



CONSOLIDATED FINANCIAL STATEMENTS

31 DECEMBER 2017

The Commercial Bank (P.S.Q.C.)

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CONSOLIDATED FINANCIAL STATEMENTS

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INDEPENDENT AUDITOR'S REPORT

To the Shareholders of The Commercial Bank (P.S.Q.C.)

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of The Commercial Bank (P.S.Q.C.) (the 'Bank') and its subsidiaries (together the 'Group'), which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statements of income, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ('IFRS') and the applicable provisions of Qatar Central Bank regulations ('QCB regulations').

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the Bank's consolidated financial statements in the State of Qatar, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Key Audit Matters (continued)

Impairment of loans and advances - refer to notes 3(c)(v), 4(b)(i), 4(b)(v), 5(a)(i) and 10(c) in the consolidated financial statements	How the matter was addressed in our audit
<p>We focused on this area because:</p> <ul style="list-style-type: none"> • Loans and advances are QAR 89,121 million representing 64.37% of the Group's total assets as at 31 December 2017, hence a material portion of the consolidated statement of financial position. The net impairment charge on loans and advances during the year was QAR 1,697 million. • The Group makes complex and subjective judgments over both timing of recognition of impairment and the estimation of the amount of such impairment. 	<p>Our audit procedures in this area included, among others:</p> <ul style="list-style-type: none"> • Our team used their local knowledge to assess the trends in their local credit environment and considered the likely impact on the Group's loans and advances portfolio to focus their testing on key risk areas. • For the corporate portfolio: <ul style="list-style-type: none"> - we tested the key controls over the credit grading and monitoring process; - we tested the governance controls over the impairment processes, including the continuous re-assessment by the Group that impairment policies remain appropriate for the risks within the Group's loans and advances portfolio; - we performed detailed credit assessments of a sample of performing and non-performing loans and advances in line with QCB regulations; - as part of our credit assessments for these selected loans and advances, we critically challenged the reasonableness of the forecast of recoverable cash flows, realization of collateral and other possible sources of repayment. We tested the consistency of key assumptions and compared them to progress against business plans and our own understanding of the relevant industries and business environments. We also agreed them where possible to externally derived evidence. • For the retail portfolio, the impairment process is based on historical payment performance of each segment within the portfolio, adjusted for current market and economic conditions. We tested the accuracy of key variables relevant for the retail loans portfolio (e.g. year-end balances, repayment history, past-due status) and we assessed the appropriateness of the impairment calculation methodology. We evaluated whether the output is consistent with historical payment performance, and we challenged the appropriateness of the Group's adjustments to reflect current market and economic conditions. • For the collective impairment calculation, our work included testing controls over the appropriateness of the methodology and models used to calculate the charge, the process of determining key assumptions and the identification of loans to be included within the calculation. • We assessed the adequacy of the Group's disclosure in relation to impairment of loans and advances by reference to the requirements of the relevant accounting standards and QCB regulations.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Key Audit Matters (continued)

Valuation of investment securities - refer to notes 3(c)(v), 5(a)(ii), 5(b)(i) and 11 in the consolidated financial statements	How the matter was addressed in our audit
<p data-bbox="272 705 596 730">We focused on this area because:</p> <ul data-bbox="272 763 783 1335" style="list-style-type: none"><li data-bbox="272 763 783 904">• Investment securities represent QAR 19,629 million or 14.18% of the Group's total assets as at 31 December 2017, hence a material portion of the consolidated statement of financial position.<li data-bbox="272 938 783 1050">• Of the total investment securities, QAR 1,959 million comprise unquoted debt and equity securities at fair value, the measurement of which requires use of estimates and judgements.<li data-bbox="272 1084 783 1335">• IFRS and QCB regulations require assessment at each reporting date to determine whether there is objective evidence that an investment is impaired. In case of equity instruments classified as 'Available for Sale' (AFS), objective evidence would include a significant or prolonged decline in the fair value of an investment below cost, determination of which requires management judgment.	<p data-bbox="809 705 1362 730">Our audit procedures in this area included, among others:</p> <ul data-bbox="809 752 1415 1357" style="list-style-type: none"><li data-bbox="809 752 1415 808">• Testing controls over the process of valuation of investment securities.<li data-bbox="809 831 1415 887">• Agreeing the valuation of the quoted equity and debt securities to externally quoted prices.<li data-bbox="809 909 1415 1021">• For unquoted debt and equity securities, assessing the appropriateness of the valuation methodology and challenging the key underlying assumptions, such as pricing inputs and discount factors.<li data-bbox="809 1043 1415 1122">• For debt securities, perform tests to determine whether there is objective evidence of impairment due to credit-related factors.<li data-bbox="809 1155 1415 1234">• Testing, for a selection of pricing inputs used, that they were externally sourced and were correctly input into the pricing models.<li data-bbox="809 1256 1415 1357">• We assessed the adequacy of the Group's disclosure in relation to the valuation of investment securities by reference to the requirements of the relevant accounting standards and QCB regulations.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Key Audit Matters (continued)

Impairment assessment of goodwill - refer notes 3(i)(i), 5(a)(ii) and 14 in the consolidated financial statements	How the matter was addressed in our audit
<p>We focused on this area because:</p> <ul style="list-style-type: none">• As at 31 December 2017, the Group's consolidated financial statements include recognised goodwill of QAR 201 million, net of impairment, which is a material amount for the purposes of our audit, and which arose from the Bank's acquisition of its Turkish subsidiary in 2013.• An assessment is required annually to establish whether this goodwill should continue to be recognized, or if any impairment is required. The impairment assessment relies on determining the recoverable amount of the investment in the subsidiary using valuation techniques such as discounted cash flows. The estimation of future cash flows and the rate at which they are discounted is inherently uncertain and requires the use of estimates and judgments.	<p>Our audit procedures in this area included, among others:</p> <ul style="list-style-type: none">• Testing of the Group's budgeting procedures upon which the forecasts are based.• We involved our own valuation specialists to assist us in:<ul style="list-style-type: none">- evaluating the appropriateness of the methodology used by the Group to assess impairment of goodwill;- evaluating key inputs and assumptions in cash flow projections used by the Group in comparison to externally derived data as well as our own assessments of investee specific circumstances and experience in the related industry, in particular its derivation of discount rates, terminal growth rates and comparing progress against stated business plans.• We assessed the adequacy of the Group's disclosure in relation to key inputs and assumptions for goodwill impairment by reference to the requirements of the relevant accounting standards.

Other Information

The Board of Directors is responsible for the other information. The other information comprises the information included in the Bank's annual report (the "Annual Report"), but does not include the Bank's consolidated financial statements and our auditor's report thereon. Prior to the date of this auditor's report, we obtained the report of the Board of Directors which forms part of the Annual Report, and the remaining sections of the Annual Report are expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above, and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we have obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Responsibilities of the Board of Directors for the Consolidated Financial Statements

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS and QCB regulations, and for such internal control as the Board of Directors determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISA, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Auditor's responsibilities for the Audit of the Consolidated Financial Statements (continued)

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

We have obtained all the information and explanations we considered necessary for the purposes of our audit. The Bank has maintained proper accounting records and its consolidated financial statements are in agreement therewith. We have read the report of the Board of Directors to determine whether the financial information contained therein is in agreement with the books and records of the Bank. We are not aware of any violations of the applicable provisions of the Qatar Central Bank Law No. 13 of 2012 and of the Qatar Commercial Companies Law No. 11 of 2015 or the terms of the Articles of Association and any amendments thereto, having occurred during the year which might have had a material effect on the Bank's consolidated financial position or performance as at and for the year ended 31 December 2017.

29 January 2018
Doha
State of Qatar



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Audit Registration No. 251
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Auditor's License No. 120153

CONSOLIDATED STATEMENT OF FINANCIAL POSITION


QAR '000s

As at 31 December	Notes	2017	2016
ASSETS			
Cash and balances with central banks	8	7,373,918	6,420,566
Due from banks	9	10,499,348	19,302,001
Loans and advances to customers	10	89,121,935	77,797,597
Investment securities	11	19,629,246	15,377,783
Investment in associates and a joint arrangement	12	2,088,158	4,300,647
Asset held for sale	13	2,287,100	-
Property and equipment	14	2,590,987	2,649,235
Intangible assets	15	430,178	483,364
Other assets	16	4,428,182	4,049,093
TOTAL ASSETS		138,449,052	130,380,286
LIABILITIES			
Due to banks	17	13,515,872	11,634,313
Customer deposits	18	77,633,333	70,926,401
Debt securities	19	11,604,890	11,717,260
Other borrowings	20	9,303,365	10,777,242
Other liabilities	21	5,370,073	6,023,798
TOTAL LIABILITIES		117,427,533	111,079,014
EQUITY			
Share capital	22	4,047,254	3,266,292
Legal reserve	22	9,742,066	8,828,240
General reserve	22	26,500	26,500
Risk reserve	22	1,890,408	1,802,308
Fair value reserve	22	(44,500)	(219,815)
Treasury shares	22	(179,507)	-
Foreign currency translation reserve	22	(1,383,926)	(1,259,807)
Other reserves	22	1,064,189	997,767
Revaluation reserve	22	1,264,794	1,264,794
Retained earnings		594,226	594,980
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK		17,021,504	15,301,259
Non-controlling interests		15	13
Instruments eligible for additional capital	22	4,000,000	4,000,000
TOTAL EQUITY		21,021,519	19,301,272
TOTAL LIABILITIES AND EQUITY		138,449,052	130,380,286

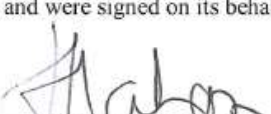
The consolidated financial statements were approved by the Board of Directors on 29 January 2018 and were signed on its behalf by:



Sheikh Abdulla Bin Ali Bin Jabor Al Thani
 Chairman



Mr. Hussain Ibrahim Alfardan
 Vice Chairman



Mr. Joseph Abraham
 Group Chief Executive Officer

The attached notes 1 to 41 form an integral part of these consolidated financial statements

CONSOLIDATED INCOME STATEMENT

QAR '000s

For the year ended 31 December	Notes	2017	2016
Interest income	25	5,138,921	4,562,589
Interest expense	26	<u>(2,620,621)</u>	<u>(2,221,841)</u>
Net interest income		<u>2,518,300</u>	<u>2,340,748</u>
Fee and commission income	27	1,029,333	1,041,156
Fee and commission expense	28	<u>(308,985)</u>	<u>(304,513)</u>
Net fee and commission income		<u>720,348</u>	<u>736,643</u>
Net foreign exchange gain	29	162,641	245,314
Income from investment securities	30	48,690	163,019
Other income	31	<u>79,296</u>	<u>92,119</u>
Net operating income		<u>3,529,275</u>	<u>3,577,843</u>
Staff costs	32	(713,472)	(872,272)
Depreciation	14	(152,392)	(137,050)
Amortization and impairment of intangible assets	15	(55,610)	(104,618)
Impairment loss on investment securities		(46,484)	(76,613)
Net impairment loss on loans and advances to customers	10(c)	(1,696,819)	(1,267,801)
Other expenses	33	<u>(403,593)</u>	<u>(571,602)</u>
Profit before share of results of associates and a joint arrangement		<u>460,905</u>	<u>547,887</u>
Share of results of associates and a joint arrangement	12	<u>147,876</u>	<u>(46,350)</u>
Profit before tax		<u>608,781</u>	<u>501,537</u>
Income tax expense		<u>(5,131)</u>	<u>(158)</u>
Profit for the year		<u>603,650</u>	<u>501,379</u>
Attributable to:			
Equity holders of the Bank		<u>603,648</u>	<u>500,750</u>
Non-controlling interests		<u>2</u>	<u>629</u>
Profit for the year		<u>603,650</u>	<u>501,379</u>
Earnings per share			
Basic/diluted earnings per share (QAR per share)	34	<u>0.90</u>	<u>0.78</u>

The attached notes 1 to 41 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

QAR '000s

For the year ended 31 December	Note	2017	2016
Profit for the year		<u>603,650</u>	<u>501,379</u>
Other comprehensive income for the year:			
Items that are, or may be subsequently reclassified to profit or loss:			
Foreign currency translation differences for foreign operation	23	(124,119)	(262,104)
Share of other comprehensive income of investment in associates and a joint arrangement	23	8,190	11,612
Net movement in fair value of available-for-sale investments	23	167,125	(173,843)
Items that are, or may not be subsequently reclassified to profit or loss:			
Revaluation on land and buildings	23	-	1,264,794
Other comprehensive income for the year		<u>51,196</u>	<u>840,459</u>
Total comprehensive income for the year		<u><u>654,846</u></u>	<u><u>1,341,838</u></u>
Attributable to:			
Equity holders of the Bank		<u>654,844</u>	1,341,209
Non-controlling interests		<u>2</u>	<u>629</u>
Total comprehensive income for the year		<u><u>654,846</u></u>	<u><u>1,341,838</u></u>

The attached notes 1 to 41 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
For the year ended 31 December

QAR '000s

	Notes	Share capital	Legal reserve	General reserve	Risk reserve	Fair value reserve	Treasury shares	Foreign currency translation reserve	Other reserves	Revaluation reserve	Retained earnings	Total equity attributable to equity holders of the Bank	Non-controlling interests	Instruments eligible for additional capital	Total equity
Balance as at 1 January 2017		3,266,292	8,828,240	26,500	1,802,308	(219,815)	-	(1,259,807)	997,767	1,264,794	594,980	15,301,259	13	4,000,000	19,301,272
Total comprehensive income for the year															
Profit for the year		-	-	-	-	-	-	-	-	-	603,648	603,648	2	-	603,650
Other comprehensive income		-	-	-	-	175,315	-	(124,119)	-	-	-	51,196	-	-	51,196
Total comprehensive income for the year		-	-	-	-	175,315	-	(124,119)	-	-	603,648	654,844	2	-	654,846
Transfer to legal reserve	22	-	2,062	-	-	-	-	-	-	-	(2,062)	-	-	-	-
Transfer to risk reserve	22	-	-	-	88,100	-	-	-	-	-	(88,100)	-	-	-	-
Net movement in other reserves and fair value reserve	22	-	-	-	-	-	-	-	66,422	-	(66,422)	-	-	-	-
Instruments eligible for additional capital	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dividend for Instruments eligible for additional capital	22	-	-	-	-	-	-	-	-	-	(240,000)	(240,000)	-	-	(240,000)
Social and sports fund	24	-	-	-	-	-	-	-	-	-	(15,091)	(15,091)	-	-	(15,091)
Put option on non-controlling interest		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transactions with equityholders of the Bank recognised directly in equity															
Contributions by and distributions to equity holders of the Bank:															
Increase in share capital		588,235	-	-	-	-	-	-	-	-	-	588,235	-	-	588,235
Increase in legal reserve	22	-	911,764	-	-	-	-	-	-	-	-	911,764	-	-	911,764
Dividends for the year 2016	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bonus issue	22	192,727	-	-	-	-	-	-	-	-	(192,727)	-	-	-	-
Treasury shares		-	-	-	-	-	(179,507)	-	-	-	-	(179,507)	-	-	(179,507)
Total contributions by and distributions to equity holders of the Bank		780,962	911,764	-	-	-	(179,507)	-	-	-	(192,727)	1,320,492	-	-	1,320,492
Net movement in non-controlling interests		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Balance as at 31 December 2017		4,047,254	9,742,066	26,500	1,890,408	(44,500)	(179,507)	(1,383,926)	1,064,189	1,264,794	594,226	17,021,504	15	4,000,000	21,021,519

The attached notes 1 to 41 form an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
For the year ended 31 December

QAR '000s

Notes	Share capital	Legal reserve	General reserve	Risk reserve	Fair Value reserve	Treasury shares	Foreign currency translation reserve	Other reserves	Other Equity	Revaluation reserve	Retained earnings	Total equity attributable to equity holders of the Bank	Non-controlling interests	Instruments eligible for additional capital	Total equity
Balance as at 1 January 2016	3,266,292	8,820,294	26,500	1,787,308	(70,305)	-	(804,995)	1,139,887	(651,052)	-	1,239,526	14,753,455	545,225	2,000,000	17,298,680
Total comprehensive income for the year															
Profit for the year	-	-	-	-	-	-	-	-	-	-	500,750	500,750	629	-	501,379
Other comprehensive income	-	-	-	-	(162,231)	-	(196,634)	-	-	1,264,794	-	905,929	(65,470)	-	840,459
Total comprehensive income for the year	-	-	-	-	(162,231)	-	(196,634)	-	-	1,264,794	500,750	1,406,679	(64,841)	-	1,341,838
Transfer to legal reserve	22	7,946	-	-	-	-	-	-	-	(7,946)	-	-	-	-	-
Transfer to risk reserve	22	-	-	15,000	-	-	-	-	-	(15,000)	-	-	-	-	-
Net movement in other reserves and fair value reserve	22	-	-	-	12,721	-	-	(142,120)	-	-	122,265	(7,134)	-	-	(7,134)
Instruments eligible for additional capital	22	-	-	-	-	-	-	-	-	-	-	-	-	2,000,000	2,000,000
Dividend for Instruments eligible for additional capital	22	-	-	-	-	-	-	-	-	-	(220,000)	(220,000)	-	-	(220,000)
Social and sports fund	24	-	-	-	-	-	-	-	-	-	(12,534)	(12,534)	-	-	(12,534)
Put option on non-controlling interest		-	-	-	-	-	-	-	651,052	-	-	651,052	-	-	651,052
Transactions with equity holders of the Bank recognised directly in equity															
Contributions by and distributions to equity holders of the Bank:															
Increase in share capital of Abank		-	-	-	-	-	-	-	-	-	-	-	47,305	-	47,305
Dividends for the year 2015	22	-	-	-	-	-	-	-	-	-	(979,888)	(979,888)	-	-	(979,888)
Bonus issue	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total contributions by and distributions to equity holders of the Bank		-	-	-	-	-	-	-	-	-	(979,888)	(979,888)	47,305	-	(932,583)
Net movement in non-controlling interest		-	-	-	-	-	(258,178)	-	-	-	(32,193)	(290,371)	(527,676)	-	(818,047)
Balance as at 31 December 2016	3,266,292	8,828,240	26,500	1,802,308	(219,815)	-	(1,259,807)	997,767	-	1,264,794	594,980	15,301,259	13	4,000,000	19,301,272

The attached notes 1 to 41 form an integral part of these consolidated financial statements.

The Commercial Bank (P.S.Q.C.)

