banks	-	-	-	-	14,124,506	14,124,506	14,124,506
Customer deposits	-	-	-	-	61,561,219	61,561,219	61,561,219
Debt securities	-	-	-	-	9,544,796	9,544,796	10,129,981
Other borrowings		-	-	-	9,339,678	9,339,678	9,339,678
	209,300	-	-	-	94,570,199	94,779,499	95,364,684

The fair value of loans and receivables has been arrived at using a level 2 valuation method, except for the impaired loans and receivables net of provisions amounting to QAR 727 million for which a level 3 valuation method has been used.

The fair value of liabilities measured at amortized cost has been arrived at using a level 2 valuation method, except for debt securities which are quoted and valued using a level 1 method.

### 8. CASH AND BALANCES WITH CENTRAL BANKS

	2015	2014
Cash	655,961	682,654
Cash reserve with central banks *	4,358,270	4,137,873
Other balances with central banks	409,361	2,120,441
	5,423,592	6,940,968

\*The cash reserve with central banks is mandatory reserve not available for use in the Group's day to day operations.

### 9. DUE FROM BANKS

		2015	2014
	Current accounts	554,791	937,737
	Placements	10,338,325	11,015,113
	Loans to banks	4,937,827	3,540,913
		15,830,943	15,493,763
10.	LOANS AND ADVANCES TO CUSTOMERS		
a)	By type	2015	2014
	Loans	74,047,529	69,343,221
	Overdrafts	3,972,334	4,597,622
	Bills discounted	485,669	360,315
	Bankers acceptances	484,768	383,079
		78,990,300	74,684,237
	Deferred profit	(28,293)	(43,228)
	Allowance for impairment of loans and advances to customers	(2,360,458)	(2,099,773)
	Net loans and advances to customers*	76,601,549	72,541,236

\*The aggregate amount of non-performing loans and advances to customers amounted QAR 3,313 million which represents 4.20% of total loans and advances to customers (2014: QAR 2,827 million, 3.79% of total loans and advances to customers).

Allowance for impairment of loans and advances to customers includes QAR 327 million of interest in suspense (2014: QAR 297 million).

During the year 2015, and as approved by Qatar Central Bank, a loan-asset swap to settle a non-performing loan against the takeover of real estate collateral was concluded and was classified under other assets.

By internal business segment	2015	2014
Government and related agencies	7,658,085	8,103,980
Wholesale	40,553,811	37,927,779
Retail	28,389,653	26,509,477
Net loans and advances to customers	76,601,549	72,541,236

**QAR** '000s

**QAR '000s** 

(28,293)

(2,360,458) (2,388,751)

76,601,549

#### 10. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

#### By sector b)

At 31 December 2015:				Bankers	
	Loans	Overdrafts	<b>Bills discounted</b>	acceptances	Total
Government and related agencies	5,988,419	1,669,666	-	-	7,658,085
Non-banking financial institutions	3,231,172	19,399	-	-	3,250,571
Industry	4,848,537	60,313	48	769	4,909,667
Commercial	8,307,134	224,846	250,893	312,146	9,095,019
Services	13,016,912	190,961	135,185	32,012	13,375,070
Contracting	7,224,010	184,235	53,093	139,841	7,601,179
Real estate	20,985,263	338,205	888	-	21,324,356
Personal	9,017,096	1,176,658	45,562	-	10,239,316
Others	1,428,986	108,051	-	-	1,537,037
	74,047,529	3,972,334	485,669	484,768	78,990,300

### Less: Deferred Profit

Allowance for impairment of loans and advances to customers

# Net loans and advances to customers

### At 31 December 2014:

At 31 December 2014:			Bills	Bankers	
	Loans	Overdrafts	discounted	acceptances	Total
Government and related agencies	5,883,558	2,220,423	-	-	8,103,981
Non-banking financial institutions	2,309,240	10,812	-	-	2,320,052
Industry	5,562,595	153,311	2,925	4,404	5,723,235
Commercial	9,727,787	220,445	145,610	252,733	10,346,575
Services	10,098,864	221,062	79,801	32,425	10,432,152
Contracting	6,416,271	300,011	46,097	93,517	6,855,896
Real Estate	18,902,833	178,005	1,983	-	19,082,821
Personal	7,155,672	1,293,425	83,899	-	8,532,996
Others	3,286,401	128	-	-	3,286,529
	69,343,221	4,597,622	360,315	383,079	74,684,237
Less: Deferred Profit					(43,228)

Allowance for impairment of loans and advances to customers	(2,099,773)
	(2,143,001)
Net loans and advances to customers	72,541,236

**QAR '000s** 

### 10. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

c) Movement in impairment loss on loans and advances to customers

	2015	2014
Balance at 1 January	2,099,773	1,571,881
Allowance made during the year	1,252,434	1,068,662
Recoveries during the year	(258,941)	(328,526)
Net allowance for impairment during the year *	993,493	740,136
Written off during the year	(610,717)	(156,639)
Exchange differences	(122,091)	(55,605)
Balance at 31 December	2,360,458	2,099,773

\*This includes net interest suspended during the year QAR 151.6 million (2014: QAR 117.3 million). The movement includes the effect of interest suspended on loans and advances to customers as per QCB regulations.

