

Q. What is the International Investment Plan (IIP)?

A. It is an investment vehicle into mutual funds developed on the principle of systematic investment plans (SIP) that allows investors to invest small amounts periodically (systematically) over time.

Q. Why consider International Investment Plan?

A. Allows you to set aside a nominally lower amount of money every month for investments primarily invests into a liquid product i.e. mutual funds that invest globally (such as US, UK, Asia, Europe and Qatar). Such systematic investments employ a powerful principle called Dollar Cost Averaging

Q. What is Dollar Cost Averaging?

A. It is investing fixed amounts at regular intervals. It enables buying more units when the price is low and fewer units when the price is high but primarily helps reduce your average cost over time.

Q. Do I need to complete any documentation to begin investing in the IIP?

A. Yes, the first step is to understand your needs and determine your risk profile. A qualified wealth advisor can guide you through this process and will include completion of certain documents before submitting a subscription form.

Q. Where do I invest?

A. We have a wide range of Mutual Funds to invest and will be determined based on your timeframe, risk appetite and preference. Your advisor will be able to provide guidance and options.

Q. What is the minimum period of investment?

A. Typically investing in systematic investment plans are suggested for at least 2 or more years. The longer the contribution, the better is the effect of dollar cost averaging. However, the IIP product requires an investment period of 12 months. For Lumpsum investment there is no minimum period. Redemption is at your request.

Q. What is the minimum investment amount?

A. International Mutual Funds (currently Fidelity and Kotak):

- For Salaries below QAR 35,000 - Initial amount QR 10,000 and a minimum of QR 1,000 monthly.
- For Salaries above QAR 35,000 – initial amount QAR 15,000 and a minimum of QAR 2,000 monthly

Al Waseela Fund: Initial 2,500 Units equivalent at prevailing NAV offer and a minimum monthly Investment of QAR 1,000

Q. If I am not interested in the IIP, can I invest a Lumpsum into a fund?

A. Yes. For International Mutual Funds, the minimum lumpsum amount is QAR 10,000

For Al Waseela: Minimum 2,500 units at prevailing NAV offer price

Q. Are there charges for investing in the IIP or lumpsum. If so, what are the charges?

A. For Lumpsum investments:

- International Mutual Funds: 2% on Lumpsum invested amount
- Al Waseela Fund: 3% on lumpsum invested amount

For International Investment Plan:

- International Mutual Funds: 2% International Investment Plan.
- Al Waseela Fund: 2% International Investment Plan

Staff Promotion until 31st Dec 2018: 1% of invested amount

Q. Can I split my IIP investment amount into more than one fund?

A. Yes. You can split the investment into a combination of funds. However note that splitting QAR 10,000 across too many funds will defeat the purpose of investing. Speak to your advisor about the options available.

Q. Are there any redemption charges?

A. No. Redemption is at the NAV value. There are no separate charges for redemption.

Q. What if I intend to stop a single monthly contribution or miss a particular month?

A. Missing a contribution or ceasing contributing during the first 12 months incurs a one-time cost of QAR 50.

Q. Can I stop the monthly investment, for emergency reasons?

A. Yes. QR 50 charges will apply if it is within the first 12 months.

Q. Is my Capital Protected or Guaranteed?

A. No. Capital is not Protected or Guaranteed.

Investments with higher potential returns also carry higher risk. Mutual Funds are suitable to those who are comfortable with taking risks with their money in return for some capital potential growth.

Q. What are the risks I should be aware of?

- **Market Risk**- is the possibility of an investor experiencing losses due to factors that affect the overall performance of the financial market in which he or she is involved. Such as Recession or Interest Rate Change.
- **Default Risk** - is the chance that companies or individuals will be unable to make the required payments on their debt obligations.
- **Currency/Exchange Rate Risk** - Currency or exchange rate risk is a form of risk that arises from the change in price of one currency against another.

Q. In which currencies can investments be made?

A. QAR, USD, EUR or GBP

Q. Can I switch between funds?

A. Yes. There are no charges to switch or limitations on the number of switches.

Q. If I redeem my investment, what is the liquidity option and how soon will I receive my money?

A. The international funds provide daily liquidity. For redemptions, the proceeds will be received within 4 business days into your account.

Al Waseela has monthly liquidity and redemptions need to be received before the 5th of each month with proceeds expected at the end of that month.

Q. Can I view my investment online?

A. Yes. You can view the investment performance on internet banking or on mobile banking.

Q. Can the investment be in a joint account?

A. Yes.

Q. Can I reduce or increase my monthly contributions anytime?

A. Yes. Provided it's not lower than QR 1,000 monthly.

Q. Can I have more than one plan?

A. Yes.

Q. Can I keep my investment active if I leave Qatar?

A. Yes. If you leave Qatar, you can still keep your investment and continue the monthly investment plan, provided a CB Current or Savings Account is active.