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December

QAR '000s

	Notes	2017	2016
Cash flows from operating activities			
Profit before tax		608,781	501,537
<i>Adjustments for:</i>			
Net impairment loss on loans and advances to customers		1,696,819	1,267,801
Impairment loss on investment securities		46,484	76,613
Depreciation	14	152,392	137,050
Amortization of intangible assets and transaction costs		126,930	174,188
Loss on investment securities at fair value through profit or loss	30	2,635	6,383
Net gain on disposal of available-for-sale securities	30	(39,339)	(152,433)
Gain on disposal of property and equipment and other assets		(4,042)	(810)
Share of results of associates and joint arrangement	12	(147,876)	46,350
Operating profit before working capital changes		2,442,784	2,056,679
Working capital changes			
Change in due from banks		3,521,993	(1,385,806)
Change in loans and advances to customers		(13,984,587)	(4,938,019)
Change in other assets		(444,075)	(907,538)
Change in due to banks		2,194,421	(572,134)
Change in customer deposits		7,381,483	2,822,005
Change in other liabilities		(823,358)	2,512,556
Contribution to social and sports fund		(12,534)	(35,841)
Net cash from / (used in) operating activities		276,127	(448,098)
Cash flows from investing activities			
Acquisition of investment securities		(8,561,768)	(10,654,156)
Dividend received from associates and a joint a arrangement	12	81,454	79,389
Proceeds from sale/maturity of investment securities		4,253,761	10,564,071
Acquisition of property and equipment and intangible assets	14&15	(113,350)	(199,781)
Proceeds from the sale of property and equipment and other assets		6,201	4,436
Net cash (used in) / from investing activities		(4,333,702)	(206,041)
Cash flows from financing activities			
Proceeds from issue of debt securities	19	3,845,587	4,143,999
Repayment of debt securities	19	(3,968,148)	(178,298)
Repayment of other borrowings	20	(5,414,984)	(5,355,178)
Proceeds from other borrowings	20	4,161,023	4,158,709
Proceeds from rights issue		1,499,999	-
Proceeds from issue of instrument eligible for additional capital		-	2,000,000
Purchase of treasury shares		(179,507)	-
Dividends paid		-	(979,888)
Net cash (used in) / from financing activities		(56,030)	3,789,344
Net increase / (decrease) in cash and cash equivalents		(4,113,605)	3,135,205
Effect of exchange rate fluctuations		119,174	241,423
Cash and cash equivalents as at 1 January		14,315,866	10,939,238
Cash and cash equivalents as at the end of the year	36	10,321,435	14,315,866
Net cash flows from interest and dividend:			
Interest paid		2,613,395	2,001,392
Interest received		4,948,811	4,432,359
Dividend received		11,986	16,969

The attached notes 1 to 41 form an integral part of these consolidated financial statements.

1. REPORTING ENTITY

The Commercial Bank (P.S.Q.C.) (“the Bank”) is an entity domiciled in the State of Qatar and was incorporated in 1974 as a public share holding company under Emiri Decree No.73 of 1974. The commercial registration number of the Bank is 150. The address of the Bank’s registered office is PO Box 3232, Doha, State of Qatar. The consolidated financial statements of the Bank for the year ended 31 December 2017 comprise the Bank and its subsidiaries (together referred to as “the Group”). The Group is primarily engaged in conventional banking, brokerage services and the credit card business and operates through its head office, subsidiaries and branches.

The principal subsidiaries of the Group are as follows:

Name	Country of incorporation	Capital	Activity	Percentage of ownership	
				2017	2016
Alternatifbank A.S. (“ABank”)	Turkey	TRY 980,000,000	Banking services	100%	100%
Commercial Bank Financial Services (L.L.C.)	Qatar	QAR100,000,000	Brokerage services	100%	100%
Global Card Services L.L.C.	Sultanate of Oman	OMR500,000	Credit card business	100%	100%
CBQ Finance Limited	Bermuda	US\$1,000	Debt issuance for the Bank	100%	100%

2. BASIS OF PREPARATION

(a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) issued by the International Accounting Standards Board (“IASB”) and the applicable provisions of the Qatar Central Bank (“QCB”) regulations.

The Group presents its consolidated statement of financial position broadly in the order of liquidity. An analysis regarding recovery or settlement of assets/liabilities within twelve months after the end of the reporting date (“current”) and more than twelve months after the reporting date (“non-current”) is presented in Note 4(c) (iii).

(b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for the following assets and liabilities that are measured at fair value:

- investment securities designated at fair value through income statement;
- derivatives;
- available-for-sale investments;
- land and buildings; and
- The carrying values of recognised assets and liabilities that are hedged items in quantifying fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

(c) Functional and presentation currency

These consolidated financial statements are presented in Qatari Riyals (“QAR”), which is the Bank’s functional and presentation currency. Except as otherwise indicated, financial information presented in QAR has been rounded to the nearest thousand.

2. BASIS OF PREPARATION (CONTINUED)

(d) Use of estimates and judgments

The preparation of the consolidated financial statements in conformity with IFRS and QCB regulations requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements are described in note 5.

3. SIGNIFICANT ACCOUNTING POLICIES

Except for the changes explained in note 3(y), the accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Group entities.

(a) Basis of consolidation

(i) Business combination

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquire and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquire is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The excess of the consideration transferred the amount of any non-controlling interest in the acquired and the acquisition-date fair value of any previous equity interest in the acquired over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognised and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement.

Transaction costs are expensed as incurred, except if they are related to the issue of debt or equity securities.

(ii) Non-controlling interests (NCI)

In accordance with IFRS 3R, for each business combination, the acquirer can measure, at the acquisition date, components of NCI in the acquired business that represent ownership interests and entitle its holders to a proportionate share of the entity's net assets in the event of liquidation at either:

(a) fair value on the acquisition date; or

(b) the present ownership instruments' proportionate share in the recognised amounts of the acquiree's identifiable net assets.

NCI is measured only on initial recognition. The Group measures the NCI at fair value, including its share of goodwill.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(a) Basis of consolidation (continued)

(iii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group 'controls' an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date when control ceases.

The accounting policies of subsidiaries are consistent with the accounting policies adopted by the Group.

(iv) Transactions eliminated on consolidation

Intra-group balances, and income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

(v) Associates and joint arrangements

Associates and joint arrangements are entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights.

Investments in associates and joint arrangements are accounted for by the equity method of accounting and are initially recognised at cost (including transaction costs directly related to acquisition of investment in associates and joint arrangement). The Group's investment in associates and joint arrangements includes goodwill (net of any accumulated impairment loss) identified on acquisition.

The Group's share of its associates' and joint arrangement's post-acquisition profits or losses is recognised in the consolidated income statement; its share of post-acquisition reserve movements is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associates and joint arrangements equals or exceeds its interest in the associates and joint arrangements, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associates and joint arrangement.

Intergroup gains on transactions between the Group and its associates and joint arrangement are eliminated to the extent of the Group's interest in the associates and joint arrangements. Intergroup losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Associates financial statements are being prepared using similar accounting policies and period end as the parent.

(vi) Funds management

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity. Information about the Group's funds management is set out in Note 37.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(b) Foreign currency

(i) Foreign currency transactions and balances

Foreign currency transactions that require settlement in a foreign currency are translated into the respective functional currencies of the operations at the spot exchange rates at the date of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

The gains and losses on revaluation of foreign currency non-monetary available-for-sale investments are recognised in the consolidated statement of changes in equity.

Foreign currency differences resulting from the settlement of foreign currency transactions and arising on translation at period end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

(ii) Foreign operations

The results and financial position of all the Group's entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- Income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income.

Exchange differences arising from the above process are reported in equity and NCI as 'foreign currency translation reserve'.

When the Group has any foreign operation that is disposed of, or partially disposed of, such exchange differences are recognised in the consolidated income statement as part of the gain or loss on sale. Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of the net investment in the foreign operation and are recognised in other comprehensive income, and presented in the foreign exchange translation reserve in equity.

(c) Financial assets and financial liabilities

(i) Recognition and initial measurement

The Group initially recognises loans and advances to customers, due from / to banks, customer deposits, debt securities and other borrowings on the date at which they are originated. All other financial assets and liabilities are initially recognised on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c) Financial assets and financial liabilities

(ii) Classification

Financial assets

At inception a financial asset is classified in one of the following categories:

- loans and receivables (LaR);
- held to maturity (HTM);
- available-for-sale (AFS); and
- at fair value through profit or loss (FVTPL), either as: held for trading; or FVTPL on initial designation.

Financial liabilities

The Group has classified and measured its financial liabilities at amortized cost

(iii) Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Group is recognised as a separate asset or liability. On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss.

The Group enters into transactions whereby it transfers assets recognised, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

(iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group has a legal right to set off the recognised amounts and it intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

(v) Measurement principles

-Amortized cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment loss. The calculation of effective interest rate includes all fees paid or received that are an integral part of the effective interest rate (EIR).

-Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c) Financial assets and financial liabilities (continued)

(v) Measurement principles (continued)

-Fair value measurement (continued)

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Group on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

-Identification and measurement of impairment

At each reporting date the Group assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s), and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include significant financial difficulty of the borrower or issuer, default or delinquency by a borrower, restructuring of a loan or advance by the Group on terms that the Group would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

The Group considers evidence of impairment loss for loans and advances to customers and held-to-maturity investment securities at both a specific asset and collective level. All individually significant loans and advances to customers and held-to-maturity investment securities are assessed for specific impairment. All individually significant loans and advances to customers and held-to-maturity investment securities found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Loans and advances to customers and held-to-maturity investment securities that are not individually significant are collectively assessed for impairment by grouping together loans and advances to customers and held-to-maturity investment securities with similar risk characteristics.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Impairment losses are recognised in profit or loss and reflected in an allowance account against loans and advances to customers.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c) Financial assets and financial liabilities (continued)

(v) Measurement principles (continued)

-Identification and measurement of impairment (continued)

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Group and historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

For listed investments, a decline in the market value from cost by 20% or more, or a decline in the market value from cost for a continuous period of 9 months or more, are considered to be indicators of impairment.

Impairment losses on available-for-sale investment securities are recognised by transferring the cumulative loss that has been recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

In subsequent periods, the appreciation of fair value of previously impaired available-for-sale equity investment securities is recorded in fair value reserve.

(d) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. Cash and cash equivalents include amounts due from banks and with an original maturity of 90 days or less.

(e) Loans and advances to customers

Loans and advances to customers are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Group does not intend to sell immediately or in the near term.

Loans and advances to customers, cash and balances with central banks and due from banks are classified as 'loans and receivables'.

Loans and advances to customers are initially measured at the transaction price which is the fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(f) Investment securities

Subsequent to initial recognition investment securities are accounted for depending on their classification as either 'held to maturity', 'fair value through profit or loss', or 'available-for-sale'.

(i) Held-to-maturity financial assets

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity, and which were not designated as at fair value through profit or loss or as available-for-sale. Held-to-maturity investments are carried at amortised cost using the effective interest method.

(ii) Held for trading financial assets

A financial asset is classified as held-for-trading if it is:

- acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
- on initial recognition, part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit taking; or
- a derivative, except for a derivative that is a designated and effective hedging instrument

(iii) Financial assets designated as at fair value through profit or loss

In addition to financial assets held for trading, financial assets are classified in the FVTPL category on initial recognition, to designate such instruments as a FVTPL using the fair value option in one of the following circumstances:

When doing so results in more relevant information because either:

- it eliminates or significantly reduces a measurement or recognition inconsistency that would result from measuring assets or liabilities or recognising gains or losses on them on different bases (an "accounting mismatch"); or
- a group of financial assets or liabilities (or both) is managed and its performance is evaluated on a fair value basis in accordance with the entity's document risk management or investment strategy and information is provided by key management personnel on this basis.

The Group has classified its investments as held for trading where such investments are managed for short term profit taking or designated certain investments as fair value through profit or loss. Fair value changes on these investments are recognised immediately in profit or loss.

(iv) Available-for-sale financial investments

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Unquoted equity securities are carried at cost less impairment, and all other available-for-sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Dividend income is recognised in profit or loss when the Group becomes entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in profit or loss.

Other fair value changes are recognised in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in other comprehensive income are transferred to profit or loss.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**(g) Derivatives****(i) Derivatives held for risk management purposes and hedge accounting**

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives held for risk management purposes are measured at fair value. The Group designates certain derivatives held for risk management as well as certain non-derivative financial instruments as hedging instruments in qualifying hedging relationships. On initial designation of the hedge, the Group formally documents the relationship between the hedging derivative instrument(s) and hedged item(s), including the risk management objective and strategy in undertaking the hedge, together with the method that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, as to whether the hedging instrument(s) is (are) expected to be *highly effective* in offsetting the changes in the fair value or cash flows of the respective hedged item(s) during the period for which the hedge is designated, and whether the actual results of each hedge are within a range of 80-125 percent. The Group makes an assessment for a cash flow hedge of a forecast transaction, as to whether the forecast transaction is highly probable to occur and presents an exposure to variations in cash flows that could ultimately affect profit or loss. These hedging relationships are discussed below.

Fair value hedges

When a derivative is designated as the hedging instrument in a hedge of the change in fair value of a recognised asset or liability or a firm commitment that could affect profit or loss, changes in the fair value of the derivative are recognised immediately in profit or loss together with changes in the fair value of the hedged item that are attributable to the hedged risk. If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for fair value hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively. Any adjustment up to that point to a hedged item, for which the effective interest method is used, is amortised to profit or loss as part of the recalculated effective interest rate of the item over its remaining life.

Cash value hedges

When a derivative is designated as the hedging instrument in a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognized in other comprehensive income in the hedging reserve. The amount recognised in other comprehensive income is reclassified to profit or loss as a reclassification adjustment in the same period as the hedged cash flows affect profit or loss, and in the same line item in the statement of comprehensive income. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss. If the hedging derivative expires or is sold, terminated, or exercised, or the hedge no longer meets the criteria for cash flow hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively. In a discontinued hedge of a forecast transaction the cumulative amount recognised in other comprehensive income from the period when the hedge was effective is reclassified from equity to profit or loss as a reclassification adjustment when the forecast transaction occurs and affects profit or loss. If the forecast transaction is no longer expected to occur, then the balance in other comprehensive income is reclassified immediately to profit or loss as a reclassification adjustment.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in the consolidated income statement within 'Other gains/ (losses) – net'.

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place).

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the consolidated income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the consolidated income statement within 'Other gains/ (losses) – net'.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(g) Derivatives (continued)

(ii) Derivatives held for trading purposes

The Group's derivative trading instruments includes, forward foreign exchange contracts and interest rate swaps. The Group sells these derivatives to customers in order to enable them to transfer, modify or reduce current and future risks. These derivative instruments are fair valued as at the end of reporting date and the corresponding fair value changes is taken to the profit or loss.

(h) Property and equipment

(i) Recognition and measurement

Items of property and equipment are initially measured at cost and subsequently at cost less accumulated depreciation and accumulated impairment losses, if any, except for land and building which are subsequently measured at fair value.

Revaluations of freehold land and buildings are carried out by an independent valuer. Net surpluses arising on revaluation are credited to a revaluation reserve, except that a revaluation increase is recognised as income to the extent that it reverses a revaluation decrease of the same asset previously recognised as an expense. A decrease as a result of a revaluation is recognised as an expense, except that it is charged directly against any related revaluation surplus to the extent that the decrease does not exceed the amount held in the revaluation surplus in respect of that same asset. On disposal the related revaluation surplus is credited to retained earnings.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and capitalised borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and is recognised in other income/other expenses in profit or loss.

(ii) Subsequent costs

The cost of replacing a component of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

(iii) Depreciation

The depreciable amount is the cost of property and equipment, or other amount substituted for cost, less its residual value.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset and is based on cost of the asset less its estimated residual value. Land and Capital work in progress are not depreciated.

The estimated useful lives for the current and comparative years are as follows:

Buildings	20 years
Leasehold improvements	6 - 10 years
Furniture and equipment	3 - 8 years
Motor vehicles	5 years

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i) Impairment of goodwill and intangible assets

(i) Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred over the Group's interest in net fair value of the net identifiable assets, liabilities and contingent liabilities of the acquiree and the fair value of the non-controlling interest in the acquiree.

Goodwill impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. The carrying value of goodwill is compared to the recoverable amount, which is the higher of value in use and the fair value less costs of disposal. Any impairment is recognised immediately as an expense and is not subsequently reversed.

(ii) Intangible assets

The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses.

Internally generated intangibles, excluding capitalised development costs, are not capitalised and the related expenditure is reflected in profit or loss in the period in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of profit or loss as the expense category that is consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis. Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit or loss when the asset is derecognised.

(j) Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

(k) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(l) Financial guarantees

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee liabilities are recognised initially at their fair value, and this initial fair value is amortised over the life of the financial guarantee. The financial guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment when a payment under the guarantee has become probable. Financial guarantees are included within other liabilities.

(m) Employee benefits

Defined contribution plans

The Bank provides for its contribution to the State administered retirement fund for Qatari employees in accordance with the retirement law, and the resulting charge is included in staff cost in the consolidated income statement. The Bank has no further payment obligations once the contributions have been paid. The contributions are recognised when they are due.

Defined benefit plan

The Bank makes provision for end of service benefits payable to its expatriate employees on the basis of the employees' length of service in accordance with the employment policy of the Bank and the applicable provisions of the Labour Law. This provision is included in other provisions as part of other liabilities in the consolidated statement of financial position. The expected costs of these benefits are accrued over the period of employment.

ABank, under Turkish Labour Law, is required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires. There are certain transitional provisions relating to length of service prior to retirement. The amount payable consists of one month's salary subject to a maximum threshold per employee for each year of service. There are no agreements for pension commitments other than the legal requirement as explained above. The liability is not funded, as there is no funding requirement.

Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(n) Share capital and reserves

(i) Share issue costs

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments.

(ii) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Bank's equity holders.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(o) Interest income and expense

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading, are recognized within 'interest income' and 'interest expense' using the effective interest method.

The 'effective interest rate' is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or financial liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not future credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

(p) Fee and commission income and expense

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees, investment management fees, sales commission, placement fees and syndication fees, are recognised as the related services are performed. When a loan commitment is not expected to result in the draw-down of a loan, the related loan commitment fees are recognised on a straight-line basis over the commitment period. Other fees and commission expense relate mainly to transaction and service fees, which are expensed as the services are received.

(q) Income from investment securities

Gains or losses on the disposal of investment securities are recognised in profit or loss as the difference between fair value of the consideration received and carrying amount of the investment securities.

Unrealised gains or losses on fair value changes from remeasurement of investment securities classified as held for trading or designated as fair value through profit or loss are recognised in profit or loss.

(r) Dividend income

Dividend income is recognised when the right to receive dividend income is established.