Further analysis is as follows:

	Commercial		Other	
	Bank	Abank	subsidiaries	Total
Balance at 1 January 2015	1,499,233	589,007	11,533	2,099,773
Allowance made during the year	874,306	376,957	1,171	1,252,434
Recoveries during the year	(68,981)	(189,067)	(893)	(258,941)
Written off during the year	(454,452)	(156,265)	-	(610,717)
Exchange differences	-	(122,091)	-	(122,091)
Balance at 31 December 2015	1,850,106	498,541	11,811	2,360,458

	Commercial Bank	Abank	Other subsidiaries	Total
Balance at 1 January 2014	1,022,562	539,566	9,753	1,571,881
Allowance made during the year	712,522	353,733	2,407	1,068,662
Recoveries during the year	(79,220)	(248,687)	(619)	(328,526)
Written off during the year	(156,631)	-	(8)	(156,639)
Exchange differences	-	(55,605)	-	(55,605)
Balance at 31 December 2014	1,499,233	589,007	11,533	2,099,773

**QAR '000s** 

### 11. INVESTMENT SECURITIES

c)

Investment securities as at 31 December 2015 totaled QAR 15,854 million (2014: QAR 11,621 million). The analysis of investment securities is detailed below:

	2015	2014
Available-for-sale	15,795,499	11,503,217
Investment securities designated at fair value through income statement	58,742	118,021
Total	15,854,241	11,621,238

The carrying value of investment securities pledged under Repurchase agreements (REPO) is QAR 2,392 million (2014:QAR 1,439 million)

a) Availal	ole-for-sale		2015			2014	
		Quoted	Unquoted	Total	Quoted	Unquoted	Total
Equitie	3	314,314	169,133	483,447	282,702	219,750	502,452
State of	Qatar debt securities	4,957,114	7,047,036	12,004,150	3,272,138	4,349,843	7,621,981
Debt an	d other securities*	2,804,585	142,457	2,947,042	2,889,582	170,940	3,060,522
Investm	ent funds	67,729	293,131	360,860	57,144	261,118	318,262
Total		8,143,742	7,651,757	15,795,499	6,501,566	5,001,651	11,503,217

\* Fixed rate securities and floating rate securities amounted to QAR 2,476 million and QAR 471 million respectively (2014: QAR 1,939 million and QAR 1,121 million respectively).

### b) Investment securities designated at fair value through income statement

	2015	2014
Debt securities	58,742	118,021
Total	58,742	118,021
Movement in impairment loss on investment Available for sale - debt securities		
	2015	2014
Balance at 1 January	104,526	125,421
Allowance for impairment during the year	20,469	3,887
Recoveries during the year	(3,640)	(7,607)
Written off during the year	(2,472)	(17,175)
Total	118,883	104,526

The Group has also recognised impairment loss for investments in equities and funds during the year amounting to QAR 35.9 million (2014: QAR 45.9 million).

### **QAR '000s**

2014

2015

## 12. INVESTMENTS IN ASSOCIATES AND JOINT ARRANGEMENT

Balance at 1 January	4,446,826	4,198,469
Share of results -note 21(f)	109,066	381,166
Cash dividend - note 21(f)	(117,269)	(118,916)
Other movements	(15,451)	(13,893)
Balance at 31 December	4,423,172	4,446,826

	Amount					Ownership %	
Name of the Entity	<b>Classification</b>	<u>2015</u>	<u>2014</u>	<u>Country</u>	Activities	<u>2015</u>	<u>2014</u>
National Bank of Oman SAOG ('NBO')	Associate	1,918,657	1,787,144	Oman	Banking	34.9%	34.9%
United Arab Bank PJSC ('UAB')	Associate	2,495,053	2,651,410	UAE	Banking	40%	40%
Asteco Qatar L.L.C*	Associate	1,264	1,395	Qatar	Facilities management	30%	30%
Massoun Insurance Services LLC	Joint venture	8,198	6,877	Qatar	Insurance brokerage	50%	50%
		4,423,172	4,446,826				

\*Asteco Qatar L.L.C. is in the process of liquidation.

The summarised financial position and results of associates and joint arrangement as at the end of reporting period are as follows:

	2015	2014
Total assets	54,326,439	53,626,549
Total liabilities	46,884,966	47,304,889
Operating income	2,490,690	2,450,806
Net profit	412,733	1,081,533
Total comprehensive income	365,476	1,058,892
Share of results	109,066	381,166

Shares of National Bank of Oman SAOG are listed on the Muscat Securities Market, having a market value of QAR 1,181 million as at 31 December 2015 (2014: QAR 1,269 million).

Shares of United Arab Bank PJSC are listed on the Abu Dhabi Securities Market, having a market value of QAR 2,643 million as at 31 December 2015 (2014: QAR 2,952 million).

QAR '000s

# **13. PROPERTY AND EQUIPMENT**

					Capital	
	Land and		Furniture and	Motor	work in	<b>T</b> 1
	buildings	improvements	equipment	vehicles	progress	Total
Cost						
Balance at 1 January 2014	1,024,360	159,653	883,233	6,719	199,249	2,273,214
Additions / transfers	31,925	7,466	64,741	1,254	70,968	176,354
Disposals	(638)	(915)	(5,878)	(413)	-	(7,844)
Exchange differences	(256)	(6,225)	(9,315)	(4)	-	(15,800)
Balance at 31 December 2014	1,055,391	159,979	932,781	7,556	270,217	2,425,924
Balance at 1 January 2015	1,055,391	159,979	932,781	7,556	270,217	2,425,924
Additions / transfers	365	7,948	101,124	420	107,161	217,018
Disposals	(45,527)	(10,138)	(5,215)	-	-	(60,880)
Exchange differences	157	(14,507)	(22,382)	(41)	-	(36,773)
Balance at 31 December 2015	1,010,386	143,282	1,006,308	7,935	377,378	2,545,289
Accumulated depreciation						
Balance at 1 January 2014	226,930	120,994	636,593	5,511	-	990,028
Depreciation for the year	34,893	16,220	91,740	408	-	143,261
Disposals	-	(851)	(5,819)	(403)	-	(7,073)
Exchange differences	(3)	(4,115)	(6,686)	(3)	-	(10,807)
Balance at 31 December 2014	261,820	132,248	715,828	5,513	-	1,115,409
Balance at 1 January 2015	261,820	132,248	715,828	5,513	-	1,115,409
Depreciation for the year	27,605	7,798	100,393	531	-	136,327
Disposals	(14,637)	(6,478)	(3,775)	-	-	(24,890)
Exchange differences	-	(10,541)	(16,349)	(48)	-	(26,938)
Balance at 31 December 2015	274,788	123,027	796,097	5,996	-	1,199,908
Net carrying amounts						
Balance at 31 December 2014	793,571	27,731	216,953	2,043	270,217	1,310,515
Balance at 31 December 2015	735,598	20,255	210,211	1,939	377,378	1,345,381

**QAR '000s** 

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### **14. INTANGIBLE ASSETS**

					Internally	
			Customer	Core	developed	
	Goodwill	Brand	relationship	deposit	software	Total
Cost						
Balance at 1 January 2014	449,465	116,459	381,521	102,639	13,969	1,064,053
Additions / transfers	525	4,253	-	-	2,253	7,031
Disposals	-	-	-	-	-	-
Exchange differences	(41,003)	(10,875)	(34,776)	(9,356)	(1,411)	(97,421)
Balance at 31 December 2014	408,987	109,837	346,745	93,283	14,811	973,663
Balance at 1 January 2015	408,987	109,837	346,745	93,283	14,811	973,663
Additions / transfers	-	9,593	-	-	6,720	16,313
Disposals	-	-	-	-	-	-
Exchange differences	(83,163)	(23,039)	(70,507)	(18,968)	(3,502)	(199,179)
Balance at 31 December 2015	325,824	96,391	276,238	74,315	18,029	790,797
Amortisation						
Balance at 1 January 2014	-	59,469	-	-	8,098	67,567
Amortisation during the year	-	4,743	36,894	8,323	2,697	52,657
Impaired during the year	-	-	-	-	-	-
Exchange differences	-	(5,646)	-	-	(838)	(6,484)
Balance at 31 December 2014	-	58,566	36,894	8,323	9,957	113,740
Balance at 1 January 2015	-	58,566	36,894	8,323	9,957	113,740
Amortisation during the year	-	4,010	36,894	8,323	3,335	52,562
Impaired during the year	-	-	-	-	-	-
Exchange differences	-	(11,911)	-	-	(1,973)	(13,884)
Balance at 31 December 2015	-	50,665	73,788	16,646	11,319	152,418
Net carrying amounts						
Balance at 31 December 2014	408,987	51,271	309,851	84,960	4,854	859,923
Balance at 31 December 2015	325,824	45,726	202,450	57,669	6,710	638,379

#### Impairment testing for CGU containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's CGU-ABank. A discount rate of 16.5% and a terminal growth rate of 2% were used to estimate the recoverable amount of ABank. No impairment losses on goodwill were recognised during 2015 (2014: nil).

The recoverable amount for the CGU has been calculated based on the 'Value In Use Method', determined by discounting the future cash flows expected to be generated from the continuing use of the CGU. No impairment losses were recognised during 2015 (2014: nil) because the recoverable amounts of this CGU was determined to be higher than their carrying amount. The discount rate was a pre-tax measure based on the Government Bonds10 year yield USD, adjusted for an equity market risk premium, equity beta and inflation differential in Turkey and for USD.

Five years of cash flow are included in the discounted cash model. A long term growth rate into perpetuity has been determined as the lower of the nominal GDP rates for the country in which CGU operate and the long term compound annual profit before taxes, depreciation and amortization growth rate estimated by the management. The key assumptions described above may change as economic and market conditions change. The Group estimates that reasonably possible changes in these assumptions would not cause the recoverable amount of CGU to decline below the carrying amount.

# QAR '000s

#### 15. **OTHER ASSETS**

	2015	2014
Interest receivable and accrued income	592,398	573,440
Prepaid expenses	73,664	82,032
Accounts receivable	245,864	296,807
Repossessed collateral*	1,959,536	1,107,543
Positive fair value of derivatives (Note 36)	155,181	223,757
Clearing cheques	27,808	29,413
Others	249,346	124,887
	3,303,797	2,437,879

\*This represents the value of the properties acquired in settlement of debts and subsequent additions, which have been stated at their carrying value net of any allowance for impairment. The estimated market values of these properties at the end of the reporting period are not materially different from the carrying values.

#### 16. **DUE TO BANKS**

	2015	2014
Balances due to central banks	240,928	364,000
Current accounts	628,626	606,192
Placements with banks	9,428,341	11,912,257
Repurchase agreements with banks	2,158,140	1,242,057
	12,456,035	14,124,506

## **17. CUSTOMER DEPOSITS**

		2015	2014
a)	By type		
	Current and call deposits	18,082,053	17,635,842
	Saving deposits	5,362,247	5,343,913
	Time deposits	46,343,354	38,581,464
		69,787,654	61,561,219
b)	By sector		
	Government	9,054,395	5,384,681
	Government and semi government agencies	10,616,050	12,491,436
	Individuals	21,951,875	18,643,744
	Corporate	26,777,580	21,122,880
	Non-banking financial institutions	1,387,754	3,918,478
		69,787,654	61,561,219

# QAR '000s

# **18. DEBT SECURITIES**

	2015	2014
EMTN unsecured Programme – Senior unsecured notes	4,524,582	4,514,279
Senior Notes	1,076,371	1,335,648
Subordinated Notes	2,848,384	2,677,276
CHF Fixed Rate Bond *	-	1,017,593
Total	8,449,337	9,544,796

The following table provides the breakdown of the Debt Securities as at close of 31 December 2015.