(s) Income tax expenses

Taxes are calculated based on tax laws and regulations in other countries in which the Group operates. Tax is recognized based on an evaluation of the expected tax charge/credit. The Group operations inside Qatar are exempted from income tax.

(t) Earnings per share

The Bank presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary equity holders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary equity holders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

(u) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Chief Executive Officer of the Bank as its chief operating decision maker.

All transactions between operating segments are conducted on an arm's length basis directly associated with each segment are included in determining operating segment performance.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(v) Fiduciary activities

The Group acts as fund manager and in other fiduciary capacities that result in the holding or placing of assets on behalf of individuals, corporate and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group.

(w) Repossessed collateral

Repossessioned collaterals in settlement of customers' debts are stated under "Other assets" at carrying value of debts or fair value if lower. According to QCB instructions, the Group should dispose of any land and properties acquired in settlement of debts within a period not exceeding three years from the date of acquisition although this period can be extended with the approval of QCB.

(x) Comparatives

Except when a standard or an interpretation permits or requires otherwise, all amounts are reported or disclosed with comparative information.

(y) New standards, amendments and interpretations

New standards, amendments and interpretations effective from 1 January 2017

The following standards, amendments and interpretations, which became effective as of 1 January 2017, are relevant to the Group:

a) Disclosure Initiative (Amendments to IAS 7).

The amendments require disclosures that enable users of consolidated financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

The amendments are effective for annual periods beginning on or after 1 January 2017 on prospective basis.

The new disclosure requirements have been included in these consolidated financial statements in note 40, where the Group has presented reconciliation between the opening and closing balances for liabilities with changes arising from financing activities.

b) Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to IAS 12).

The amendments clarify the accounting for deferred tax assets for unrealized losses on debt instruments measured at fair value.

The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. Therefore, assuming that the tax base remains at the original cost of the debt instrument, there is a temporary difference.

The adoption of this standard had no significant impact on the consolidated financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(y) New standards, amendments and interpretations (continued)

New standards, amendments and interpretations effective from 1 January 2017(continued)

c) Annual Improvements to IFRSs 2014–2016 Cycle – various standards.

The annual improvements to IFRSs to 2014-2016 cycles include certain amendments to various IFRSs, earlier application is permitted (along with the special transitional requirement in each case), in which case the related consequential amendments to other IFRSs would also apply.

The following are the key amendments in brief:

• **IFRS 1 First-time Adoption of IFRS –**

Outdated exemptions for first-time adopters of IFRS are removed. Effective for annual periods beginning on or after 1 January 2018.

• **IFRS 12 Disclosure of Interests in Other Entities –**

The disclosure requirements for interests in other entities also apply to interests that are classified as held for sale or distribution. Effective retrospectively for annual periods beginning on or after 1 January 2017.

• **IAS 28 Investments in Associates and Joint Ventures**

A venture capital organisation, or other qualifying entity, may elect to measure its investments in an associate or joint venture at fair value through profit or loss. This election can be made on an investment-by-investment basis.

A non-investment entity investor may elect to retain the fair value accounting applied by an investment entity associate or investment entity joint venture to its subsidiaries. This election can be made separately for each investment entity associate or joint venture. Effective retrospectively for annual periods beginning on or after 1 January 2018; early application is permitted.

The adoption of these amendments had no significant impact on the consolidated financial statements.

New standards, amendments and interpretations issued but not yet effective

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2017 and earlier application is permitted; however, the Group has not early applied the following new or amended standards in preparing these consolidated financial statements.

The following standards are expected to have a material impact on the Group's consolidated financial statements in the period of initial application.

a) **IFRS 9 Financial Instruments**

The Group will adopt IFRS 9 on 1 January 2018 and will not restate the comparative information in accordance with applicable Qatar Central Bank (QCB) guidelines. IFRS 9 will replace IAS 39 *Financial Instruments: Recognition and Measurement* and introduces new requirements for the classification and measurement of financial assets and financial liabilities, a new model based on expected credit losses for recognizing loan loss provisions and provides for simplified hedge accounting by aligning hedge accounting more closely with an entity's risk management methodology.

The Group has assessed the estimated impact that the initial application of IFRS 9 will have on its consolidated financial statements as below.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(y) New standards, amendments and interpretations (Continued)

New standards, amendments and interpretations issued but not yet effective(continued)

a) IFRS 9 Financial Instruments (continued)

	Retained earnings	Fair value reserve
Closing balance under IAS 39 (31 December 2017)	594,226	(44,500)
Estimated risk reserve transfer on 1 January 2018	1,493,635	-
<u>Impact on reclassification and remeasurements (i) :</u>		
Investment securities (equity) from available-for-sale to those measured at fair value through other comprehensive income (i.a)	21,727	(21,727)
Investment securities (debt) from available-for-sale to those measured at fair value through other comprehensive income (i.b)	44,134	(44,134)
Investment securities (equity) from available-for-sale to those measured at fair value through profit and loss (i.c)	16,075	(16,075)
Investment securities (debt) from available-for-sale to those measured at fair value through profit and loss (i.d)	20,745	(20,745)
Investment securities (funds) from available-for-sale to those measured at fair value through profit and loss (i.c)	12,688	(12,688)
Investment securities (debt) from available-for-sale to those measured at amortised cost (i.e)	-	32,980
	115,369	(82,389)
<u>Impact on recognition of Expected Credit Losses (ii):</u>		
Expected credit losses for due from banks	(130,948)	-
Expected credit losses for debt securities at amortized cost	-	-
Expected credit losses for debt securities at fair value through other comprehensive income	(12,446)	-
Expected credit losses for loan and advances	(1,271,542)	-
Expected credit losses for off balance sheet exposures subject to credit risk.	(78,699)	-
	(1,493,635)	-
Estimated adjusted opening balance under IFRS 9 on date of initial application of 1 January 2018	709,595	(126,889)

The above assessment is preliminary because not all transition work has been finalised. The actual impact of adopting IFRS 9 on 1 January 2018 may change because:

- IFRS 9 will require the Group to revise its accounting processes and internal controls and these changes are not yet complete;
- although parallel runs were carried out in the second half of 2017, the new systems and associated controls in place have not been operational for a more extended period;
- the Group has not finalized the testing and assessment of controls over its new IT systems and changes to its governance framework;
- the Group is refining and finalizing its models for ECL calculations; and
- the new accounting policies, assumptions, judgements and estimation techniques employed are subject to re-assessment and changes upon instructions of the regulatory authority.

i) Classification and measurement

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which financial assets are managed and the underlying cash flow characteristics. IFRS 9 contains three principal classification categories for financial assets: (a) measured at Amortised Cost (AC), Fair Value through Other Comprehensive Income (FVOCI) and Fair Value through Profit or Loss (FVPL). Under IFRS 9, derivatives embedded in contracts where the host is a financial asset are never bifurcated. Instead, the hybrid financial instrument as a whole is assessed for classification.

Based on the Group's assessment, the new IFRS 9 classification requirements is expected to have a material impact on its accounting for loans, investments in debt securities and investments in equity securities..

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**(y) New standards, amendments and interpretations (continued)***New standards, amendments and interpretations issued but not yet effective(continued)*

(i.a) At 31 December 2017, the Group had equity investments classified as available-for-sale with a carrying value of QAR 118 million that are held for long-term strategic purposes. Under IFRS 9, the Group has designated these investments as measured at FVOCI. Due to this reclassification, an increase of QAR 21.7 million is estimated in the retained earnings along with a corresponding decrease in fair value reserve due to reclassification of impairment on equity investments measured at fair value through comprehensive income.

(i.b) At 31 December 2017, the Group had debt investments classified as available-for-sale with a carrying value of QAR 3,116 million. Under IFRS 9, the Group has designated these investments as measured at FVOCI. Due to this reclassification, an increase of QAR 44.1 million is estimated in the retained earnings along with a corresponding decrease in fair value reserve due to reclassification of impairment on debt investments measured at fair value through comprehensive income.

(i.c) At 31 December 2017, the Group had investments in funds and equity instruments classified as available-for-sale with carrying values of QAR 225 million. Under IFRS 9, the Group has designated these investments as measured at FVTPL based on business model. Due to this reclassification, an increase of QAR 28.8 million is estimated in the retained earnings and equivalent decrease is estimated in fair value reserve.

(i.d) At 31 December 2017, the Group had investments in debt instruments classified as available-for-sale with carrying values of QAR 682 million. Under IFRS 9, the Group has designated these investments as measured at FVTPL based on business model. Due to this reclassification, an increase of QAR 20.7 million is estimated in the retained earnings and equivalent decrease is estimated in fair value reserve.

(i.e) At 31 December 2017, the Group had debt investments classified as available-for-sale with carrying value of QAR 12,850 million. Under IFRS 9, the Group has designated these investments as measured at amortized cost based on business model. Due to this reclassification, an increase of QAR 33 million is estimated in fair value reserve.

(ii) Expected credit losses

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments. A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk (SICR);
- Choosing appropriate models and assumptions for the measurement of ECL.
- Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

(iii) Financial liabilities

Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.

No significant changes are expected for financial liabilities, other than changes in the fair value of financial liabilities designated at FVTPL that are attributable to changes in the instrument's credit risk, which will be presented in other comprehensive income.

(iv) Hedge accounting

IFRS 9's hedge accounting requirements are designed to align the accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The elements of hedge accounting: fair value, cash flow and net investment hedges are retained.

When initially applying IFRS 9, the Group has the option to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements in IFRS 9. However, the Group determined that all existing hedge relationships that are currently designated in effective hedging relationships would continue to qualify for hedge accounting under IFRS 9. The new hedge accounting requirements under IFRS 9 will not have a material impact on hedge accounting applied by the Group.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(y) New standards, amendments and interpretations (continued)

New standards, amendments and interpretations issued but not yet effective (continued)

(v) Disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of IFRS 9.

b) IFRS 15 Revenue from Contracts with Customers

The Group will implement this new revenue recognition standard with effect from 1 January 2018. IFRS 15 provides a principles-based approach for revenue recognition, and introduces the concept of recognising revenue for performance obligations as they are satisfied. The Group has assessed the impact of IFRS 15 and expects that the standard will have no material effect when applied, on the consolidated financial statements of the Group.

c) Classification and Measurement of Shared-based Payment Transactions (Amendments to IFRS 2)

Currently, there is ambiguity over how an entity should account for certain types of share-based payment arrangements. The IASB has responded by publishing amendments to IFRS 2 Share-based Payment.

The amendments cover three accounting areas:

- measurement of cash-settled share-based payments;
- classification of share-based payments settled net of tax withholdings; and
- accounting for a modification of a share-based payment from cash-settled to equity-settled.

The new requirements could affect the classification and/or measurement of these arrangements – and potentially the timing and amount of expense recognised for new and outstanding awards. There is currently no guidance in IFRS 2 on how to measure the fair value of the liability incurred in a cash-settled share-based payment.

The amendments clarify that a cash-settled share-based payment is measured using the same approach as for equity-settled share-based payments – i.e. the modified grant date method. Therefore, in measuring the liability:

- market and non-vesting conditions are taken into account in measuring its fair value; and
- the number of awards to receive cash is adjusted to reflect the best estimate of those expected to vest as a result of satisfying service and any non-market performance conditions.

The amendments can be applied prospectively so that prior periods do not have to be restated. Retrospective, or early, application is permitted if companies have the required information. The amendments are effective for annual periods commencing on or after 1 January 2018.

The Group does not expect to have a significant impact on its consolidated financial statements.

d) IFRS 16 Leases

IFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard- i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

The Group is in the process of assessing the potential impact on its consolidated financial statements. The Group has not yet decided whether it will use the optional exemptions.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)
(y) New standards, amendments and interpretations (continued)

New standards, amendments and interpretations issued but not yet effective (continued)

e) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)

The IASB has made limited scope amendments to IFRS 10 Consolidated financial statements and IAS 28 Investments in associates and joint ventures. The amendments clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a 'business' (as defined in IFRS 3 Business Combinations). Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's interest in the associate or joint venture.

The effective date for these changes has now been postponed until the completion of a broader review

- which the IASB hopes will result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures. However, early adoption continues to be permitted.

The Group does not expect to have a significant impact on its consolidated financial statements.

4. FINANCIAL RISK MANAGEMENT
(a) Introduction and overview

The Group's business involves taking risks in a targeted manner and managing them professionally. The core functions of the Group's risk management are to identify all key risks for the Group, measure these risks, manage the risk positions and determine capital allocations. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and best market practice.

The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance. The Group defines risk as the possibility of losses or profits foregone, which may be caused by internal or external factors.

Financial instruments

Financial instruments comprise the Group's financial assets and liabilities. Financial assets include cash and balances with Central banks, due from banks, loans and advances, investment securities, derivative financial assets and certain other assets and financial liabilities include customer deposits, borrowings under repurchase agreements and interbank takings, debt issued and other borrowed funds, derivative financial liabilities and certain other liabilities. Financial instruments also include rights and commitments included in off-balance sheet items.

Note 3(c) describes the accounting policies followed by the Group in respect of recognition and measurement of the key financial instruments and their related income and expense.

Risk Management

The Group derives its revenue from assuming and managing customer risk for profit. Through a robust governance structure, risk and return are evaluated to produce sustainable revenue, to reduce earnings volatility and increase shareholder value. The most important types of risk are credit risk, liquidity risk, market risk and operational risk. Credit risk reflects the possible inability of a customer to meet his/her repayment or delivery obligations. Market risk, which includes foreign currency, interest rate risks and other price risks, is the risk of fluctuation in asset and commodity values caused by changes in market prices and yields. Liquidity risk results in the inability to accommodate liability maturities and withdrawals, fund asset growth or otherwise meet contractual obligations at reasonable market rates. Operational risk is the potential for loss resulting from events involving people, processes, technology, legal issues, external events or execution or regulatory issues.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(a) Introduction and overview (continued)

Risk and other committees

The governance structure of the Group is headed by the Board of Directors. The Board of Directors evaluates risk by engaging with the Group Chief Executive Officer and Chief Risk Officer alongwith the following Board and Management Committees:

- 1) Board Risk Committee is responsible for all aspects of Enterprise Risk Management including but not restricted to credit risk, market risk, and operational risk. This committee sets the policy on all risk issues and maintains oversight of all Group risks through the Management Risk Committee.
- 2) Board Audit Committee is responsible for setting the policy on all Audit issues and maintains oversight of all Bank audit issues through the Chief Internal Auditor. In addition, the committee is also be responsible for Compliance & Anti-Money Laundering.
- 3) Board Executive Committee is responsible for evaluating and granting credit facilities and approval of the Group's investment activities within authorized limits per Qatar Central Bank and Board of Directors' guidelines. In addition, this committee is also responsible for all policies and strategies of the business and compliance of corporate Governance.
- 4) Management Credit Committee is the third highest-level authority on all regular and performing Counterparty Credit Risk Exposures, after the Board of Directors and Board Executive Committee. The Special Assets Management Committee is the MCC equivalent for watch list and non performing assets to minimize risks, prevent losses, maximize recoveries and restore profits through rehabilitation, restructuring, workout, collection or legal actions. Both Committees exercise the powers as conferred upon them by the Delegation of Authority ("DoA") as approved by the Board.
- 5) Management Risk Committee is the highest management authority on all risk related issues in the Group and its subsidiaries and affiliates in which it has strategic investments. This committee provides recommendations on all risk policy and portfolio issues to the Board Risk Committee.
- 6) Asset and Liability Committee (ALCO) is a management committee which is a decision making body relating to Asset and Liability management. (i.e. balance sheet structure, funding, pricing, hedging, setting limits etc.) Under the overall risk management framework, ALCO is a key component of risk management within the Bank.
- 7) Investment Committee (IC) is the decision making committee for Cb's investment activities, with a view to optimize returns, ensuring that the investment book provides a liquidity buffer for the bank and mitigate market risk attached to the nature of targeted investment
- 8) Crisis Management Committee (CMC) is the authority for management of a crisis entailing, prevention, planning, testing, evaluation and maintenance to mitigate and minimize the consequences.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)**(b) Credit risk**

Credit risk is the risk that counterparty will cause a financial loss for the Group by failing to discharge an obligation. Credit risk is the most important risk for the Group's business; management therefore carefully manages its exposure to credit risk. Credit risk is attributed to both on-balance sheet financial instruments such as loans, overdrafts, debt securities and other bills, investments, and acceptances and credit equivalent amounts related to off-balance sheet financial instruments. The Group's approach to credit risk management preserves the independence and integrity of risk assessment, while being integrated into the business management processes. Policies and procedures, which are communicated throughout the organisation, guide the day-to-day management of credit exposure and remain an integral part of the business culture. The goal of credit risk management is to evaluate and manage credit risk in order to further enhance this strong credit culture.

(i) Credit risk measurement**1. Loans and advances**

The Group's aim is to maintain a sound asset portfolio by enhancing its loan mix. This is being achieved through a strategy of reducing exposure to non-core client relationships while increasing the size of the consumer portfolio comprising of consumer loans, vehicle loans, credit cards and residential mortgages, which have historically recorded very low loss rates. In measuring credit risk of loan and advances to customers and to banks at a counterparty level, the Group reflects three components (i) the 'probability of default' by the client or counterparty on its contractual obligations; (ii) current exposures to the counterparty and its likely future development, from which the Group derive the 'exposure at default'; and (iii) the likely recovery ratio on the defaulted obligations (the 'loss given default').

- (i) The Group assesses the probability of default of individual counterparties using internal rating tools tailored to the various categories of counterparty. They combine statistical analysis along with the business relationship officers and credit risk officers assessment and are validated, where appropriate, by comparison with externally available data. Clients of the Group are segmented based on a 10 point rating scale (22 notches including modifiers) for the corporate book and product based application scores for the retail products. The Group's rating scale reflects the range of default probabilities defined for each rating class. This means that, in principle, exposures migrate between classes as the assessment of their probability of default changes. The rating tools are kept under review and upgraded as necessary.

The ratings of the major rating agency are mapped to Group's rating grades based on the long-term average default rates for each external grade. The Group uses the external ratings where available to benchmark internal credit risk assessment. Observed defaults per rating category vary year on year, especially over an economic cycle.

- (ii) Exposure at default is based on the amounts the Group expects to be owed at the time of default. For example, for a loan this is the face value. For a commitment, the Group includes any amount already drawn plus the further amount that may have been drawn by the time of default, should it occur.
- (iii) Loss given default or loss severity represents the Group's expectation of the extent of loss on a claim should default occur. It is expressed as percentage loss per unit of exposure and typically varies by type of counterparty, type and seniority of claim and availability of collateral or other credit mitigation.

2. Debt securities and other bills

For debt securities and other bills, external ratings such as Standard & Poor's and Moody's ratings or their equivalents are used by Treasury for managing the credit risk exposures. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirement at the same time

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

(ii) Risk limit control and mitigation policies

Portfolio diversification

Portfolio diversification is an overriding principle, therefore, the credit policies are structured to ensure that the Group is not over exposed to a given client, industry sector or geographic area. To avoid excessive losses if any single counter-party is unable to fulfil its payment obligations, large exposure limits have been established per credit policy following the local regulations. Limits are also in place to manage exposures to a particular country or sector. These risks are monitored on an ongoing basis and subject to an annual or more frequent review, when considered necessary.

Collateral

In order to proactively respond to credit deterioration, the Group employs a range of policies and practices to mitigate credit risk.

The most traditional of these is the taking of security for funds advanced, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt securities and equities.

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured, with the exception of asset-backed securities and similar instruments, which are secured by portfolios of financial instruments.

Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as at the reporting date. With gross-settled derivatives, the Group is also exposed to a settlement risk, being the risk that the Group honours its obligation but the counterparty fails to deliver the counter-value.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

(iii) Maximum exposure to credit risk before collateral held or other credit enhancements

	2017	2016
Credit risk exposures relating to assets recorded on the consolidated statement of financial position are as follows:		
Balances with central banks	6,647,279	5,818,300
Due from banks	10,499,348	19,302,001
Loans and advances to customers	89,121,935	77,797,597
Investment securities - debt	19,250,397	14,602,510
Other assets	1,957,777	1,636,566
Total as at 31 December	127,476,736	119,156,974
Other credit risk exposures are as follows:		
Guarantees	20,823,314	21,644,329
Letters of credit	2,700,146	2,505,758
Unutilised credit facilities	5,948,621	6,175,191
Total as at 31 December	29,472,081	30,325,278
	156,948,817	149,482,252

The above table represents a worse-case scenario of credit risk exposure to the Group, without taking account of any collateral held or other credit enhancements attached.

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)**(b) Credit risk (continued)****(iv) Concentration of risks of financial assets with credit risk exposure****Geographical sectors**

The following table breaks down the Group's credit exposure at their carrying amounts (without taking into account any collateral held or other credit support), as categorized by geographical region. For this table, the Group has allocated exposures to regions based on the country of domicile of its counterparties.

2017

	Qatar	Other GCC	Other Middle east	Rest of the world	Total
Balances with central banks	4,547,098	-	2,100,181	-	6,647,279
Due from banks	3,288,722	972,305	2,204,001	4,034,320	10,499,348
Loans and advances to customers	71,388,727	1,214,430	14,154,022	2,364,756	89,121,935
Investment securities - debt	15,208,688	783,439	2,492,389	765,881	19,250,397
Other assets	964,455	26,052	664,289	302,981	1,957,777
	95,397,690	2,996,226	21,614,882	7,467,938	127,476,736

2016

	Qatar	Other GCC	Other Middle east	Rest of the world	Total
Balances with central banks	3,899,003	-	1,919,297	-	5,818,300
Due from banks	4,900,428	2,750,226	3,950,186	7,701,161	19,302,001
Loans and advances to customers	61,512,153	1,673,141	12,658,833	1,953,470	77,797,597
Investment securities - debt	10,238,126	1,080,802	2,455,551	828,031	14,602,510
Other assets	903,899	20,222	576,600	135,845	1,636,566
	81,453,609	5,524,391	21,560,467	10,618,507	119,156,974

2017

	Qatar	Other GCC	Other Middle East	Rest of the world	Total
Guarantees	11,407,787	1,399,027	329,753	7,686,747	20,823,314
Letters of credit	2,269,333	32,779	-	398,034	2,700,146
Unutilised credit facilities	4,424,384	910,146	-	614,091	5,948,621
	18,101,504	2,341,952	329,753	8,698,872	29,472,081

2016

	Qatar	Other GCC	Other Middle east	Rest of the world	Total
Guarantees	10,415,853	1,743,445	2,719,602	6,765,429	21,644,329
Letter of credit	2,011,652	217,519	274,832	1,755	2,505,758
Unutilised credit facilities	4,549,890	910,050	715,251	-	6,175,191
	16,977,395	2,871,014	3,709,685	6,767,184	30,325,278

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

(iv) Concentration of risks of financial assets with credit risk exposure (continued)

Industry sectors

The following table breaks down the Group's credit exposure at carrying amounts before taking into account collateral held or other credit enhancements, as categorized by the industry sectors of the Group's counterparties.

	Gross exposure 2017	Gross exposure 2016
Funded		
Government	31,719,283	23,458,970
Government agencies	4,829,599	2,818,667
Industry	8,194,017	5,254,690
Commercial	7,639,784	12,492,054
Services	34,374,970	36,184,327
Contracting	3,938,925	7,818,390
Real estate	26,203,202	19,415,500
Consumers	7,909,046	9,618,027
Other sectors	2,667,910	2,096,349
Total funded	127,476,736	119,156,974
Un-funded		
Government institutions & semi government agencies	802,862	1,107,810
Services	12,546,526	13,753,866
Commercial and others	16,122,693	15,463,602
Total un-funded	29,472,081	30,325,278
Total	156,948,817	149,482,252

Total maximum exposure net of tangible collateral is QAR 52 billion (2016: QAR 55 billion). The types of collateral obtained include cash, mortgages over real estate properties and pledges of shares.

Credit risk exposure

The table below presents an analysis of financial assets by rating grade equivalent to the rating of the international rating agencies.

	2017	2016
Equivalent grades		
AAA to AA-	39,222,737	30,253,465
A+ to A-	19,920,384	21,849,898
BBB+ to BBB-	58,559,412	63,739,879
BB+ to B-	19,579,366	16,139,694
Unrated/ equivalent internal grading	19,666,918	17,499,316
	156,948,817	149,482,252

The majority of the unrated exposures represent credit facilities granted to customers by the Group's subsidiary ABank.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

(v) Credit quality

The following table sets out the credit quality of the Group's credit exposure at carrying amounts before taking into account collateral held or other credit enhancements.

	Loans and advances to customers		Due from banks		Investment securities - debt	
	2017	2016	2017	2016	2017	2016
Neither past due nor impaired:						
A: Low risk	33,319,519	25,050,781	7,173,646	13,555,754	17,819,114	13,173,854
B: Standard/satisfactory risk	49,041,208	48,435,405	3,325,702	5,746,247	1,431,283	1,428,656
	82,360,727	73,486,186	10,499,348	19,302,001	19,250,397	14,602,510
Past due but not impaired :						
A: Low risk	583,129	893,552				
B: Standard/satisfactory risk	5,178,257	2,561,056				
	5,761,386	3,454,608				
Impaired:						
C: Substandard	669,952	295,097				
D: Doubtful	641,342	548,844				
E: Bad debts	3,962,891	3,218,926			67,055	102,280
	5,274,185	4,062,867			67,055	102,280
Less: impairment allowance-specific & collective	(4,274,363)	(3,206,064)			(67,055)	(102,280)
	999,822	856,803			-	-
Carrying amount – net	89,121,935	77,797,597	10,499,348	19,302,001	19,250,397	14,602,510

Investment securities - debt

Available-for-sale					19,128,772	14,281,720
Investment securities designated at fair value through income statement					188,680	423,070
Less: impairment allowance (note 11 c)					(67,055)	(102,280)
Carrying amount – net					19,250,397	14,602,510

Note: None of the other assets are past due or impaired as at 31 December 2017.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)**(b) Credit risk (continued)****(v) Credit quality (continued)****Impaired loans and advances to customers and investment in debt securities**

Individually impaired loans and advances to customers and investment in debt securities are those instruments for which the Group determines that there is objective evidence of impairment and it does not expect to collect all principal and interest due according to the contractual terms of the loan/investment security agreement(s).

Investment in debt securities carried at fair value through profit or losses are not assessed for impairment but are subject to the same internal grading system, where applicable.

Loans and advances to customers past due but not impaired

Past due but not impaired loans and advances to customers are those for which contractual interest or principal payments are past due, but the Group believes that impairment is not appropriate on the basis of the level of security/collateral available and/or the stage of collection of amounts owed to the Group.

Loans and advances to customers less than 90 days as at 31 December past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans and advances by class to customers that were past due but not impaired were as follows:

	2017	2016
Up to 30 days	2,002,563	1,665,032
31 to 60 days	306,033	1,211,196
Above 60 days	3,452,790	578,380
Gross	5,761,386	3,454,608

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(b) Credit risk (continued)

(v) Credit quality (continued)

Rescheduled loans and advances to customers

Rescheduled activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Restructuring policies and practices are based on indicators or criteria that, in the judgement of local management, indicate that payment will most likely continue. These policies are kept under continuous review. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts as non impaired. The carrying value of renegotiated loans and advances as at 31 December 2017 was QAR 2,310 million (2016: QAR 3,177 million).

(vi) Collateral

The determination of eligible collateral and the value of collateral are based on QCB regulations and are assessed by reference to market price or indices of similar assets.

The Group has collateral in the form of blocked deposits, pledge of shares or legal mortgage against the past dues loans and advances to customers.

The aggregate collateral is QAR 1,423 million (2016: QAR 768 million) for past due loans and advances to customers up to 30 days, QAR 228 million (2016: QAR 447 million) for past due from 31 to 60 days and QAR 646 million (2016: QAR 258 million) for past due above 60 days.

(vii) Repossessed collateral

During the year, the Group acquired ownership of land and building by taking possession of collateral held as security for an amount of QAR nil million (2016: QAR nil million).

Reposessed properties proceeds are used to reduce the outstanding indebtedness and are sold as soon as practicable. Repossessed property is classified in the consolidated statement of financial position within other assets.

(viii) Write-off policy

The Group writes off a loan or an investment in debt security balance, and any related allowances for impairment losses, when Group Credit determines that the loan or security is uncollectible. QCB approval is required for such write off when the amount to be written off exceeds Qatar Riyal hundred thousand.

This determination is made after considering information such as the occurrence of significant changes in the borrower's/issuer's financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure. For smaller balance standardized loans, write-off decisions generally are based on a product-specific past due status. The amount written off during the year was QAR 738 million (2016: QAR 513 million).

4. FINANCIAL RISK MANAGEMENT (CONTINUED)**(c) Liquidity risk**

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of e.g. customer deposits being withdrawn, cash requirements from contractual commitments, or other cash outflows, such as debt maturities or margin calls for derivatives etc. Such outflows would deplete available cash resources for client lending, trading activities and investments. In extreme circumstances, lack of liquidity could result in reductions in the consolidated statement of financial position and sales of assets, or potentially an inability to fulfil lending commitments. The risk that the Group will be unable to do so is inherent in all banking operations and can be affected by a range of institution-specific and market-wide events including, but not limited to, credit events, merger and acquisition activity, systemic shocks and natural disasters.

(i) Management of liquidity risk

The management of liquidity risk is governed by the Group's liquidity policy. The primary objective of liquidity risk management; over which ALCO has oversight, is to provide a planning mechanism for unanticipated changes in the demand or needs for liquidity created by customer behaviour or abnormal market conditions. ALCO emphasises the maximisation and preservation of customer deposits and other funding sources. ALCO also monitors deposit rates, levels, trends and significant changes. Deposit marketing plans are regularly reviewed for consistency with the liquidity policy requirements. ALCO has in place a contingency plan, which is periodically reviewed. The Group's ability to raise wholesale and/or long term funding at competitive costs is directly impacted by the Bank's credit ratings, which are as follows:

Moody's:	Long Term A2, Short Term P1, financial strength Baa3 and outlook Negative.
Fitch :	Long Term A, Short Term F1, financial strength bbb- and outlook Negative.
Standard & Poor's:	Long Term BBB+, Short Term A-2, financial strength bbb- and outlook Negative

(ii) Exposure to liquidity risk

The key measure used by the Group for managing liquidity risk is the ratio of net liquid assets to deposits from customers. For this purpose net liquid assets are considered as including cash and cash equivalents and investment grade debt securities for which there is an active and liquid market less any deposits from banks, debt securities, other borrowings and commitments maturing within the next month. A similar, but not identical, calculation is used to measure the Group's compliance with the liquidity limit established by the Group's lead regulator, QCB under the heading 'Liquidity adequacy ratio' (LAR). The minimum ratio limit set by QCB is 100%.

Following table sets out the LAR position of the Group during the year as follows:

	2017	2016
At 31 December	100.41	117.84
Average for the year	108.27	111.99
Maximum for the year	114.88	117.84
Minimum for the year	93.72	104.91

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iii) Maturity analysis

The following table sets out the maturity profile of the Group's assets and liabilities. The contractual/expected maturities of assets and liabilities have been determined on the basis of the remaining period at 31 December to the contractual maturity date and do not take account of the effective maturities as indicated by the Group's deposit retention history and the availability of liquid funds. Management monitors the maturity profile to ensure that adequate liquidity is maintained.

	Carrying amount	Demand / within 1 month	1-3 months	3 months – 1 year	Subtotal 1 year	1-5 years	More than 5 years	No Maturity
2017								
Cash and balances with central banks	7,373,918	3,792,896	-	-	3,792,896	-	-	3,581,022
Due from banks	10,499,348	7,457,612	947,049	1,985,487	10,390,148	109,200	-	-
Loans and advances to customers	89,121,935	9,205,960	2,509,831	9,340,865	21,056,656	23,559,354	44,505,925	-
Investment securities	19,629,246	22,903	1,278,827	1,649,125	2,950,855	7,700,892	8,598,650	378,849
Investment in associates and a joint arrangement	2,088,158	-	-	-	-	-	-	2,088,158
Asset held for sale	2,287,100	-	-	-	-	-	-	2,287,100
Others assets	7,449,347	1,095,720	196,275	218,788	1,510,783	2,187,163	-	3,751,401
Total	138,449,052	21,575,091	4,931,982	13,194,265	39,701,338	33,556,609	53,104,575	12,086,530
Due to banks	13,515,872	7,601,509	3,082,910	1,109,864	11,794,283	1,468,206	253,383	-
Customer deposits	77,633,333	45,510,147	15,293,079	13,042,771	73,845,997	3,787,336	-	-
Debt securities	11,604,890	103,120	-	1,734,223	1,837,343	8,510,390	1,257,157	-
Other borrowings	9,303,365	411,793	553,656	6,063,877	7,029,326	2,274,039	-	-
Other liabilities	5,370,073	2,540,501	567,012	1,929,939	5,037,452	332,621	-	-
Total	117,427,533	56,167,070	19,496,657	23,880,674	99,544,401	16,372,592	1,510,540	-
Difference	21,021,519	(34,591,979)	(14,564,675)	(10,686,409)	(59,843,063)	17,184,017	51,594,035	12,086,530

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iii) Maturity analysis (continued)

	Carrying amount	Demand / within 1 month	1-3 months	3 months –1 year	Subtotal 1 year	1-5 years	More than 5 years	No Maturity
2016								
Cash and balances with central bank	6,420,566	3,056,011	-	-	3,056,011	-	-	3,364,555
Due from banks	19,302,001	11,029,421	2,159,366	5,053,976	18,242,763	1,059,238	-	-
Loans and advances to customers	77,797,597	5,270,134	1,624,183	10,087,589	16,981,906	21,268,061	39,547,630	-
Investment securities	15,377,783	686,825	7	479,911	1,166,743	7,075,612	6,360,155	775,273
Investment in associates and a joint arrangement	4,300,647	-	-	-	-	-	-	4,300,647
Others assets	7,181,692	885,572	166,033	172,376	1,223,981	2,241,717	-	3,715,994
Total	130,380,286	20,927,963	3,949,589	15,793,852	40,671,404	31,644,628	45,907,785	12,156,469
Due to banks	11,634,313	9,787,406	582,615	312,690	10,682,711	698,219	253,383	-
Customer deposits	70,926,401	33,883,217	17,510,243	17,674,314	69,067,774	1,858,627	-	-
Debt securities	11,717,260	66,296	84,430	1,817,814	1,968,540	8,493,910	1,254,810	-
Other borrowings	10,777,242	1,642,921	238,344	3,116,298	4,997,563	5,180,925	598,754	-
Other liabilities	6,023,798	1,882,235	496,543	3,313,951	5,692,729	331,069	-	-
Total	111,079,014	47,262,075	18,912,175	26,235,067	92,409,317	16,562,750	2,106,947	-
Difference	19,301,272	(26,334,112)	(14,962,586)	(10,441,215)	(51,737,913)	15,081,878	43,800,838	12,156,469

(iv) Maturity analysis (financial liabilities and derivatives)

The table below summarises the maturity profile of the Group's financial liabilities at 31 December based on contractual undiscounted repayment obligations.

2017	Carrying amount	Gross undiscounted cash flows	Less than 1 month	1-3 months	3 months – 1 year	1-5 years	More than 5 years
Non-derivative financial liabilities							
Due to banks	13,515,872	13,983,948	7,781,117	3,126,136	1,284,691	1,487,665	304,340
Customer deposits	77,633,333	78,968,189	46,286,513	15,555,963	13,272,299	3,853,414	-
Debt securities	11,604,890	12,735,145	109,489	-	1,779,319	9,435,119	1,411,218
Other borrowings	9,303,365	9,804,820	413,938	568,652	6,344,175	2,478,055	-
Other liabilities	5,014,459	5,014,459	2,184,887	567,012	1,929,939	332,621	-
Total liabilities	117,071,919	120,506,561	56,775,944	19,817,763	24,610,423	17,586,874	1,715,558

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iv) Maturity analysis (financial liabilities and derivatives) (continued)

Derivative financial instruments:

Generally, forward foreign exchange contracts are settled on a gross basis and interest rate swaps are settled on a net basis.