Instrument	Issuer	<b>Issued amount</b>	Issued on	Maturity	Coupon
EMTN - Senior notes	CBQ Finance Ltd	USD 500 million*	Apr-12	Apr-17	Fixed Rate 3.375%
	CBQ Finance Ltd	USD 750 million*	Jun-14	Jun-19	Fixed Rate 2.875%
CHF Fixed Rate Bond	CBQ Finance Ltd	CHF 275 million*	Dec-10	Dec-15	Fixed Rate 3.0%, repaid
Subordinate notes	CBQ Finance Ltd	USD 600 million*	Nov-09	Nov-19	Fixed Rate 7.50%
Senior Notes	ABank	USD 250 million**	Jul-14	Jul-19	Fixed Rate 3.125%
Subordinate notes	ABank	USD 105 million	Dec-10	Jun-21	Floating Rate LIBOR +4.50%
	ABank	EUR 30 million	Dec-11	Jun-22	Floating Rate LIBOR +4.50%
	ABank	USD 50 million	Jun-15	Jun-25	Floating Rate LIBOR +6.00%
Senior Notes	ABank	TL 62.4 million	Sep-15	Feb-16	Fixed Rate 12.098%
	ABank	TL 75.9 million	Oct-15	Apr-16	Fixed Rate 11.66%

 $\ast$  issued for and Guarnteed by the Bank

\*\* Guarnteed by the Bank

Movements in debt securities are analysed as follows:

	2015	2014
Balance at beginning of the year	9,544,796	9,759,667
Additions	403,427	4,064,863
Repayments	(1,399,732)	(4,020,435)
Fair value adjustment	11,415	(125,404)
Amortisation of discount and transaction cost	14,345	19,363
Exchange difference	(124,914)	(153,258)
Balance at 31 December	8,449,337	9,544,796
The table below shows the maturity profile of debt securities:		
	2015	2014
Up to 1 year	172,400	1,448,427
Between 1 and 3 years	1,812,031	1,806,462
Over 3 years	6,464,906	6,289,907
Balance at 31 December	8,449,337	9,544,796

# **19. OTHER BORROWINGS**

	2015	2014
Syndicated loans	6,326,467	3,629,880
Bilateral loans	1,092,135	2,002,069
Others *	4,655,815	3,707,729
Total	12,074,417	9,339,678

\*This includes the other borrowings of Abank QAR 4,125 million (2014: QAR 3,708 million).

Movements in other borrowings are as follows:	2015	2014
Balance at beginning of the year	9,339,678	7,345,717
Additions	9,819,002	6,835,137
Repayments	(6,539,127)	(4,425,817)
Fair value adjustment on consolidation of ABank	(37,291)	(20,717)
Amortisation of discount and transaction cost	9,521	8,487
Exchange difference	(517,366)	(403,129)
Balance at 31 December	12,074,417	9,339,678

The table below shows the maturity profile of other borrowings:

	2015	2014
Up to 1 year	5,333,259	3,770,556
Between 1 and 3 years	5,727,114	5,068,645
Over 3 years	1,014,044	500,477
Balance at 31 December	12,074,417	9,339,678

QAR '000s

# **20. OTHER LIABILITIES**

	2015	2014
Interest payable	234,396	161,229
Accrued expense payable	192,498	157,996
Other provisions (Note i)	210,006	178,413
Negative fair value of derivatives (Note 36)	81,137	209,300
Unearned income	77,406	68,171
Cash margins	350,510	275,833
Accounts payable	362,850	372,678
Directors' remuneration and meeting attendance fee	18,500	18,000
Social & sports activities support fund ("Daam") (Note 23)	35,841	48,505
Dividend payable	15,190	12,139
Managers' cheque and payment order	10,657	27,619
Unclaimed balances	65,227	11,580
Due for trade acceptances	484,768	383,078
NCI – put option fair value	651,052	723,721
Deferred tax liabilities	69,446	134,227
Income tax payable	26,003	30,755
Others	469,444	572,792
Total	3,354,931	3,386,036

# (i) Other provisions

	Provident fund (a)	Pension fund (b)	Total 2015	Total 2014
Balance at 1 January	177,011	1,402	178,413	178,202
Provision made during the year (note 31)	42,412	11,930	54,342	43,074
Earnings of the fund	5,423	-	5,423	5,044
Provident fund – staff contribution	7,675	6,659	14,334	11,693
Transferred to state retirement fund authority	-	(17,550)	(17,550)	(13,388)
Payment during the year	(23,262)	-	(23,262)	(45,458)
Exchange difference	(1,694)	-	(1,694)	(754)
Balance at 31 December	207,565	2,441	210,006	178,413

(a) The provident fund includes the Group's obligations for end of service benefits to expatriate staff per Qatar labour law and the employment contracts.

(b) Pension fund contributions in respect of the national staff are paid to the State administered retirement fund at the end of each month. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized when they are due.

QAR '000s

**QAR '000s** 

#### 21. EQUITY

#### (a) Share capital

The issued, subscribed and paid up capital of the Bank is QAR 3,266,292,100 (2014: QAR 2,969,356,460) divided into 326,629,210 (2014: QAR 296,935,646) ordinary shares of QAR 10 each.

In thousands of shares	2015	2014
On issue at the beginning of the reporting period Bonus shares issued	296,936 29,693	247,446 49,490
In issue at 31 December	326,629	296,936

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' Annual/Extra-ordinary General meeting of the Bank.