Derivatives Held for Trading:

2017

Forward foreign exchange contracts

Outflow

	Total	Up to 1 Year	1 - 5 years	More than 5 years
Forward foreign exchange contracts				
Outflow	(18,009,204)	(14,957,505)	(3,013,671)	(38,028)
Inflow	17,896,328	14,792,197	3,008,141	95,990
Interest rate swaps:				
Outflow	(103,935)	(20,749)	(63,115)	(20,071)
Inflow	114,072	22,739	68,980	22,353
Derivatives Held as Fair Value Hedges:				
Interest rate swaps:				
Outflow	(358,276)	(20,805)	(81,971)	(255,500)
Inflow	189,245	11,385	44,081	133,779
Derivatives Held as Cash Value Hedges:				
Forward foreign exchange contracts:				
Outflow	-	-	-	-
Inflow	-	-	-	-
Interest rate swaps:				
Outflow	-	-	-	-
Inflow	-	-	-	-
Total Outflows	(18,471,415)	(14,999,059)	(3,158,757)	(313,599)
Total inflows	18,199,645	14,826,321	3,121,202	252,122

Inflow

Interest rate swaps:

Outflow

Inflow

Derivatives Held as Fair Value Hedges:

Interest rate swaps:

Outflow

Inflow

Derivatives Held as Cash Value Hedges:

Forward foreign exchange contracts:

Outflow

Inflow

Interest rate swaps:

Outflow

Inflow

Total Outflows

Total inflows

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iv) Maturity analysis (financial liabilities and derivatives) (continued)

	Carrying amount	Gross undiscounted cash flows	Less than 1 month	1-3 months	3 months – 1 year	1-5 years	More than 5 years
2016							
Non-derivative financial liabilities							
Due to banks	11,634,313	11,917,658	9,852,902	693,313	352,114	712,379	306,950
Customer deposits	70,926,401	72,029,617	34,357,924	17,818,002	17,966,764	1,886,927	-
Debt securities	11,717,260	13,122,798	69,652	88,590	1,834,877	9,860,180	1,269,499
Other borrowings	10,777,242	11,279,965	1,775,642	272,448	3,249,691	5,358,742	623,442
Other liabilities	5,866,882	5,866,882	1,725,319	496,543	3,313,951	331,069	-
Total liabilities	110,922,098	114,216,920	47,781,439	19,368,896	26,717,397	18,149,297	2,199,891

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(iv) Maturity analysis (financial liabilities and derivatives) (continued)

Derivative financial instruments:

Generally, forward foreign exchange contracts are settled on a gross basis and interest rate swaps are settled on a net basis.

Derivatives Held for Trading:

2016

Forward foreign exchange contracts

Outflow

	Total	Up to 1 Year	1 - 5 years	More than 5 years
Forward foreign exchange contracts				
Outflow	(18,011,043)	(14,743,330)	(2,795,430)	(472,283)
Inflow	18,688,823	15,363,924	2,794,691	530,208
Interest rate swaps:				
Outflow	(134,277)	(22,869)	(74,673)	(36,735)
Inflow	142,040	24,129	78,612	39,299
Derivatives Held as Fair Value Hedges:				
Interest rate swaps:				
Outflow	(343,695)	(18,725)	(73,416)	(251,554)
Inflow	163,274	8,657	35,069	119,548
Derivatives Held as Cash Value Hedges:				
Forward foreign exchange contracts:				
Outflow	-	-	-	-
Inflow	-	-	-	-
Interest rate swaps:				
Outflow	-	-	-	-
Inflow	-	-	-	-
Total Outflows	(18,489,015)	(14,784,924)	(2,943,519)	(760,572)
Total inflows	18,994,137	15,396,710	2,908,372	689,055

Inflow

Interest rate swaps:

Outflow

Inflow

Derivatives Held as Fair Value Hedges:

Interest rate swaps:

Outflow

Inflow

Derivatives Held as Cash Value Hedges:

Forward foreign exchange contracts:

Outflow

Inflow

Interest rate swaps:

Outflow

Inflow

Total Outflows

Total inflows

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

(v) Off-balance sheet items

2017

Loan commitments

Guarantees and other financial facilities

Capital commitments

Total

	Below 1 Year	Above 1 Year	Total
Loan commitments	1,148,931	4,799,690	5,948,621
Guarantees and other financial facilities	12,400,537	11,122,923	23,523,460
Capital commitments	178,472	-	178,472
Total	13,727,940	15,922,613	29,650,553

2016

Loan commitments

Guarantees and other financial facilities

Capital commitments

Total

	Below 1 Year	Above 1 Year	Total
Loan commitments	1,302,401	4,872,790	6,175,191
Guarantees and other financial facilities	11,133,268	13,016,819	24,150,087
Capital commitments	168,074	-	168,074
Total	12,603,743	17,889,609	30,493,352

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks

The Group takes exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Group separates exposures to market risk into either trading or non-trading portfolios and by product type.

The market risks arising from trading and non-trading activities are concentrated in Group Treasury and monitored by two teams separately. Regular reports are submitted to the Board of Directors and heads of each business unit.

Trading portfolios include those positions arising from market-making transactions where the Group acts as principal with clients or with the market.

Non-trading portfolios primarily arise from the interest rate management of the entity's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange and equity risks arising from the Group's held-to-maturity and available-for-sale investments.

(i) Management of market risks

Overall authority for market risk is vested in ALCO. Group Market Risk is responsible for the development of detailed risk management policies (subject to review and approval by ALCO) and for the day-to-day review of their implementation.

The Group's proprietary investments are managed according to the Group's internal investment policy, which has been approved by the Board of Directors and drafted in accordance with the Qatar Central Bank guidelines. The Group's trading activities are conducted by Treasury and Investments Division. These activities are subject to business line guidelines and policies. The Group employs several techniques to measure and control activities including sensitivity analysis, position limits and risk based limits. The maximum limit of the Group's total proprietary investments (i.e. total of fair value through profit and loss, held to maturity and available for sale investment excluding Qatar Government issued or guaranteed investment or debt security portfolios) is restricted to 70% of the Group's capital and reserves (Tier 1 capital). However the individual limit for the held for trading investment portfolio is 10% of capital and reserves (Tier 1 capital) with a maximum permissible loss to carry for local securities at any given time. Investment policy is reviewed by the Board of Directors annually and day to day limits are independently monitored by the Market Risk Management department.

Investment proposals are approved at the Investment Committee and decisions driven by the investment strategy, which is developed by the business line under ALCO oversight and approved by the Board.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(ii) Exposure to interest rate risk – non-trading portfolio

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and by having pre-approved limits for repricing bands. ALCO is the monitoring body for compliance with these limits and is assisted by Group Treasury in its day-to-day monitoring activities.

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both its fair value and cash flow risks. Interest margins may increase as a result of such changes but may reduce losses in the event that unexpected movements arise. The Board sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored daily by Group Treasury.

The Asset and Liability Management (“ALM”) process, managed through ALCO, is used to manage interest rate risk associated with non-trading financial instruments. Interest rate risk represents the most significant market risk exposure to the Group’s non-trading financial instruments.

The Group’s goal is to manage interest rate sensitivity so that movements in interest rates do not adversely affect net interest income. Interest rate risk is measured as the potential volatility to the net interest rate income caused by changes in market interest rates. The Group typically manages the interest rate risk of its non-trading financial instruments by segmenting these assets and liabilities into two broad portfolios: non-discretionary and discretionary. The non-discretionary portfolio consists of the Group’s customer driven loans and deposit positions and securities required to support regulatory requirements. To manage the resulting interest rate sensitivity of the Group’s non-discretionary portfolio, the Group uses a discretionary portfolio of securities, long dated deposits, inter-bank takings and placements, and when warranted, derivatives. Strategically positioning the discretionary portfolio, the Group largely manages the interest rate sensitivity in the non-discretionary portfolio.

The following table summarises the interest sensitivity position at year end, by reference to the re-pricing period or maturity of the Group’s assets and liabilities.

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(ii) Exposure to interest rate risk – non-trading portfolios (continued)

A summary of the Group's interest rate gap position on non-trading balances are as follows:

	Carrying amount	Repricing in:				Non-interest sensitive	Effective interest rate %
		Less than 3 months	3-12 months	1-5 years	More than 5 years		
2017							
Cash and balances with central banks	7,373,918	3,701,691	-	-	-	3,672,227	-
Due from banks	10,499,348	8,513,861	1,985,487	-	-	-	2.35%
Loans and advances to customers	89,121,935	44,082,741	37,244,372	5,048,210	589,675	2,156,937	5.27%
Investment securities	19,629,246	1,158,654	4,182,396	6,282,285	7,627,058	378,853	3.38%
Investment in associates and a joint arrangement	2,088,158	-	-	-	-	2,088,158	-
Asset held for sale	2,287,100	-	-	-	-	2,287,100	-
Property and equipment and all other assets	7,449,347	139,909	108,858	204,344	17,242	6,978,994	-
	138,449,052	57,596,856	43,521,113	11,534,839	8,233,975	17,562,269	-
Due to banks	(13,515,872)	(12,601,973)	(913,899)	-	-	-	2.73%
Customer deposits	(77,633,333)	(49,353,702)	(13,042,772)	(3,787,409)	-	(11,449,450)	2.67%
Debt securities	(11,604,890)	-	(226,386)	(10,121,348)	(1,257,156)	-	4.42%
Other borrowings	(9,303,365)	(1,828,448)	(6,848,718)	(626,199)	-	-	1.37%
Other liabilities	(5,370,073)	(149,931)	(30,525)	(113,293)	(297)	(5,076,027)	-
Equity	(21,021,519)	-	-	(4,000,000)	-	(17,021,519)	-
	(138,449,052)	(63,934,054)	(21,062,300)	(18,648,249)	(1,257,453)	(33,546,996)	-
Interest rate sensitivity gap	-	(6,337,198)	22,458,813	(7,113,410)	6,976,522	(15,984,727)	-
Cumulative Interest rate sensitivity gap		(6,337,198)	16,121,615	9,008,205	15,984,727	-	-

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4. FINANCIAL RISK MANAGEMENT (CONTINUED)
(d) Market risks (continued)
(ii) Exposure to interest rate risk – non-trading portfolios (continued)

	Carrying amount	Repricing in:				Non-interest sensitive	Effective interest rate %
		Less than 3 months	3-12 months	1-5 years	More than 5 years		
2016							
Cash and balances with central bank	6,420,566	2,951,037	-	-	-	3,469,529	
Due from banks	19,302,001	14,248,027	5,053,974	-	-	-	1.69%
Loans and advances to customers	77,797,597	38,485,866	31,478,636	3,598,151	871,898	3,363,046	5.00%
Investment securities	15,377,783	1,139,538	2,357,752	6,266,172	4,839,048	775,273	3.82%
Investment in associates and a joint arrangement	4,300,647	-	-	-	-	4,300,647	
Property and equipment and other assets	7,181,692	307,297	116,384	84,874	20,936	6,652,201	
	130,380,286	57,131,765	39,006,746	9,949,197	5,731,882	18,560,696	
Due to Bank	(11,634,313)	(11,634,313)	-	-	-	-	1.58%
Customer deposits	(70,926,401)	(40,422,651)	(17,509,056)	(1,834,579)	-	(11,160,115)	2.48%
Debt securities	(11,717,260)	-	(1,968,540)	(8,493,910)	(1,254,810)	-	4.55%
Other borrowings	(10,777,242)	(1,917,089)	(8,501,225)	(358,928)	-	-	1.62%
Other liabilities	(6,023,798)	(242,624)	(29,386)	(66,940)	(19,866)	(5,664,982)	
Equity	(19,301,272)	-	-	(2,000,000)	(2,000,000)	(15,301,272)	
	(130,380,286)	(54,216,677)	(28,008,207)	(12,754,357)	(3,274,676)	(32,126,369)	
Interest rate sensitivity gap	-	2,915,088	10,998,539	(2,805,160)	2,457,206	(13,565,673)	
Cumulative Interest rate sensitivity gap		2,915,088	13,913,627	11,108,467	13,565,673	-	

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(ii) Exposure to interest rate risk – non-trading portfolios (continued)

Sensitivity analysis

The management of interest rate risk against interest rate gap limits is supplemented by monitoring the sensitivity of the Group's financial assets and liabilities to various standard and non-standard interest rate scenarios. Standard scenarios that are considered on a monthly basis include a 50 basis point (bp) parallel fall or rise in all yield curves worldwide and a 50 bp rise or fall in the greater than 12-month portion of all yield curves. An analysis of the Group's sensitivity to an increase or decrease in market interest rates, assuming no a symmetrical movement in yield curves and a constant financial position, is as follows:

	50 bp parallel increase	50 bp parallel decrease
Sensitivity of net interest income		
2017		
At 31 December	59,726	(59,726)
Average for the year	64,471	(64,471)
2016		
At 31 December	67,851	(67,851)
Average for the year	50,806	(50,806)
Sensitivity to reported Fair value reserve in equity of interest rate movements		
2017		
At 31 December	1,432	(1,432)
Average for the year	1,770	(1,770)
2016		
At 31 December	2,107	(2,107)
Average for the year	2,379	(2,379)

Interest rate movements affect reported equity in the following ways:

- retained earnings arising from increases or decreases in net interest income and the fair value changes reported in profit or loss; and
- fair value reserves arising from increases or decreases in fair values of available-for-sale financial instruments are reported directly in other comprehensive income.

Overall non-trading interest rate risk positions are managed by Group Treasury, which uses investment securities, advances to banks, deposits from banks and derivative instruments to manage the overall position arising from the Group's non-trading activities.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(iii) Exposure to other market risks – non-trading portfolios

Foreign currency transactions

The Group monitors any concentration risk in relation to any individual currency in regard to the translation of foreign currency transactions and monetary assets and liabilities. The table shows the net foreign currency exposure by major currencies at the end of the reporting period along with the sensitivities if there were to be a change in the currency exchange rate.

Net foreign currency exposure:	2017	2016
Pounds Sterling	166,043	(14,954)
Euro	(1,026,485)	7,473
USD	(13,171,504)	(4,873,124)
Other currencies	3,927,455	4,506,612

	Increase in profit or loss		Increase in fair value reserve	
	2017	2016	2017	2016
5% increase in currency exchange rate				
Pound Sterling	8,302	(748)	31	18
Euro	(51,324)	374	66	48
USD	(658,575)	(243,656)	8,401	19,733
Other currencies	196,372	225,331	749	5,727

Open exchange position in other currencies represents Group's investment in associates and a joint arrangement denominated in OMR and AED which are pegged with USD.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(d) Market risks (continued)

(iii) Exposure to other market risks – non-trading portfolios (continued)

Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the equity indices and individual stocks. The non-trading equity price risk exposure arises from equity securities classified as held for trading and available for sale. A 10 per cent increase in the Qatar Exchange and a 15 per cent increase in the Abu Dhabi Securities Exchange and Saudi Stock Exchange market index at 31 December 2017 would have increased equity by QAR 8 million (2016: QAR 28 million). An equivalent decrease would have resulted in an equivalent but opposite impact.

The Group is also exposed to equity price risk and the sensitivity analysis thereof is as follows:

	2017	2016
Increase / (decrease) in other comprehensive income:		
Qatar Exchange	7,509	13,004
Abu Dhabi Securities Exchange	-	6,110
Saudi Stock Exchange	-	8,745

The above analysis has been prepared on the assumption that all other variables such as interest rate, foreign exchange rate, etc. are held constant and is based on historical correlation of the equity securities to the relevant index. Actual movement may be different from the one stated above and is subject to impairment assessment at the end of each reporting period.

(e) Operational risks

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid Control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address Operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

4. FINANCIAL RISK MANAGEMENT (CONTINUED)

(f) Capital management

Regulatory capital

The Group's policy is to maintain a strong capital base so as to ensure investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on equity holders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Group and its individually regulated operations have complied with all externally imposed capital requirements throughout the period. The Capital Adequacy Ratio (CAR) of the group is calculated in accordance with the Basel Committee guidelines as adopted by Qatar Central Bank (QCB). From 1st January 2014 QCB adopted Basel III guidelines for CAR calculation.

The Group's regulatory capital position under Basel III QCB regulations as at 31 December was as follows:

	Basel III 2017	Basel III 2016
Common Equity Tier 1 (CET 1) Capital	13,044,099	11,002,598
Additional Tier 1 Capital	3,961,712	3,961,937
Tier 1 Capital	17,005,811	14,964,535
Tier 2 Capital	1,799,160	2,333,381
Total Eligible Capital	<u>18,804,971</u>	<u>17,297,916</u>
Risk Weighted Assets for Credit Risk	108,224,349	104,583,275
Risk Weighted Assets for Market Risk	2,454,384	1,688,869
Risk Weighted Assets for Operational Risk	6,285,206	7,634,483
Total Risk Weighted Assets	<u>116,963,939</u>	<u>113,906,627</u>
	-	
Total Capital Ratio	16.08%	15.19%

The minimum requirement for Capital Adequacy Ratio under Basel III as per Qatar Central bank Requirements are as follows:

	Without Capital Conservation Buffer	Including Capital Conservation Buffer	Additional DSIB charge	ICAAP Capital charge	Total
Minimum limit for CET 1 ratio	6%	2.5%	0.375%	0%	8.875%
Minimum limit for Tier 1 capital ratio	8%	2.5%	0.375%	0%	10.875%
Minimum limit for Total capital ratio	10%	2.5%	0.375%	1.0%	13.875%

The adoption of IFRS 9 on 1 January 2018 is not expected to have a material impact on the total capital adequacy ratio based on regulatory guidance to date.

5. USE OF ESTIMATES AND JUDGMENTS

(a) Key sources of estimation uncertainty

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

(a) Key sources of estimation uncertainty (continued)

(i) Allowances for credit losses

Assets accounted for at amortised cost are evaluated for impairment on the basis as described in the accounting policy.

The specific counterparty component of the total allowances for impairment applies to financial assets evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about counterparty's financial situation and the net realisable value of any underlying collateral. Each impaired asset is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the Credit Risk function. Minimum impairment on specific counter parties is determined based on the QCB regulations.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of loans and advances to customers and investment securities measured at amortised cost with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired financial assets, but the individual impaired items cannot yet be identified. In assessing the need for collective loss allowances, management considers factors such as credit quality, portfolio size, concentrations and economic factors. In order to estimate the required allowance, assumptions are made to define the way inherent losses are modelled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on the estimates of future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

The Bank reviews its loan portfolio to consolidate impairment at the end of each reporting period. In determining whether an impairment loss should be recorded in the consolidated statement of income, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

(ii) Determining fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price requires the use of valuation techniques as described in the accounting policy. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

Where the fair values of financial assets and financial liabilities cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives.

Goodwill impairment

Goodwill is tested annually for impairment; assets are grouped together into smallest group of assets that generates cash inflows from continuing use that is largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to the CGU which is expected to benefit from the synergies of the combination.

The 'recoverable amount' of an asset or CGU is the greater of its value in use and its fair value less costs to sell. 'Value in use' is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognized if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognized in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)**(b) Critical accounting judgements in applying the Group's accounting policies****(i) Valuation of financial instruments**

The Group's accounting policy on fair value measurements is discussed in the significant accounting policies section.

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

- Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.
- Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are value based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	2017		
	Level 1	Level 2	Carrying amount
Derivative assets	-	462,483	462,483
Investment securities	2,556,279	16,874,981	19,629,246
	2,556,279	17,337,464	20,091,729
Derivative liabilities	-	355,614	355,614
	-	355,614	355,614
	2016		
	Level 1	Level 2	Carrying amount
Derivative assets	-	226,523	226,523
Investment securities	2,655,263	12,486,481	15,377,783
	2,655,263	12,713,004	15,604,306
Derivative liabilities		156,917	156,917
		156,917	156,917

All unquoted available for sale equities and investment funds are recorded at fair value except for investments with a carrying value of QAR 198 million (2016: QAR 236 million), which are recorded at cost since their fair value cannot be reliably estimated. There have been no transfers between levels 1, 2 and 3 during the years 2017 and 2016.

Fair value of financial assets and liabilities not measured at fair value is approximately equal to the carrying value.

5. USE OF ESTIMATES AND JUDGMENTS (CONTINUED)

(b) Critical accounting judgements in applying the Group's accounting policies (continued)

(ii) Financial asset and liability classification

The Group's accounting policies provide scope for assets and liabilities to be designated at inception into different accounting categories in certain circumstances:

- in classifying financial assets or liabilities as trading, the Group has determined that it meets the description of trading assets and liabilities set out in the accounting policies.
- in designating financial assets at fair value through profit or loss, the Group has determined that it has met one of the criteria for this designation set out in the accounting policies.
- in classifying financial assets as held-to-maturity, the Group has determined that it has both the positive intention and ability to hold the assets until their maturity date as required by the accounting policies.

Details of the Group's classification of financial assets and liabilities are given in Note 7.

(iii) Qualifying hedge relationships

In designating financial instruments in qualifying hedge relationships, the Group has determined that it expects the hedges to be highly effective over the period of the hedging relationship.

(iv) Impairment of investments in equity and debt securities

Investments in equity and debt securities are evaluated for impairment on the basis described in the significant accounting policies section.

(v) Useful lives of property and equipment

The Group's management determines the estimated useful life of property and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical or commercial obsolescence.

(vi) Useful life of intangible assets

The Group's management determines the estimated useful life of its intangible assets for calculating amortization. This estimate is determined after considering the expected economic benefits from the use of intangible assets.

(vii) Fair value of land and buildings

The fair value of land and building is determined by valuations from an external professional real estate valuer using recognised valuation techniques and the principles of IFRS 13 "Fair Value Measurement". These valuations entail significant estimates and assumptions about the future. The valuation basis used is capitalization method and comparison & cost approach method.

6. OPERATING SEGMENTS

For management purposes, the Group is divided into four operating segments, which are based on business lines, together with its associates and joint arrangement companies, as follows:

Commercial Bank:

1. **Wholesale Banking** provides an extensive range of conventional funded and non-funded credit facilities, demand and time deposit services, currency exchange facilities, interest rate swaps and other derivative trading services, loan syndication and structured financing services to corporate, commercial and multinational customers. Money market funds and proprietary investment portfolio are also managed by this operating segment.
2. **Retail Banking** provides personal current, savings, time and investment account services, credit card and debit card services, consumer and vehicle loans, residential mortgage services and custodial services to retail and individual customers.

Subsidiaries:

3. **ABank:** A subsidiary that provides banking services through its branch network in Turkey. Abank also has its subsidiaries. The Group reported Abank group result under this operating segment.
4. **Other principal subsidiaries:**
 - a) Global Card Services L.L.C. provide credit card services in the Sultanate of Oman.
 - b) Commercialbank Financial Services L.L.C. provides brokerage services in the State of Qatar.
 - c) CBQ Finance Limited, a SPV used for debt issuance for the bank,

Unallocated assets, liabilities and revenues are related to certain central functions and non-core business operations. (For example, Group headquarters, staff apartments, common property & equipment, cash functions and development projects and related payables, net of intra-group transactions).

Associates and joint arrangement Companies – includes the Group's strategic investments in the National Bank of Oman in the Sultanate of Oman and Massoun Insurance Services L.L.C. which operate in the State of Qatar. All Associates and joint arrangement Companies are accounted for under the equity method.

Management monitors the results of the operating segments separately to make decisions about resource allocation and performance assessment. Transfer prices between operating segments are on an arm's length basis.

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6. OPERATING SEGMENTS (CONTINUED)

(a) By operating segment

Segment assets and liabilities comprise operating assets and liabilities which are directly handled by the operating segment and income or expenses are attributed with the assets and liabilities' ownership. The following table summarizes performance of the operating segments:

2017	Commercial Bank			Subsidiaries			
	Wholesale Banking	Retail Banking	Total Commercial Bank	ABank	Others	Unallocated	Total
Net interest income	1,131,817	956,485	2,088,302	493,735	3,273	(67,010)	2,518,300
Net fee, commission and other income	486,609	427,222	913,831	21,513	19,845	55,786	1,010,975
Segmental revenue	1,618,426	1,383,707	3,002,133	515,248	23,118	(11,224)	3,529,275
Impairment loss on investment securities	(46,484)	-	(46,484)	-	-	-	(46,484)
Net impairment loss on loans and advances to customers	(866,625)	(659,019)	(1,525,644)	(174,917)	3,742	-	(1,696,819)
Segmental profit			428,962	49,121	10,706	(33,015)	455,774
Share of results of associates and a joint arrangement					-		147,876
Net profit for the year							603,650
Other information							
Assets	85,641,936	22,749,435	108,391,371	19,830,916	316,796	5,534,711	134,073,794
Investments in associates and a joint arrangement	-	-	-	-	-	-	2,088,158
Asset held for sale	-	-	-	-	-	-	2,287,100
Liabilities	76,834,256	22,152,153	98,986,409	18,258,505	94,092	88,527	117,427,533
Contingent items	23,921,526	597,103	24,518,629	4,392,507	560,945	-	29,472,081

Intra-group transactions are eliminated from this segmental information (Assets: QAR 2,520 million and Liabilities: QAR 364 million)

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6. OPERATING SEGMENTS (CONTINUED)

(a) By operating segment (continued)

2016	Commercial Bank			Subsidiaries			
	Wholesale Banking	Retail Banking	Total Commercial Bank	ABank	Others	Unallocated	Total
Net interest income	1,138,104	881,412	2,019,516	410,007	3,458	(92,233)	2,340,748
Net fee, commission and other income	579,517	409,715	989,232	170,130	21,021	56,712	1,237,095
Segmental revenue	<u>1,717,621</u>	<u>1,291,127</u>	<u>3,008,748</u>	<u>580,137</u>	<u>24,479</u>	<u>(35,521)</u>	<u>3,577,843</u>
Impairment loss on investment securities	(76,613)	-	(76,613)	-	-	-	(76,613)
Net impairment loss on loans and advances to customers	<u>(710,343)</u>	<u>(339,596)</u>	<u>(1,049,939)</u>	<u>(213,503)</u>	<u>(4,299)</u>	<u>(60)</u>	<u>(1,267,801)</u>
Segmental profit			<u>674,768</u>	<u>2,602</u>	<u>305</u>	<u>(129,946)</u>	<u>547,729</u>
Share of results of associates and a joint arrangement							<u>(46,350)</u>
Net profit for the year							<u>501,379</u>
Other information							
Assets	79,707,956	22,797,898	102,505,854	17,976,836	228,663	5,368,286	126,079,639
Investments in associates and a joint arrangement	-	-	-	-	-	-	4,300,647
Liabilities	72,063,791	22,175,505	94,239,296	16,680,097	16,555	143,066	111,079,014
Contingent items	24,829,154	1,178,298	26,007,452	3,746,483	571,343	-	30,325,278

Intra-group transactions are eliminated from this segmental information (Assets: QAR 2,358 million and Liabilities: QAR 368 million)

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QAR '000s

6. OPERATING SEGMENTS (CONTINUED)

(b) By geography

Consolidated statement of financial position

2017

	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
Cash and balances with central banks	5,182,523	9	2,191,386	-	-	-	7,373,918
Due from banks	3,288,722	972,305	2,204,001	1,916,134	916,216	1,201,970	10,499,348
Loans and advances to customers	71,388,727	1,214,430	14,154,023	1,391,439	63	973,253	89,121,935
Investment securities	15,433,344	866,833	2,523,754	140,580	428,947	235,788	19,629,246
Investment in associates and a joint arrangement	8,818	2,079,340	-	-	-	-	2,088,158
Asset held for sale	-	2,287,100	-	-	-	-	2,287,100
Property and equipment and all other assets	5,687,013	26,052	1,433,140	258,213	2,073	42,856	7,449,347
Total assets	100,989,147	7,446,069	22,506,304	3,706,366	1,347,299	2,453,867	138,449,052
Due to banks	3,253,831	4,379,585	971,171	3,670,600	300,846	939,839	13,515,872
Customer deposits	57,730,958	2,689,705	10,028,755	1,998,896	30,801	5,154,218	77,633,333
Debt securities	181,131	-	2,206,596	9,217,163	-	-	11,604,890
Other borrowings	119,851	4,579,359	1,088,099	1,960,815	1,118,786	436,455	9,303,365
Other liabilities	4,251,110	61,233	726,896	266,577	19,660	44,597	5,370,073
Equity	21,021,504	-	15	-	-	-	21,021,519
Total liabilities and equity	86,558,385	11,709,882	15,021,532	17,114,051	1,470,093	6,575,109	138,449,052

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6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of income	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
Year ended 31 December 2017							
Net interest income	1,882,834	(34,873)	795,558	(223,447)	(59,861)	158,089	2,518,300
Net fee, commission and other income	995,647	(645)	27,324	(12,470)	22,861	(21,742)	1,010,975
Net operating income	2,878,481	(35,518)	822,882	(235,917)	(37,000)	136,347	3,529,275
Staff cost	(550,973)	-	(162,451)	-	-	(48)	(713,472)
Depreciation	(141,080)	-	(11,297)	-	-	(15)	(152,392)
Amortization of intangible assets	(47,339)	-	(8,271)	-	-	-	(55,610)
Impairment loss on investment securities	(18,071)	(14,351)	-	(5,001)	(8,097)	(964)	(46,484)
Net impairment loss on loans and advances to customers	(1,525,644)	3,742	(174,917)	-	-	-	(1,696,819)
Other expenses	(298,967)	-	(104,060)	-	-	(566)	(403,593)
Profit before share of results of associates and a joint arrangement	296,407	(46,127)	361,886	(240,918)	(45,097)	134,754	460,905
Share of results of associates and a joint arrangement	3,959	143,917	-	-	-	-	147,876
Profit for the year before tax	300,366	97,790	361,886	(240,918)	(45,097)	134,754	608,781
Income tax expenses	-	-	(5,131)	-	-	-	(5,131)
Net profit for the year	300,366	97,790	356,755	(240,918)	(45,097)	134,754	603,650

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6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of financial position	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
2016							
Cash and balances with central bank	4,396,286	9	2,024,271	-	-	-	6,420,566
Due from banks	4,900,428	2,750,226	3,950,186	2,987,438	761,780	3,951,943	19,302,001
Loans and advances o customers	61,512,153	1,673,141	12,658,833	1,436,505	56,526	460,439	77,797,597
Investments securities	10,541,549	1,242,214	2,489,104	251,083	635,006	218,827	15,377,783
Investment in associates and a joint arrangement	8,859	4,291,788	-	-	-	-	4,300,647
Property and equipment and all other assets	5,667,654	20,222	1,357,809	125,568	1,994	8,445	7,181,692
Total assets	87,026,929	9,977,600	22,480,203	4,800,594	1,455,306	4,639,654	130,380,286
Due to banks	3,823,332	3,267,736	1,964,280	1,849,270	663,609	66,086	11,634,313
Customer deposits	48,595,570	4,805,798	8,156,003	1,128,662	20,960	8,219,408	70,926,401
Debt securities	375,226	-	1,519,490	9,672,455	150,089	-	11,717,260
Other borrowings	187,793	6,311,116	537,947	2,322,848	1,160,633	256,905	10,777,242
Other liabilities	5,186,811	65,011	560,848	163,877	2,745	44,506	6,023,798
Equity	19,301,259	-	13	-	-	-	19,301,272
Total liabilities and equity	77,469,991	14,449,661	12,738,581	15,137,112	1,998,036	8,586,905	130,380,286

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QAR '000s

6. OPERATING SEGMENTS (CONTINUED)

(b) By geography (continued)

Consolidated statement of income	Qatar	Other GCC countries	Other Middle East	Europe	North America	Rest of the world	Total
Year ended 31 December 2016							
Net interest income	2,122,466	(33,592)	528,620	(215,360)	8,112	(69,498)	2,340,748
Net Fee, commission and other income	944,906	55,367	175,941	19,934	27,904	29,445	1,253,497
Net operating income	3,067,372	21,775	704,561	(195,426)	36,016	(40,053)	3,594,245
Staff cost	(678,672)	-	(192,111)	-	-	(1,489)	(872,272)
Depreciation	(125,537)	-	(11,373)	-	-	(140)	(137,050)
Amortization of intangible assets	(97,139)	-	(7,479)	-	-	-	(104,618)
Impairment loss on investment securities	(21,661)	(54,196)	-	690	(1,446)	-	(76,613)
Net impairment loss on loans and advances to customers	(1,049,999)	(4,299)	(213,503)	-	-	-	(1,267,801)
Other expenses	(432,235)	-	(152,911)	-	-	(2,858)	(588,004)
Profit before share of results of associates and a joint arrangement	662,129	(36,720)	127,184	(194,736)	34,570	(44,540)	547,887
Share of results of associates and a joint arrangement	4,861	(51,211)	-	-	-	-	(46,350)
Profit for the year before tax	666,990	(87,931)	127,184	(194,736)	34,570	(44,540)	501,537
Income tax expenses	-	-	(158)	-	-	-	(158)
Net profit for the year	666,990	(87,931)	127,026	(194,736)	34,570	(44,540)	501,379

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7. FINANCIAL ASSETS AND LIABILITIES

(a) Accounting classifications and fair values

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value through income statement	Held-to- maturity	Loans and receivables (at amortised cost)	Available- for-sale	Other amortised cost	Total carrying amount	Fair value
2017							
Cash and balances with central banks	-	-	7,373,918	-	-	7,373,918	7,373,918
Due from banks	-	-	10,499,348	-	-	10,499,348	10,499,348
Derivative assets	462,483	-	-	-	-	462,483	462,483
Loans and advances to customers	-	-	89,121,935	-	-	89,121,935	89,121,935
Investment securities- measured at fair value	188,680	-	-	19,440,566	-	19,629,246	19,629,246
	651,163	-	106,995,201	19,440,566	-	127,086,930	127,086,930
Derivative liabilities	355,614	-	-	-	-	355,614	355,614
Due to banks	-	-	-	-	13,515,872	13,515,872	13,515,872
Customer deposits	-	-	-	-	77,633,333	77,633,333	77,633,333
Debt securities	-	-	-	-	11,604,890	11,604,890	11,782,538
Other borrowings	-	-	-	-	9,303,365	9,303,365	9,303,365
	355,614	-	-	-	112,057,460	112,413,074	112,590,722

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7. FINANCIAL ASSETS AND LIABILITIES (CONTINUED)

(a) Accounting classifications and fair values (continued)

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

	Fair value through income statement	Held-to-maturity	Loans and receivables (at amortised cost)	Available-for- sale	Other amortised cost	Total carrying amount	Fair value
2016							
Cash and balances with central banks	-	-	6,420,566	-	-	6,420,566	6,420,566
Due from banks	-	-	19,302,001	-	-	19,302,001	19,302,001
Derivative assets	226,523	-	-	-	-	226,523	226,523
Loans and advances to customers	-	-	77,797,597	-	-	77,797,597	77,797,597
Investment securities- measured at fair value	423,070	-	-	14,954,713	-	15,377,783	15,377,783
	649,593	-	103,520,164	14,954,713	-	119,124,470	119,124,470
Derivative liabilities	156,916	-	-	-	-	156,916	156,916
Due to banks	-	-	-	-	11,634,313	11,634,313	11,634,313
Customer deposits	-	-	-	-	70,926,401	70,926,401	70,926,401
Debt securities	-	-	-	-	11,717,260	11,717,260	12,051,692
Other borrowings	-	-	-	-	10,777,242	10,777,242	10,777,242
	156,916	-	-	-	105,055,216	105,212,132	105,546,564

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8. CASH AND BALANCES WITH CENTRAL BANKS

	2017	2016
Cash	726,639	602,266
Cash reserve with central banks *	4,395,786	4,291,626
Other balances with central banks	2,251,493	1,526,674
	<u>7,373,918</u>	<u>6,420,566</u>

*The cash reserve with central banks is mandatory reserve not available for use in the Group's day to day operations.

9. DUE FROM BANKS

	2017	2016
Current accounts	1,760,666	1,085,901
Placements	6,268,824	13,423,046
Loans to banks	2,469,858	4,793,054
	<u>10,499,348</u>	<u>19,302,001</u>

10. LOANS AND ADVANCES TO CUSTOMERS

a) By type

	2017	2016
Loans	82,692,419	72,503,971
Overdrafts	7,928,545	4,488,163
Bills discounted	632,506	667,998
Bankers acceptances	2,156,937	3,363,046
	<u>93,410,407</u>	<u>81,023,178</u>
Deferred profit	(14,109)	(19,517)
Allowance for impairment of loans and advances to customers	(4,274,363)	(3,206,064)
Net loans and advances to customers*	<u>89,121,935</u>	<u>77,797,597</u>

*The aggregate amount of non-performing loans and advances to customers amounted QAR 5,274 million which represents 5.65% of total loans and advances to customers (2016: QAR 4,062 million 5.01% of total loans and advances to customers).

Allowance for impairment of loans and advances to customers includes QAR 549 million of interest in suspense (2016: QAR 445 million).