#### (b) Legal reserve

The Legal Reserve of Commercial Bank and Abank are QAR 8,740 million (2014: QAR 8,740 million) and QAR 80 million (2014: QAR 80 million) respectively, totalling QAR 8,820 million (2014: QAR 8,820 million)

In accordance with Qatar Central Bank Law No 33 of 2006 as amended, 10% of the net profit of the year is required to be transferred to legal reserve. Share premium collected from the issuance of new shares also transferred to legal reserve. Transfer to legal reserve from net profit is mandatory until the legal reserve equals 100% of the paid up capital. This reserve is not available for distribution except in circumstances specified in Qatar Commercial Companies Law No 11 of 2015 and is subject to pre-approval from QCB.

In accordance with the Turkish Commercial code, an entity is required to transfer 5% of net profit until the legal reserve is equal to 20% of issued and fully paid up share capital. Rate for transfer to legal reserve goes up to 10% of net profit allocated for distribution excluding the first 5% of the allocated profit. Share premium and proceeds from cancelled shares, if any net of related expenses are also transferred to legal reserve.

#### (c) General reserve

As per the Bank's Articles of Association, the general reserve may only be used in accordance with a resolution from the General Assembly upon the Board of Directors recommendation and after obtaining Qatar Central Bank approval.

#### (d) Risk reserve

In accordance with QCB regulations, a risk reserve should be created to cover contingencies on both the public and private sector financing assets, with a minimum requirement of 2.50% of the total loans and advances of the Group inside and outside Qatar after the exclusion of the specific provisions and interest in suspense. The finance provided to/or secured by the Ministry of Finance or finance against cash guarantees is excluded from the gross direct finance. From distributable profit of the year, the total amount of transfer made to the risk reserve was QAR79 million (2014: QAR 392 million).

#### (e) Fair value reserve

The fair value reserve arises from the revaluation of the available-for-sale investments and change of post acquisition fair value reserve of its associates.

**QAR '000s** 

#### 21. EQUITY (CONTINUED)

#### (f) Other reserves

This includes the Group's share of profit from investment in associates and joint arrangement and non-distributable profit of subsidiaries, net of cash dividend received, as required by QCB regulations as follows:

	2015	2014
Balance as at 1 January	1,098,090	835,840
Share of result of associates and joint arrangement (note 12)	109,066	381,166
Dividend from associates and joint arrangement (note 12)	(117,269)	(118,916)
	(8,203)	262,250
Transferred from retained earning	50,000	-
Net movement	41,797	262,250
Balance as at 31 December	1,139,887	1,098,090

#### (g) Proposed cash dividend and bonus shares

The Board of Directors has proposed a cash dividend of 30% or QAR 3 per share for the year 2015 (2014: 35% or QAR 3.5 per share and 1bonus share for every 10 shares held). This proposal is subject to approval at the Annual General Assembly.

### (h) Dividends paid

During the year, the shareholders received a dividend of QAR 3.5 per share totalling QAR 1,039 million in respect of the year ended 31 December 2014 (2014: QAR 2.0 per share totalling QAR 495 million in respect of the year ended 31 December 2013).

## (i) Instrument eligible for additional capital

In December 2013 the Bank raised additional tier 1 capital by issuing unsecured perpetual non-cumulative unlisted Tier 1 notes for an amount of QAR 2 billion. The distributions (i.e. coupon payments) are discretionary and non-cumulative and priced at a fixed rate of 6% per annum, payable annually until the first call date (i.e. 1 December 2019), and thereafter to be reset at a prevailing 5 year mid-swap rate plus margin every sixth year.

The Note is ranked junior to the Bank's existing unsubordinated obligations including existing subordinated debt and depositors, pari passu to all current and future subordinated obligations and senior to the ordinary shares issued by the Bank

The Note has no fixed redemption date and the Bank can only redeem the Note in the limited circumstance as mentioned in the term sheet i.e. regulatory / tax redemption and other general redemption conditions solely at the Bank's discretion. The Bank might be required to write-off the proposed Capital issue, if a "loss absorption" event is triggered and the Bank has non-discretionary obligation to deliver cash or financial assets. These notes have been classified under equity.

During the year bank paid a 6% dividend amounting to QAR 120 million in respect of the year ended 31 December 2015 (2014: QAR 120 million)

#### 22. OTHER COMPREHENSIVE INCOME

	2015	2014
Available-for-sale investments:		
Positive change in fair value	32,146	323,986
Negative change in fair value	(119,408)	(17,719)
Net change in fair value	(87,262)	306,267
Net amount transferred to profit or loss*	(63,024)	(62,347)
	(150,286)	243,920
Foreign currency translation differences for foreign operation	(524,760)	(239,955)
Share of other comprehensive income of associates and joint arrangements	(15,452)	(6,392)
Total other comprehensive income	(690,498)	(2,427)

\*Net amount transferred to profit or loss includes a positive change in fair value of QAR 64.5 million (2014: QAR 62.6 million) and a negative change in fair value of QAR 1.5 million (2014: QAR 0.3 million).

**QAR '000s** 

# 23. CONTRIBUTION TO SOCIAL AND SPORTS ACTIVITIES SUPPORT FUND ("DAAM")

Pursuant to Law No. 13 of 2008, the Bank made an appropriation of QAR 35.9 million (2014: QAR 48.5 million) from retained earnings for its contribution to the Social and Sports Activities Support Fund ("Daam") of Qatar. This amount represents 2.5% of the net profit for the year ended 31 December 2015.