By internal business segment

	2017	2016
Government and related agencies	12,348,519	7,928,932
Wholesale	48,166,483	42,276,637
Retail	28,606,933	27,592,028
Net loans and advances to customers	<u>89,121,935</u>	<u>77,797,597</u>

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10. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

b) By sector

2017

	Loans	Overdrafts	Bills discounted	Bankers acceptances	Total
Government and related agencies	7,348,152	5,000,367	-	-	12,348,519
Non-banking financial institutions	2,347,076	76	37,853	-	2,385,005
Industry	8,329,504	21,059	12,863	10,846	8,374,272
Commercial	5,637,966	275,875	120,646	223,107	6,257,594
Services	21,855,330	471,829	256,022	755,054	23,338,235
Contracting	4,921,300	377,230	161,881	1,167,092	6,627,503
Real estate	24,262,392	359,274	-	174	24,621,840
Personal	7,210,031	1,370,432	43,012	-	8,623,475
Others	780,668	52,402	229	665	833,964
	82,692,419	7,928,544	632,506	2,156,938	93,410,407
Less: Deferred profit					(14,109)
Allowance for impairment of loans and advances to customers					(4,274,363)
					4,288,472
Net loans and advances to customers					89,121,935

2016

	Loans	Overdrafts	Bills discounted	Bankers acceptances	Total
Government and related agencies	5,831,014	2,097,918	-	-	7,928,932
Non-banking financial institutions	2,257,210	32,265	33,884	-	2,323,359
Industry	5,705,029	30,500	12,564	4,728	5,752,821
Commercial	10,148,596	299,916	160,590	261,850	10,870,952
Services	13,885,812	212,576	310,687	1,952,931	16,362,006
Contracting	6,458,864	338,354	148,551	1,142,079	8,087,848
Real Estate	18,186,128	183,297	444	-	18,369,869
Personal	9,009,918	1,218,512	1,278	-	10,229,708
Others	1,021,400	74,825	-	1,458	1,097,683
	72,503,971	4,488,163	667,998	3,363,046	81,023,178
Less: Deferred profit					(19,517)
Allowance for impairment of loans and advances to customers					(3,206,064)
					(3,225,581)
Net loans and advances to customers					77,797,597

10. LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

c) Movement in allowance for impairment of loans and advances to customers

	2017	2016
Balance at 1 January	3,206,064	2,360,458
Allowance made during the year	2,167,992	1,705,566
Recoveries during the year	(364,497)	(253,309)
Net allowance for impairment during the year *	1,803,495	1,452,257
Written off / transferred during the year	(701,577)	(504,759)
Exchange differences	(33,619)	(101,892)
Balance at 31 December	4,274,363	3,206,064

*This includes net interest suspended during the year QAR 106.7 million (2016: QAR 184.5 million) as per QCB regulations.

Further analysis is as follows:

	Commercial Bank	Abank	Other subsidiaries	Total
Balance at 1 January 2017	2,692,477	497,477	16,110	3,206,064
Allowance made during the year	1,869,500	298,492	-	2,167,992
Recoveries during the year	(237,180)	(123,575)	(3,742)	(364,497)
Written off / transferred during the year	(575,667)	(125,910)	-	(701,577)
Exchange differences	-	(33,619)	-	(33,619)
Balance at 31 December 2017	3,749,130	512,865	12,368	4,274,363

	Commercial Bank	Abank	Other subsidiaries	Total
Balance at 1 January 2016	1,850,106	498,541	11,811	2,360,458
Allowance made during the year	1,340,134	359,544	5,888	1,705,566
Recoveries during the year	(105,678)	(146,042)	(1,589)	(253,309)
Written off / transferred during the year	(392,085)	(112,674)	-	(504,759)
Exchange differences	-	(101,892)	-	(101,892)
Balance at 31 December 2016	2,692,477	497,477	16,110	3,206,064

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11. INVESTMENT SECURITIES

	2017	2016
Available-for-sale	19,440,566	14,954,713
Investment securities designated at fair value through profit or loss	188,680	423,070
Total	19,629,246	15,377,783

The carrying value of investment securities pledged under repurchase agreements (REPO) is QAR 6,666 million (2016: QAR 3,793 million)

a) Available-for-sale

	2017			2016		
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Equities	112,181	151,248	263,429	247,790	156,935	404,725
State of Qatar debt securities	13,095,696	1,681,420	14,777,116	2,293,530	7,514,228	9,807,758
Debt and other securities*	4,213,505	71,096	4,284,601	4,257,935	113,747	4,371,682
Investment funds	60,476	54,944	115,420	107,309	263,239	370,548
Total	17,481,858	1,958,708	19,440,566	6,906,564	8,048,149	14,954,713

* Fixed rate securities and floating rate securities amounted to QAR 3,999 million and QAR 286 million respectively (2016: QAR 4,008 million and QAR 363 million respectively).

b) Investment securities designated at fair value through profit or loss

	2017	2016
Debt securities	188,680	423,070
Total*	188,680	423,070

*Fair value through profit or loss includes investments held for trading amounting to QAR 182 million as on 31 December 2017 (2016: QAR 365 million).

c) Movement in impairment loss on investment Available for sale - debt securities

	2017	2016
Balance at 1 January	102,280	118,883
Allowance for impairment during the year	4,629	6,803
Reversals during the year	(3,454)	(15,634)
Written off during the year	(36,400)	(7,772)
Total	67,055	102,280

The Group has also recognised impairment loss for investments in equities and funds during the year amounting to QAR 41.86 million (2016: QAR 69.8 million).

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12. INVESTMENT IN ASSOCIATES AND A JOINT ARRANGEMENT

	2017	2016
Balance at 1 January	4,300,647	4,423,172
Share of results -(note 22)	147,876	(46,350)
Cash dividend - (note 22)	(81,454)	(79,389)
Other movements	8,189	3,214
Reclassified to asset held for sale- (note 13)	(2,287,100)	-
Balance at 31 December	2,088,158	4,300,647

<u>Name of the Entity</u>	<u>Classification</u>	<u>Amount</u>		<u>Country</u>	<u>Activities</u>	<u>Ownership %</u>	
		<u>2017</u>	<u>2016</u>			<u>2017</u>	<u>2016</u>
National Bank of Oman SAOG ('NBO')	Associate	2,079,340	2,023,455	Oman	Banking	34.9%	34.9%
United Arab Bank PJSC ('UAB')*	Associate	-	2,268,333	UAE	Banking	40%	40%
Massoun Insurance Services LLC	Joint venture	8,818	8,859	Qatar	Insurance brokerage	50%	50%
		2,088,158	4,300,647				

*refer to note 13

The summarised financial position and results of associates and a joint arrangement as at the end of reporting period are as follows:

	2017	2016
Total assets	32,821,200	54,474,088
Total liabilities	27,641,712	47,299,357
Operating income	1,260,281	2,153,311
Net profit	424,075	19,238
Total comprehensive income	382,063	36,905
Share of results	147,876	(46,350)

13. ASSET HELD FOR SALE

With respect to Group's stake in one of its associate, UAB, the Group had agreed to grant a third party purchaser (the "Purchaser") a 90 day period of exclusivity expired on 24 December 2017. During this period the parties will negotiate the terms of definitive transaction documents' pertaining to the potential purchase by the Purchaser, subject to the satisfaction of certain conditions. The period has been extended till 28 February 2018.

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14. PROPERTY AND EQUIPMENT

	Land and buildings	Leasehold improvements	Furniture and equipment	Motor vehicles	Capital work in progress	Total
Cost						
Balance at 1 January 2016	1,010,386	143,282	1,010,540	7,935	377,378	2,549,521
Additions / transfers	14,470	13,485	122,774	68	36,633	187,430
Revaluation on land & buildings	974,319	-	-	-	-	974,319
Disposals	(2,118)	(10,388)	(1,321)	(3,416)	-	(17,243)
Exchange differences	88	(9,675)	(16,460)	(27)	-	(26,074)
Balance at 31 December 2016	1,997,145	136,704	1,115,533	4,560	414,011	3,667,953
Balance at 1 January 2017	1,997,145	136,704	1,115,533	4,560	414,011	3,667,953
Additions / transfers	1,518	8,108	83,933	1,666	3,652	98,877
Revaluation on land & buildings	-	-	-	-	-	-
Disposals	(193)	(6,008)	(9,520)	(1,364)	-	(17,085)
Exchange differences	(11)	(3,091)	(5,142)	(37)	-	(8,281)
Balance at 31 December 2017	1,998,459	135,713	1,184,804	4,825	417,663	3,741,464
Accumulated depreciation						
Balance at 1 January 2016	274,788	123,027	800,329	5,996	-	1,204,140
Depreciation for the year	27,267	5,932	103,208	643	-	137,050
Revaluation on land & buildings	(290,475)	-	-	-	-	(290,475)
Disposals	(620)	(8,548)	(1,056)	(3,393)	-	(13,617)
Exchange differences	(2)	(6,128)	(12,220)	(30)	-	(18,380)
Balance at 31 December 2016	10,958	114,283	890,261	3,216	-	1,018,718
Balance at 1 January 2017	10,958	114,283	890,261	3,216	-	1,018,718
Depreciation for the year	37,393	6,899	107,246	854	-	152,392
Revaluation on land & buildings	-	-	-	-	-	-
Disposals	-	(5,977)	(8,206)	(745)	-	(14,928)
Exchange differences	-	(1,881)	(3,793)	(31)	-	(5,705)
Balance at 31 December 2017	48,351	113,324	985,508	3,294	-	1,150,477
Net carrying amounts						
Balance at 31 December 2016	1,986,187	22,421	225,272	1,344	414,011	2,649,235
Balance at 31 December 2017	1,950,108	22,389	199,296	1,531	417,663	2,590,987

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15. INTANGIBLE ASSETS

	Goodwill	Brand	Customer relationship	Core deposit	Internally developed software	Total
Cost						
Balance at 1 January 2016	325,824	96,391	276,238	74,315	18,029	790,797
Additions / transfers	-	-	-	-	-	-
Acquisitions	-	6,281	-	-	6,070	12,351
Disposals	-	-	-	-	-	-
Exchange differences	(56,748)	(16,267)	3,057	(1,400)	(2,564)	(73,922)
Balance at 31 December 2016	269,076	86,405	279,295	72,915	21,535	729,226
Balance at 1 January 2017	269,076	86,405	279,295	72,915	21,535	729,226
Additions / transfers	-	6,722	-	-	7,751	14,473
Acquisitions	-	-	-	-	-	-
Disposals	-	-	-	-	-	-
Exchange differences	(17,856)	(5,264)	7,184	963	(986)	(15,959)
Balance at 31 December 2017	251,220	87,863	286,479	73,878	28,300	727,740
Amortisation and Impairment						
Balance at 1 January 2016	-	50,665	73,788	16,646	11,319	152,418
Amortisation during the year	-	4,168	36,894	8,323	5,433	54,818
Acquisitions	-	-	-	-	-	-
Impairment during the year	49,800	-	-	-	-	49,800
Exchange differences	-	(8,923)	-	-	(2,251)	(11,174)
Balance at 31 December 2016	49,800	45,910	110,682	24,969	14,501	245,862
Balance at 1 January 2017	49,800	45,910	110,682	24,969	14,501	245,862
Amortisation during the year	-	3,982	36,894	8,323	6,411	55,610
Acquisitions	-	-	-	-	-	-
Impairment during the year	-	-	-	-	-	-
Exchange differences	-	(2,952)	-	-	(958)	(3,910)
Balance at 31 December 2017	49,800	46,940	147,576	33,292	19,954	297,562
Net carrying amounts						
Balance at 31 December 2016	219,276	40,495	168,613	47,946	7,034	483,364
Balance at 31 December 2017	201,420	40,923	138,903	40,586	8,346	430,178

Impairment testing for CGU containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's CGU-ABank. A discount rate of 16.9% and a terminal growth rate of 2.75 % were used to estimate the recoverable amount of ABank.

The recoverable amount for the CGU has been calculated based on the 'Value in Use Method', determined by discounting the future cash flows expected to be generated from the continuing use of the CGU. The discount rate was a pre-tax measure based on the Government Bonds 10 year yield TL, adjusted for an equity market risk premium and equity beta.

Five years of cash flows are included in the discounted cash model. A long term growth rate into perpetuity has been determined as the lower of the nominal GDP rates for the country in which CGU operate and the long term compound annual profit before taxes, depreciation and amortization growth rate estimated by the management. The key assumptions described above may change as economic and market conditions change.

No impairment loss is recognized in 2017 (2016: QAR 49.8 million) as the recoverable amount of this CGU was determined to be higher than its carrying amount.

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16. OTHER ASSETS

	2017	2016
Interest receivable and accrued income	892,709	725,386
Prepaid expenses	94,354	69,135
Accounts receivable	352,874	389,085
Repossessed collateral*	2,139,591	2,107,564
Positive fair value of derivatives (note 37)	462,483	226,523
Clearing cheques	249,711	295,572
Others	236,460	235,828
	<u>4,428,182</u>	<u>4,049,093</u>

*This represents the value of the properties acquired in settlement of debts and subsequent additions, which have been stated at their carrying value net of any allowance for impairment and credit enhancement. The estimated market values of these properties at the end of the reporting period are not materially different from the carrying values.

17. DUE TO BANKS

	2017	2016
Balances due to central banks	281,625	1,083,548
Current accounts	811,754	488,216
Placements with banks	6,570,486	7,588,404
Repurchase agreements with banks	5,852,007	2,474,145
	<u>13,515,872</u>	<u>11,634,313</u>

18. CUSTOMER DEPOSITS

	2017	2016
a) By type		
Current and call deposits	17,630,840	17,673,432
Saving deposits	4,394,576	5,046,979
Time deposits	55,607,917	48,205,990
	<u>77,633,333</u>	<u>70,926,401</u>
b) By sector		
Government	12,426,816	5,981,470
Government and semi government agencies	12,540,523	7,011,322
Individuals	21,494,057	21,076,685
Corporate	27,491,521	33,651,984
Non-banking financial institutions	3,680,416	3,204,940
	<u>77,633,333</u>	<u>70,926,401</u>

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19. DEBT SECURITIES

	2017	2016
EMTN unsecured Programme – Senior unsecured notes *	5,540,548	7,238,665
Senior Notes*	1,130,570	1,053,348
Subordinated Notes *	3,431,969	3,425,247
Others#	1,501,803	-
Total	<u>11,604,890</u>	<u>11,717,260</u>

* The following table provides the breakdown of the Debt Securities as at close of 31 December 2017.

Instrument	Issuer	Issued amount	Issued on	Maturity	Coupon
EMTN - Senior notes	CBQ Finance Ltd	EUR 25 million*	Nov-17	Nov-18	Fixed Rate 0.12%
	CBQ Finance Ltd	USD 750 million*	Jun-14	Jun-19	Fixed Rate 2.875%
	CBQ Finance Ltd	USD 750 million*	Jun-16	Jun-21	Fixed Rate 3.25%
Subordinate notes	CBQ Finance Ltd	USD 600 million*	Nov-09	Nov-19	Fixed Rate 7.50%
	ABank	USD 297 million	Apr-16	Apr-26	Fixed Rate 8.75%
	ABank	USD 50 million	Jun-15	Jun-25	Floating Rate LIBOR +6.00%
Senior Notes	ABank	USD 250 million**	Jul-14	Jul-19	Fixed Rate 3.13%
Senior Notes	ABank	TL 107 million	Aug-17	Jan-18	Fixed Rate 11.00%
Senior Notes	ABank	TL 128 million	Nov-17	Apr-18	Fixed Rate 10.90%

* issued for and Guaranteed by the Bank

** Guaranteed by the Bank

Others include Commercial Papers issued by the bank. These mature within 1 year.

Movements in debt securities are analysed as follows:

	2017	2016
Balance at beginning of the year	11,717,260	8,449,337
Additions	3,845,587	4,143,999
Repayments	(3,968,148)	(178,298)
Amortisation of discount and transaction cost	19,776	17,244
Other movement	-	(475,131)
Exchange difference	(9,585)	(239,891)
Balance at 31 December	<u>11,604,890</u>	<u>11,717,260</u>

The table below shows the maturity profile of debt securities:

	2017	2016
Up to 1 year	1,837,344	1,968,540
Between 1 and 3 years	5,801,290	4,887,784
Over 3 years	3,966,256	4,860,936
Balance at 31 December	<u>11,604,890</u>	<u>11,717,260</u>

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20. OTHER BORROWINGS

	2017	2016
Syndicated loans	5,065,654	6,473,878
Others *	<u>4,237,711</u>	<u>4,303,364</u>
Total	<u>9,303,365</u>	<u>10,777,242</u>

*This includes the other borrowings of Abank QAR 3,033 million (2016: QAR 3,298 million).

Movements in other borrowings are as follows:	2017	2016
Balance at beginning of the year	10,777,242	12,074,417
Additions	4,161,023	4,158,709
Repayments	(5,414,984)	(5,355,178)
Fair value adjustment on consolidation of ABank	(37,291)	(37,291)
Amortisation of discount and transaction cost	10,556	11,338
Other movement	-	475,131
Exchange difference	<u>(193,181)</u>	<u>(549,884)</u>
Balance at 31 December	<u>9,303,365</u>	<u>10,777,242</u>

The table below shows the maturity profile of other borrowings:

	2017	2016
Up to 1 year	7,029,324	4,997,563
Between 1 and 3 years	935,090	4,636,171
Over 3 years	<u>1,338,951</u>	<u>1,143,508</u>
Balance at 31 December	<u>9,303,365</u>	<u>10,777,242</u>

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21. OTHER LIABILITIES

	2017	2016
Interest payable	462,071	454,845
Accrued expense payable	306,682	278,821
Other provisions (note i)	225,099	235,658
Negative fair value of derivatives (note 37)	355,614	156,916
Unearned income	209,891	143,588
Cash margins	520,427	366,526
Accounts payable	267,194	444,101
Directors' remuneration and meeting attendance fee	18,500	18,500
Social & sports activities support fund ("Daam") (note 24)	15,091	12,534
Dividend payable	16,009	18,389
Managers' cheque and payment order	38,255	56,807
Unclaimed balances	43,087	14,160
Due for trade acceptances	2,156,937	3,363,046
Deferred tax liabilities	33,822	54,335
Income tax payable	24,465	22,770
Others	676,929	382,802
Total	5,370,073	6,023,798

(i) Other provisions

	Provident fund (a)	Pension fund (b)	Total 2017	Total 2016
Balance at 1 January	234,655	1,003	235,658	210,006
Provision made during the year (note 32)	16,086	11,154	27,240	72,913
Earnings of the fund	6,051	-	6,051	5,885
Provident fund – staff contribution	7,312	5,923	13,235	6,503
Transferred to state retirement fund authority	-	(16,770)	(16,770)	(17,563)
Payment during the year	(39,789)	-	(39,789)	(40,461)
Exchange difference	(526)	-	(526)	(1,625)
Balance at 31 December	223,789	1,310	225,099	235,658

- (a) The provident fund includes the Group's obligations for end of service benefits to expatriate staff per Qatar labour law and the employment contracts.
- (b) Pension fund contributions in respect of the national staff are paid to the State administered retirement fund at the end of each month. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized when they are due.

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22. EQUITY

(a) Share capital

The issued, subscribed and paid up share capital of the Bank is QAR 4,047,253,750 (2016: QAR 3,266,292,100) divided into 404,725,375 (2016: QAR 326,629,210) ordinary shares of QAR 10 each.

<i>In thousands of shares</i>	2017	2016
On issue at the beginning of the reporting period	326,629	326,629
Right issued	58,823	-
Bonus shares issued	19,273	-
In issue at 31 December	404,725	326,629

The Extraordinary General Assembly of the Bank was held on 16 November 2016 to resolve the increase of issued share capital of the Bank from QAR 3,266,292,100 to QAR 3,854,527,390 by way of offering 58,823,529 new ordinary shares for subscription at a price of QAR 25.50 (Twenty five Qatari Riyals and fifty Dirhams) each (including premium per share of QAR 15.5) (the Rights Issue). This resulted in an increase in the share capital by QAR 588.24 million and legal reserve by QAR 911.76 million (share premium) and in total by QAR 1,500 million. The Rights Issue exercise was closed on 25 January 2017.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' Annual/Extra-ordinary General meeting of the Bank.