# 24. INTEREST INCOME

		2015	2014
	Loans and advances to customers	3,612,648	3,833,458
	Debt securities	501,498	651,448
	Amounts deposited with banks	163,189	146,015
	Amounts deposited with central banks	13,869	10,190
		4,291,204	4,641,111
25.	INTEREST EXPENSE		
<u> </u>		2015	2014
		1.077.000	1 126 407
	Customer deposits Debt securities	1,066,908	1,136,497
	Other borrowings	397,369 168,661	519,657 128,371
	Amount deposited by banks	123,977	275,920
		1,756,915	2,060,445
			,, -
26.	FEE AND COMMISSION INCOME		
		2015	2014
	Loans and financing advisory services	609,861	473,544
	Credit and debit card fees	356,912	323,326
	Indirect credit facilities	146,507	137,450
	Banking and other operations	108,808	186,270
	Investment activities for customers	42,057	49,663
		1,264,145	1,170,253
27.	FEE AND COMMISSION EXPENSE		
		2015	2014
	Credit and debit card fees	235,625	225,538
	Brokerage services	10,139	40,955
	Others	47,664	24,148
		293,428	290,641
		· · · · · · · · · · · · · · · · · · ·	-

# The Commercial Bank (Q.S.C.)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS As at and for the year ended 31 December 2015

QAR	000s

28.	NET FOREIGN EXCHANGE GAIN	2015	2014
		2015	2014
	Dealing in foreign currencies & revaluation of spot assets	141,406	119,656
29.	INCOME FROM INVESTMENT SECURITIES		
<i>2)</i> .		2015	2014
	Net gain on disposal of available-for-sale securities	86,636	166,787
	Dividend income	19,580	16,504
	(Loss) /Gain on investment securities at fair value through income statement	(1,332)	2,179
		104,884	185,470
30.	OTHER INCOME		
		2015	2014
	Rental and other income	105,479	112,881
	Gain on sale of property & equipment	89,761	17,102
	Management fees from associates	2,622	7,082
		197,862	137,065
31.	STAFF COSTS		
51.	STATE COSTS	2015	2014
	Salaray & allowances	776,207	754,014
	Health care and medical insurance expenses	17,768	21,340
	Staff end of services and pension fund contribution (Note 20 (i))	54,342	43,074
	Training & education	16,147	14,039
		864,464	832,467

# **32. OTHER EXPENSES**

	2015	2014
Marketing and advertisement	91,978	103,742
Professional fees	161,991	91,159
Communication, utilities and insurance	60,701	55,940
Board of Directors' remuneration and attendance fees	18,500	18,630
Occupancy, IT consumables and maintenance	127,397	129,577
Travel and related costs	3,444	11,161
Printing and stationery	11,133	12,726
Outsourcing service costs	96,185	93,322
Others	66,044	75,705
	637,373	591,962

#### 33. EARNINGS PER SHARE

Earnings per share of the Bank is calculated by dividing profit for the year attributable to the equity holders of the Bank by the weighted average number of ordinary shares in issue during the year:

		2015	2014
	Profit for the year attributable to the equity holders of the Bank	1,401,457	1,880,316
	Less: Dividend on instrument eligible for additional capital	(120,000)	(120,000)
	Profit for EPS calculation	1,281,457	1,760,316
	Weighted average number of outstanding ordinary shares in thousands*	326,629	326,629
	Earnings per share (QAR)	3.92	5.39
	*Number of ordinary share of 2014 restated for 10% Bonus share issue.		
34.	CONTINGENT LIABILITIES AND OTHER COMMITMENTS		
		2015	2014
<b>a</b> )	Contingent liabilities		
	Unutilized credit facilities	5,828,606	6,156,369
	Guarantees	22,900,522	21,449,106
	Letters of credit	3,520,761	4,046,513
	Total	32,249,889	31,651,988
b)	Other commitments		
	Forward foreign exchange contracts and derivatives at notional value	37,522,866	16,002,708
	Capital commitments	400,195	399,857
	Total	37,923,061	16,402,565

QAR '000s

2015

2014

# 34. CONTINGENT LIABILITIES AND OTHER COMMITMENTS(CONTINUED)

b) Other commitments (continued) Unused facilities

Commitments to extend credit represent contractual commitments to make loans and revolving credits. The total contractual amounts do not necessarily represent future cash requirements, since commitments may expire without being drawn upon.

#### **Guarantees and Letters of credit**

Guarantees and letters of credit commit the group to make payments on behalf of customers in the event of a specific event. Guarantees and standby letters of credit carry the same credit risk as loans.

#### Lease commitments

The Group leases a number of branches and office premises under operating leases. Lease rentals are payable as follows:

	2015	2014
Less than one year	3,148	2,725
Between one and five years	32,014	124,782
More than five years	1,329	9,829
	36,491	137,336

# 35 CASH AND CASH EQUIVALENTS

Cash and balances with central banks *	1,065,322	2,803,095
Due from banks up to 90 days	9,873,916	9,946,582
	10,939,238	12,749,677

\*Cash and balances with central banks exclude the mandatory cash reserve.

**QAR '000s** 

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## **36. DERIVATIVES**

At 31 December 2015:Positive fair valueNegative fair valueNotional amountwithin 3 months $3 - 12$ months $1 - 5$ yearsDerivatives held for trading:Interest rate swaps106,587 $60,732$ $1,089,489$ $13,417$ $48,701$ $285,183$ Forward foreign exchange contracts and others $48,594$ $20,262$ $34,885,337$ $22,430,425$ $7,794,977$ $4,177,440$ Derivatives held for fair value hedges: $     -$ Interest rate swaps $     -$ Derivatives held for cash flow hedges: $     -$ Forward foreign exchange $      -$ Interest rate swaps $      -$ Total155,181 $81,137$ $37,522,866$ $22,717,882$ $7,843,678$ $4,462,623$ At 31 December 2014:Derivatives held for trading: $ 162,315$ $160,674$ $2,967,174$ $12,816$ $46,130$ $270,180$ Forward foreign exchange contracts and others $59,173$ $23,799$ $11,581,046$ $8,685,304$ $1,406,729$ $1,489,013$ Derivatives held for fair value hedges: $     -$ Correst currency intergence trates waps $ 1029,306$ $  -$ Derivatives held for fair value hedges: $  -$		•	U	Notional / expected				
Derivatives held for trading:   106,587   60,732   1,089,489   13,417   48,701   285,183     Forward foreign exchange contracts and others   48,594   20,262   34,885,337   22,430,425   7,794,977   4,177,440     Derivatives held for fair value hedges:   Interest rate swaps   -   -   1,274,000   - </th <th>More than</th> <th></th> <th></th> <th></th> <th></th> <th>0</th> <th></th> <th></th>	More than					0		
Interest rate swaps 106,587 60,732 1,089,489 13,417 48,701 285,183   Forward foreign exchange contracts and others 48,594 20,262 34,885,337 22,430,425 7,794,977 4,177,440   Derivatives held for fair value hedges: - - 1,274,000 - - -   Interest rate swaps - - 1,274,000 - - - -   Derivatives held for cash flow hedges: - - 1,274,000 - <t< th=""><th>5 years</th><th>years</th><th>months</th><th>3 months</th><th>amount</th><th>fair value</th><th>fair value</th><th>At 31 December 2015:</th></t<>	5 years	years	months	3 months	amount	fair value	fair value	At 31 December 2015:
Forward foreign exchange contracts and others 48,594 20,262 34,885,337 22,430,425 7,794,977 4,177,440   Derivatives held for fair value hedges: - - 1,274,000 - - -   Derivatives held for cash flow hedges: - - 1,274,000 - - - -   Forward foreign exchange - - 143 274,040 274,040 -								Derivatives held for trading:
Derivatives held for fair value hedges:Interest rate swaps1,274,000Derivatives held for cash flow hedges:Forward foreign exchange-143274,040274,040Interest rate swaps-143274,040274,040Total155,18181,13737,522,86622,717,8827,843,6784,462,623At 31 December 2014:Derivatives held for trading:Interest rate swaps162,315160,6742,967,17412,81646,130270,180Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges:	742,188	285,183	48,701	13,417	1,089,489	60,732	106,587	Interest rate swaps
Interest rate swaps1,274,000Derivatives held for cash flow hedges:Forward foreign exchange143274,040274,040Interest rate swaps-143274,040274,040Total155,18181,13737,522,86622,717,8827,843,6784,462,623At 31 December 2014:Derivatives held for trading:Interest rate swaps162,315160,6742,967,17412,81646,130270,180Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges:	482,495	4,177,440	7,794,977	22,430,425	34,885,337	20,262	48,594	Forward foreign exchange contracts and others
Derivatives held for cash flow hedges:Forward foreign exchange-143274,040274,040Interest rate swaps-155,18181,13737,522,86622,717,8827,843,6784,462,623At 31 December 2014:Derivatives held for trading:Interest rate swaps162,315160,6742,967,17412,81646,130270,180Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges:								Derivatives held for fair value hedges:
Forward foreign exchange - </td <td>1,274,000</td> <td>-</td> <td>-</td> <td>-</td> <td>1,274,000</td> <td>-</td> <td>-</td> <td>Interest rate swaps</td>	1,274,000	-	-	-	1,274,000	-	-	Interest rate swaps
Interest rate swaps - 143 274,040 274,040 - -   Total 155,181 81,137 37,522,866 22,717,882 7,843,678 4,462,623   At 31 December 2014: Derivatives held for trading: -								Derivatives held for cash flow hedges:
Interest nue o staps 155,181 81,137 37,522,866 22,717,882 7,843,678 4,462,623   At 31 December 2014: Derivatives held for trading: 162,315 160,674 2,967,174 12,816 46,130 270,180   Forward foreign exchange contracts and others 59,173 23,799 11,581,046 8,685,304 1,406,729 1,489,013   Derivatives held for fair value hedges: 54,173 23,799 11,581,046 8,685,304 1,406,729 1,489,013	-	-	-	-	-	-		Forward foreign exchange
At 31 December 2014: Derivatives held for trading: Interest rate swaps162,315160,6742,967,17412,81646,130270,180Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges: </td <td>-</td> <td>-</td> <td>-</td> <td>274,040</td> <td>274,040</td> <td>143</td> <td></td> <td>Interest rate swaps</td>	-	-	-	274,040	274,040	143		Interest rate swaps
Derivatives held for trading:Interest rate swaps162,315160,6742,967,17412,81646,130270,180Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges:	2,498,683	4,462,623	7,843,678	22,717,882	37,522,866	81,137	155,181	Total
Interest rate swaps 162,315 160,674 2,967,174 12,816 46,130 270,180   Forward foreign exchange contracts and others 59,173 23,799 11,581,046 8,685,304 1,406,729 1,489,013   Derivatives held for fair value hedges:								At 31 December 2014:
Forward foreign exchange contracts and others59,17323,79911,581,0468,685,3041,406,7291,489,013Derivatives held for fair value hedges:								Derivatives held for trading:
Derivatives held for fair value hedges:	2,638,048	270,180	46,130	12,816	2,967,174	160,674	162,315	Interest rate swaps
-	-	1,489,013	1,406,729	8,685,304	11,581,046	23,799	59,173	Forward foreign exchange contracts and others
$C_{ross}$ currency interest rate swaps - 11.415 1.029.306 - 1.029.306 -								Derivatives held for fair value hedges:
Closs currency increase Take swaps 1,029,000 1,029,000	-	-	1,029,306	-	1,029,306	11,415	-	Cross currency interest rate swaps
Derivatives held for cash flow hedges:								Derivatives held for cash flow hedges:
Forward foreign exchange   2,269   -   81,196   38,944   -   42,252	-	42,252	-	38,944	81,196	-	2,269	Forward foreign exchange
Interest rate swaps - 13,412 343,986 343,986	-	343,986	-	-	343,986	13,412		Interest rate swaps
Total 223,757 209,300 16,002,708 8,737,064 2,482,165 2,145,431	2,638,048	2,145,431	2,482,165	8,737,064	16,002,708	209,300	223,757	Total

The bank maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any one time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the bank (i.e. assets) which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the bank requires margin deposits from counter-parties.