(b) Legal reserve

The legal reserve of Commercial Bank and Abank are QAR 9,652 million (2016: QAR 8,740 million) and QAR 86 million (2016: QAR 85 million) respectively.

In accordance with Qatar Central Bank Law No 13 of 2012, 10% of the net profit of the Group for the year is required to be transferred to legal reserve. Share premium collected from the issuance of new shares also transferred to legal reserve. Transfer to legal reserve from net profit is mandatory until the legal reserve equals 100% of the paid up capital. This reserve is not available for distribution except in circumstances specified in Qatar Commercial Companies Law No 11 of 2015 and is subject to pre-approval from QCB.

In accordance with the Turkish Commercial code, an entity is required to transfer 5% of net profit until the legal reserve is equal to 20% of issued and fully paid up share capital. Rate for transfer to legal reserve goes up to 10% of net profit allocated for distribution excluding the first 5% of the allocated profit. Share premium and proceeds from cancelled shares, if any net of related expenses are also transferred to legal reserve.

(c) General reserve

As per the Bank's Articles of Association, the general reserve may only be used in accordance with a resolution from the General Assembly upon the Board of Directors recommendation and after obtaining Qatar Central Bank approval.

(d) Risk reserve

In accordance with QCB regulations, a risk reserve should be maintained created to cover contingencies on both the public and private sector financing assets, with a minimum requirement of 2.50% of the total loans and advances of the Group inside and outside Qatar after the exclusion of the specific provisions and interest in suspense. The finance provided to/or secured by the Ministry of Finance or finance against cash guarantees is excluded from the gross direct finance. During the year, the net transfer as approved by QCB was QAR 88 million (2016: QAR 15 million).

(e) Fair value reserve

The fair value reserve arises from the revaluation of the available-for-sale investments and change of post acquisition fair value reserve of its associates and a joint arrangement.

(f) Treasury shares

Treasury shares represent ordinary shares of The Commercial Bank (P.S.Q.C) with nominal value of QAR 10 each. These shares are carried at cost of QAR 27.47 each. Treasury shares are presented as a deduction from equity.

22. EQUITY (CONTINUED)**(g) Foreign currency translation reserve**

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

(h) Other reserves

This includes the Group's share of profit from investment in associates and a joint arrangement and non-distributable profit of subsidiaries, net of cash dividend received, as required by QCB regulations as follows:

	2017	2016
Balance as at 1 January	997,767	1,139,887
Share of result of associates and a joint arrangement (note 12)	147,876	(46,350)
Dividend from associates and a joint arrangement (note 12)	(81,454)	(79,389)
	66,422	(125,739)
Transferred from retained earning and other movement	-	(16,381)
Net movement	66,422	(142,120)
Balance as at 31 December	1,064,189	997,767

(i) Proposed dividend

The Board of Directors has proposed a cash dividend of 10% for the year 2017 (2016: 5% bonus shares). This proposal is subject to approval at the Annual General Assembly.

(j) Dividends

A bonus share issue of 5% or 1 bonus share for every 20 shares held for the year 2016 (2015: 30% cash dividend), was approved at the Annual General Assembly held on 4 April 2017 and distributed to shareholders.

(k) Revaluation reserve

This represents the surplus on revaluation of land and buildings that are used in Group's operations and is not available for distribution until the related assets have been disposed off or used.

(l) Instruments eligible for additional capital

In December 2013 the Bank raised tier 1 capital by issuing unsecured perpetual non-cumulative unlisted Tier 1 notes for an amount of QAR 2 billion. The distributions (i.e. coupon payments) are discretionary and non-cumulative and priced at a fixed rate of 6% per annum, payable annually until the first call date (i.e. 30 December 2019), and thereafter to be reset at a prevailing sixth year mid-swap rate plus margin every sixth year.

In February 2016 the Bank raised additional tier 1 capital by issuing unsecured perpetual non-cumulative unlisted Tier 1 notes for an amount of QAR 2 billion. The distributions (i.e. coupon payments) are discretionary and non-cumulative and priced at a fixed rate of 6% per annum, payable annually until the first call date (i.e. 27 February 2022), and thereafter to be reset at a prevailing sixth year mid-swap rate plus margin every sixth year.

The Notes are ranked junior to the Bank's existing unsubordinated obligations including existing subordinated debt and depositors, pari passu to all current and future subordinated obligations and senior to the ordinary shares issued by the Bank.

The Notes have no fixed redemption date and the Bank can only redeem the Notes in the limited circumstance as mentioned in the term sheet i.e. regulatory / tax redemption and other general redemption conditions solely at the Bank's discretion. The Bank might be required to write-off the proposed Capital issue, if a "loss absorption" event is triggered and the Bank has non-discretionary obligation to deliver cash or financial assets. These notes have been classified under equity.

23. OTHER COMPREHENSIVE INCOME

	2017	2016
Available-for-sale investments:		
Positive change in fair value	261,900	135,472
Negative change in fair value	(48,163)	(247,764)
Net change in fair value	213,737	(112,292)
Net amount transferred to profit or loss*	(46,612)	(61,551)
	<u>167,125</u>	<u>(173,843)</u>
Foreign currency translation differences for foreign operation	(124,119)	(262,104)
Share of other comprehensive income of associates and a joint arrangement	8,190	11,612
Revaluation reserve on land and buildings (net)	-	1,264,794
Total other comprehensive income	<u>51,196</u>	<u>840,459</u>

*Net amount transferred to profit or loss includes a positive change in fair value of QAR 50 million (2016: QAR 66 million) and a negative change in fair value of QAR 4 million (2016: QAR 4 million).

24. CONTRIBUTION TO SOCIAL AND SPORTS ACTIVITIES SUPPORT FUND ("DAAM")

Pursuant to Law No. 13 of 2008, the Bank made an appropriation of QAR 15.1 million (2016: QAR 12.5 million) from retained earnings for its contribution to the Social and Sports Activities Support Fund ("Daam") of Qatar. This amount represents 2.5% of the net profit of the Group for the year ended 31 December 2017.

25. INTEREST INCOME

	2017	2016
Loans and advances to customers	4,163,011	3,699,520
Debt securities	670,313	597,308
Amounts deposited with banks	277,739	249,776
Amounts deposited with central banks	27,858	15,985
	<u>5,138,921</u>	<u>4,562,589</u>

26. INTEREST EXPENSE

	2017	2016
Customer deposits	1,689,441	1,395,747
Debt securities	436,558	425,682
Other borrowings	293,660	282,256
Amount deposited by central banks and other banks	200,962	118,156
	<u>2,620,621</u>	<u>2,221,841</u>

27. FEE AND COMMISSION INCOME

	2017	2016
Loans and advances	314,412	379,651
Credit and debit card fees	406,628	371,381
Indirect credit facilities	151,380	148,938
Banking and other operations	113,750	95,489
Investment activities for customers	43,163	45,697
	<u>1,029,333</u>	<u>1,041,156</u>

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28. FEE AND COMMISSION EXPENSE

	2017	2016
Credit and debit card fees	245,560	234,424
Brokerage services	3,344	9,753
Others	60,081	60,336
	<u>308,985</u>	<u>304,513</u>

29. NET FOREIGN EXCHANGE GAIN

	2017	2016
Dealing in foreign currencies & revaluation of spot assets	<u>162,641</u>	<u>245,314</u>

30. INCOME FROM INVESTMENT SECURITIES

	2017	2016
Net gain on disposal of available-for-sale securities	39,339	152,433
Dividend income	11,986	16,969
Loss on investment securities at fair value through income statement	(2,635)	(6,383)
	<u>48,690</u>	<u>163,019</u>

31. OTHER INCOME

	2017	2016
Rental and other income	<u>79,296</u>	<u>92,119</u>

32. STAFF COSTS

	2017	2016
Salary and allowances	664,902	772,236
Health care and medical insurance expenses	17,132	20,863
Staff end of services and pension fund contribution (note 21 (i))	27,240	72,913
Training and education	4,198	6,260
	<u>713,472</u>	<u>872,272</u>

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33. OTHER EXPENSES

	2017	2016
Marketing and advertisement	32,126	59,143
Professional fees	44,509	132,884
Communication, utilities and insurance	59,430	63,894
Board of Directors' remuneration	18,500	18,500
Occupancy, IT consumables and maintenance	103,005	133,657
Travel and related costs	1,970	1,794
Printing and stationery	8,185	9,697
Outsourcing service costs	98,830	109,022
Others	37,038	43,011
	<u>403,593</u>	<u>571,602</u>

34. EARNINGS PER SHARE

Earnings per share of the Bank is calculated by dividing profit for the year attributable to the equity holders of the Bank by the weighted average number of ordinary shares in issue during the year:

	2017	2016
Profit for the year attributable to the equity holders of the Bank	603,648	500,750
Less: Dividend on instruments eligible for additional capital	(240,000)	(220,000)
Profit for EPS calculation	<u>363,648</u>	<u>280,750</u>
Weighted average number of outstanding ordinary shares in thousands	<u>402,066</u>	<u>358,499</u>
Earnings per share (QAR)	<u>0.90</u>	<u>0.78</u>

The weighted average number of ordinary shares in thousands have been calculated as follows:

	2017	2016
Qualifying ordinary shares at the beginning of the period	326,629	326,629
Effect of bonus share issue	19,273	19,273
Effect of right issue	56,164	12,597
Weighted average number of ordinary shares for the period	<u>402,066</u>	<u>358,499</u>

35. CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

	2017	2016
a) Contingent liabilities		
Unutilized credit facilities	5,948,621	6,175,191
Guarantees	20,823,314	21,644,329
Letters of credit	2,700,146	2,505,758
Total	<u>29,472,081</u>	<u>30,325,278</u>
b) Capital commitments		
Total	<u>178,472</u>	<u>168,074</u>

35. CONTINGENT LIABILITIES AND OTHER COMMITMENTS (CONTINUED)**b) Capital commitments (continued)****Unused facilities**

Commitments to extend credit represent contractual commitments to make loans and revolving credits. The total contractual amounts do not necessarily represent future cash requirements, since commitments may expire without being drawn upon.

Guarantees and Letters of credit

Guarantees and letters of credit commit the group to make payments on behalf of customers in the event of a specific event. Guarantees and standby letters of credit carry the same credit risk as loans.

Lease commitments

The Group leases a number of branches and office premises under operating leases. Lease rentals are payable as follows:

	2017	2016
Less than one year	5,967	4,080
Between one and five years	22,077	27,938
More than five years	1,299	1,269
	<u>29,343</u>	<u>33,287</u>

36 CASH AND CASH EQUIVALENTS

	2017	2016
Cash and balances with central banks *	2,978,132	2,128,940
Due from banks up to 90 days	7,343,303	12,186,926
	<u>10,321,435</u>	<u>14,315,866</u>

*Cash and balances with central banks exclude the mandatory cash reserve.

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37. DERIVATIVES

	Notional / expected amount by term to maturity						
	Positive fair value	Negative fair value	Notional amount	within 3 months	3 - 12 months	1-5 years	More than 5 years
At 31 December 2017:							
Derivatives held for trading:							
Interest rate swaps	282,479	174,367	7,888,900	68,185	251,668	4,036,997	3,532,050
Forward foreign exchange contracts and others	178,437	160,427	35,902,206	22,337,907	7,410,907	6,019,374	134,018
Derivatives held for fair value hedges:							
Interest rate swaps	1,567	20,820	3,090,986	-	-	105,646	2,985,340
Total	462,483	355,614	46,882,092	22,406,092	7,662,575	10,162,017	6,651,408
At 31 December 2016:							
Derivatives held for trading:							
Interest rate swaps	156,602	73,291	4,596,153	342,813	447,315	2,178,675	1,627,350
Forward foreign exchange contracts and others	69,921	72,491	36,699,867	23,205,306	6,901,949	5,590,121	1,002,491
Derivatives held for fair value hedges:							
Interest rate swaps	-	11,134	1,500,310	113,155	-	113,155	1,274,000
Total	226,523	156,916	42,796,330	23,661,274	7,349,264	7,881,951	3,903,841

The bank maintains strict control limits on net open derivative positions, i.e. the difference between purchase and sale contracts, by both amount and term. At any one time the amount subject to credit risk is limited to the current fair value of instruments that are favourable to the bank (i.e. assets) which in relation to derivatives is only a small fraction of the contract or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the bank requires margin deposits from counter-parties.

38. FUND MANAGEMENT

As at the end of the reporting date, the Group holds QAR 314 million (2016: QAR 286 million) worth of international investment securities on behalf of its customers. Out of this amount, investment securities with a value of QAR 258 million (2016: QAR 223 million) are held with an international custody and settlement house. The remaining investment securities are held with the financial institutions through whom the securities were purchased. These financial institutions are industry leaders in their respective fields. The Group has established maximum limits for such holding with each financial institution according to its risk management policy

39. RELATED PARTIES

The Group carries out various transactions with subsidiaries, associates and joint arrangement companies, members of the Board of Directors and the executive management or companies in which they have significant interest or any other parties of important influence in the Group's financial or operations decisions. The balances at the year end with these accounts were as follows:

	2017	2016
Board members of the bank		
- Loans, advances and financing activities (a)	2,712,220	2,246,419
- Deposits	933,329	545,357
- Contingent liabilities and other commitments	110,139	111,807
- Interest and fee income	25,625	9,441
- Interest paid on deposits accounts of board members	12,433	5,873
- Remuneration	18,500	18,500
Associates and joint arrangement companies		
Due from banks	91,000	436,996
Due to banks	31,353	2,625
Deposits	10,663	10,327
Contingent liabilities	766,360	780,153
- Interest earned from associates	3,049	2,583
- Interest paid to associates	2,424	440
Senior management of the bank		
- Remuneration and other benefits	46,925	55,920
- Loans and advances	5,286	5,481

(a) A significant portion of the loans, advances and financing activities' balance at 31 December 2017 and 31 December 2016 with the members of the Board and the companies in which they have significant influence are secured against tangible collateral or personal guarantees. Moreover, the loans, advances and financing activities' are performing satisfactorily honouring all obligations.

40. CASH FLOW MOVEMENT IN LIABILITIES AND EQUITY

Additional disclosure for IAS 7

Cash Flow statement on Liabilities and Equity arising from Financing activities

	Liabilities		Share Capital	Legal Reserve	Equity		QAR '000s
	Debt Securities	Other Borrowings			Treasury Shares	Retained Earnings	Total
Balance at 1 January 2017	11,717,260	10,777,242	3,266,292	8,828,240	-	594,980	35,184,014
Proceeds from issue of debt securities/borrowings	3,845,587	4,161,023	-	-	-	-	8,006,610
Repayment of debt securities/borrowings	(3,968,148)	(5,414,984)	-	-	-	-	(9,383,132)
Amortization of discount and transaction costs on securities/other borrowings	19,776	10,556	-	-	-	-	30,332
Other movements	-	(37,291)	-	-	-	(321,513)	(358,804)
Exchange differences	(9,585)	(193,181)	-	-	-	-	(202,766)
Proceeds from rights issue	-	-	588,235	911,764	-	-	1,499,999
Bonus share issue	-	-	192,727	-	-	(192,727)	-
Profit for the year	-	-	-	-	-	603,648	603,648
Transfer to legal reserve	-	-	-	2,062	-	(2,062)	-
Transfer to risk reserve	-	-	-	-	-	(88,100)	(88,100)
Dividend paid	-	-	-	-	-	-	-
Treasury shares	-	-	-	-	(179,507)	-	(179,507)
Balance at 31 December 2017	11,604,890	9,303,365	4,047,254	9,742,066	(179,507)	594,226	35,112,294

41. COMPARATIVES

The comparative figures have been reclassified where necessary to preserve consistency with the current period. However, such reclassification did not have any effect on the consolidated net profit or equity for the comparative period

SUPPLEMENTARY INFORMATION

As at and for the year ended 31 December 2017

QAR '000s

FINANCIAL STATEMENTS OF THE PARENT

(a) Statement of Financial Position – Parent

As at 31 December	2017	2016
ASSETS		
Cash and balances with central bank	5,182,523	4,396,286
Due from banks	10,252,481	18,648,899
Loans and advances to customers	75,481,794	65,910,284
Investment securities	17,173,445	12,987,755
Investment in associates and a joint arrangement and subsidiaries	4,257,008	6,530,129
Asset held for sale	2,184,802	-
Property and equipment	2,554,001	2,611,494
Other assets	3,502,271	3,226,727
TOTAL ASSETS	120,588,325	114,311,574
LIABILITIES		
Due to banks	12,576,417	10,434,092
Customer deposits	67,561,058	62,759,898
Debt securities	9,217,163	9,409,101
Other borrowings	5,438,849	6,684,951
Other liabilities	4,646,300	5,459,343
TOTAL LIABILITIES	99,439,787	94,747,385
EQUITY		
Share capital	4,047,254	3,266,292
Legal reserve	9,652,129	8,740,365
General reserve	26,500	26,500
Risk reserve	1,573,600	1,502,500
Fair value reserves	15,430	(29,592)
Treasury shares	(179,507)	-
Revaluation reserve	1,264,794	1,264,794
Retained earnings	748,338	793,330
TOTAL EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE BANK	17,148,538	15,564,189
Instrument eligible for additional capital	4,000,000	4,000,000
TOTAL EQUITY	21,148,538	19,564,189
TOTAL LIABILITIES AND EQUITY	120,588,325	114,311,574

SUPPLEMENTARY INFORMATION

As at and for the year ended 31 December 2017

QAR '000s

FINANCIAL STATEMENTS OF PARENT (continued)

(b) Income Statement – Parent

For the year ended 31 December	2017	2016
Interest income	3,737,021	3,276,847
Interest expense	(1,715,729)	(1,349,564)
Net interest income	2,021,292	1,927,283
Fee and commission income	894,560	897,134
Fee and commission expense	(273,587)	(259,397)
Net fee and commission income	620,973	637,737
Foreign exchange gain	213,360	196,771
Income from investment securities	58,309	131,713
Other operating income	76,975	96,125
Net operating income	2,990,909	2,989,629
Staff costs	(542,469)	(672,086)
Depreciation	(141,080)	(125,537)
Amortization and impairment of intangible assets	(47,339)	(97,139)
Impairment loss on investment securities	(46,484)	(76,613)
Net impairment loss on loans and advances to customers	(1,525,644)	(1,049,999)
Other expenses	(291,946)	(423,433)
Profit for the year	395,947	544,822