### **37. INVESTMENT CUSTODIAN**

As at the end of the reporting date, the Group holds QAR 267.63 million (2014: QAR 268 million) worth of international investment securities on behalf of its customers. Out of this amount, investment securities with a value of QAR 226 million (2014: QAR 223 million) are held with an international custody and settlement house. The remaining investment securities are held with the financial institutions through whom the securities were purchased. These financial institutions are industry leaders in their respective fields. The Group has established maximum limits for such holding with each financial institution according to its risk management policy

# 38. RELATED PARTIES

The Group carries out various transactions with subsidiaries, associates and joint arrangement companies, members of the Board of Directors and the executive management or companies in which they have significant interest or any other parties of important influence in the Group's financial or operations decisions. The balances at the year end with these accounts were as follows:

Board members of the bank	2015	2014
- Loans, advances and financing activities (a)	2,141,555	1,646,600
- Deposits	177,832	272,589
- Contingent liabilities, guarantees and other commitments	5,659	5,603
- Interest and fee income	9,496	10,532
- Interest paid on deposits accounts of board members	9,699	9,495
- Remuneration and meeting attendance fees	18,500	19,190
Associates and joint arrangement companies		
Due from banks	506,368	506,181
Due to banks	5,149	95,313
Deposits	9,754	12,363
Contingent liabilities	772,252	757,271
- Interest earned from Associates	1,131	1,124
- Interest paid to Associates	320	404
Senior management of the bank		
- Remuneration and other benefits	57,657	97,238
- Loans and advances	11,502	9,366

(a) A significant portion of the loans, advances and financing activities' balance at 31 December 2015 with the members of the Board and the companies in which they have significant influence are secured against tangible collateral or personal guarantees. Moreover, the loans, advances and financing activities' are performing satisfactorily honouring all obligations.

#### 39. Other Equity - Put option

The Group acquired 75% of the ordinary shares and voting interest in Abank. For the remaining ordinary shares a put option is held by the non-controlling shareholder of ABank. Although the Group considers there is only a small likelihood of the put option being exercised, IAS 32 Financial Instruments - Presentation requires the present value of the potential amount payable to be recognized as a liability regardless of the probability of exercise of the put option, as this is not within the Group's control.

#### 40. Post Balance Sheet Event

On 24th January 2016 the Bank received Qatar Central Bank approval to raise additional tier I capital by issuing unsecured perpetual non-cumulative Tier I notes through a private placement. On the same day, a government entity in the State of Qatar communicated its intention to subscribe to this additional tier I capital issuance by the Bank amounting to QAR 2.0 billion in the first quarter of 2016. The distributions will be discretionary and non-cumulative and priced at a fixed rate of 6.0% per annum, payable annually until the first call date falling in the sixth year from the issue date.

SUPPLEMENTARY INFORMATION	
As at and for the year ended 31 December 2015	

Statement of Financial Position – Parent	2015	201
As at 31 December	2015	201
ASSETS		
Cash and balances with central bank	3,500,186	4,817,430
Due from banks	15,022,053	15,843,404
Loans and advances to customers	63,737,274	58,936,43
Investment securities	14,846,664	10,181,12
Investment in associates and joint arrangement and subsidiaries	5,648,520	5,645,95
Property and equipment	1,308,213	1,258,89
Other assets	2,718,032	1,778,22
TOTALASSETS	106,780,942	98,461,46
LIABILITIES		
Due to banks	11,429,925	13,269,03
Customer deposits	62,877,719	53,128,42
Debt securities	6,690,964	7,694,51
Other borrowings	6,692,246	5,631,94
Other liabilities	2,686,680	2,478,70
TOTAL LIABILITIES	90,377,534	82,202,62
EQUITY		
Share capital	3,266,292	2,969,356
Legal reserve	8,740,365	8,740,365
General reserve	26,500	26,500
Risk reserve	1,487,500	1,487,500
Fair value reserves	(20,775)	109,364
Other equity	(651,052)	(723,721
Retained earnings	1,554,578	1,649,470
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK	14,403,408	14,258,840
Instrument eligible for additional capital	2,000,000	2,000,000
TOTAL EQUITY	16,403,408	16,258,840
	107 700 040	00 461 466
TOTAL LIABILITIES AND EQUITY	106,780,942	98,461,46

# SUPPLEMENTARY INFORMATION As at and for the year ended 31 December 2015

# FINANCIAL STATEMENTS OF PARENT (continued)

# **b. Income Statement – Parent**

For the year ended 31 December	2015	2014
		2 001 022
Interest income	3,076,545	2,981,833
Interest expense	(1,045,033)	(1,019,987)
Net interest income	2,031,512	1,961,846
Fee and commission income	949,351	864,504
Fee and commission expense	(252,055)	(246,141)
Net fee and commission income	697,296	618,363
Foreign exchange gain	197,965	166,494
Income from investment securities	102,761	184,238
Other operating income	183,158	112,833
Net operating income	3,212,692	3,043,774
Staff costs	(628,596)	(550,141)
Depreciation	(122,666)	(126,652)
Impairment loss on investment securities	(56,355)	(49,811)
Net impairment loss on loans and advances to customers	(653,668)	(515,983)
Other expenses	(471,526)	(419,306)
Profit before dividend income from associates and joint arrangement	1,279,881	1,381,881
Dividend income from associates and joint arrangement	117,269	118,916
Profit for the year	1,397,150	1,500,797